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**From:** Andrea Tapia [REDACTED]  
**Sent:** 6/6/2014 11:55:05 AM  
**To:** Chip Packard [REDACTED]  
**CC:** Kimberly Hart [REDACTED]  
**Subject:** RE: Client Tiering [I]  
**Attachments:** Top 50 WM Relationships.xlsx

Classification: **For internal use only**

Chip,

Please see CBV and revenue rankings as of April YTD attached. Existing platinum relationships are highlighted in blue. I believe the next Client Advisory meeting is this coming Monday, June 9, so please let me know if there is anything else I can do.

Kind regards,  
Andrea Tapia



**Andrea Tapia**  
Assistant Vice President

Deutsche Bank Trust Company Americas  
Deutsche Asset & Wealth Management  
345 Park Avenue, 24th Floor  
New York, NY 10154-0004  
Tel. [REDACTED]  
Mobile [REDACTED]  
Email [andrea.tapia@db.com](mailto:andrea.tapia@db.com)

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**From:** Chip Packard  
**Sent:** Friday, June 06, 2014 9:51 AM  
**To:** Andrea Tapia  
**Subject:** Re: Client Tiering [I]

Classification: For internal use only

Let's look at our top 50 across USO by CBV and Revenue and make a decision based on that. Pls send over to me, thanks.



**Chip Packard**  
Co-Head, Wealth Management Americas  
Deutsche Asset and Wealth Management