

**From:** Russell-W Johnson [REDACTED]  
**Sent:** 6/18/2014 9:32:38 AM  
**To:** Chip Packard [REDACTED]  
**CC:** Andrea Tapia [REDACTED]; Haig Ariyan [REDACTED]; Kimberly Hart [REDACTED]  
Diego Galan [REDACTED]  
**Subject:** RE: Client Tiering [C]  
**Attachments:** Top 50 WM Relationships - 2014 May - with PCS info.xlsx; pic29488.gif; pic16910.gif; pic27475.gif; pic17108.gif; pic17301.gif; pic26612.gif; pic04512.gif; pic28725.gif; pic08665.gif; pic17465.jpg; pic06371.jpg; pic00631.jpg; pic32307.jpg; pic21507.jpg; pic24637.jpg; pic06276.jpg; pic01790.jpg

Classification: Confidential

chip:

I added the top 50 PCS clients to Andrea's list - please see attached. Haig is on the west coast and may only have BB access, so also I included the PCS names only below for his benefit.

(See attached file: Top 50 WM Relationships - 2014 May - with PCS info.xlsx)

GCC.	Rank	Relationship	Client Advisor
	1	[REDACTED] - RICHARDS	CIAMPI / LOBKLOWICZ
	2	[REDACTED] - BOGOSIAN	TIMOTHY M RILEY
	3	[REDACTED] - ELMASRI	TIMOTHY M RILEY
	4	[REDACTED] - UNION COMM	FAGELLA/PACE
	5	[REDACTED] - GANNON	MCCLUSKEY & LEIDY
	6	[REDACTED] - KADISHA NE	FAGELLA/PACE
	7	[REDACTED] - ELMASRI	TIMOTHY M RILEY
	8	[REDACTED] - POWERS	TIMOTHY M RILEY
	9	[REDACTED] - LAKESHORE	GERMANN/FINK/HASSAN
	10	[REDACTED] - VAUGHN COR	SHAY W SCRUGGS - TERMED
	11	[REDACTED] - GLENN FD M	TREITMAN/COHEN/AYERS
	12	[REDACTED] - API	TIMOTHY M RILEY
	13	[REDACTED] - NOVAK BND	WALL / HARGROVE
	14	[REDACTED] - THE COROLL	C.STAFFORD/C.SCHAUER
	15	[REDACTED] - UNIVERSAL	GERMANN/FINK/HASSAN
	16	[REDACTED] - VLY VNB	ROBERT C LAVIN
	17	[REDACTED] - CORDISH	PERRY M TRIMBLE
	18	[REDACTED] - RODRIGUEZ	GERMANN/HASSAN/FINK
	19	[REDACTED] - GREYSTONE	MAIER/NEAL
	20	[REDACTED] - PFL CORPOR	MCHUGH/CARRIER
	21	[REDACTED] - PJ PEY FED	TONZOLA / BRUHOWZKI
	22	[REDACTED] - STIEFEL	GERMANN/HASSAN/FINK
	23	[REDACTED] - WEINBERG J	BARRY GARBER
	24	[REDACTED] - WILLIAMS	GERMANN/HASSAN/FINK
	25	[REDACTED] - ARTISANBNP	SAMUEL D FRANKFORT
	26	[REDACTED] - BUTLER	GERMANN/FINK/HASSAN
	27	[REDACTED] - BHR CAP	TIMOTHY M RILEY
	28	[REDACTED] - ENCORE	MARK RADOVANOVICH
	29	[REDACTED] - ZIERING	TREITMAN/COHEN/AYERS
	30	[REDACTED] - CADENCE	CHRIS W MCDONAGH
	31	[REDACTED] - MCMILLEN	BRAD LACONTE
	32	[REDACTED] - GAMBLE	BRAD LACONTE
	33	[REDACTED] - UNION MORT	TIMOTHY M RILEY
	34	[REDACTED] - DONOFRIO	TIMOTHY M RILEY
	35	[REDACTED] - KRIS GARY	TIMOTHY M RILEY
	36	[REDACTED] - KINDERHOOK	TIMOTHY M RILEY
	37	[REDACTED] - HOLLINGSWO	BRYAN/SPRY/ZAKS
	38	[REDACTED] - KING	TREITMAN / COHEN
	39	[REDACTED] - COHENSUREC	C.STAFFORD/C.SCHAUER
	40	[REDACTED] - HOCH NDA	SAMUEL D FRANKFORT
	41	[REDACTED] - BARRETT	FINK/GERMANN
	42	[REDACTED] - HUDSON BD	WALL / HARGROVE
	43	[REDACTED] - BUPPERT H	VREELAND - CROZIER
	44	[REDACTED] - PIETRUSKO	C.STAFFORD/C.SCHAUER
	45	[REDACTED] - MARKET	MO FAHIMI/HADI FAHIM
	46	[REDACTED] - WINSTON	BRIAN C KAPLAN
	47	[REDACTED] - GREWAL	C.STAFFORD/C.SCHAUER