

345 Park Avenue, 10154-0004 New York, NY, USA

[Redacted]

Passion to Perform

▼ Chip Packard---06/18/2014 08:00:29 AM---Classification: Confidential I have run through the attached, but we need to combine with PCS (Russ.

From: [Redacted]
To: [Redacted]
Cc: [Redacted]
Date: 06/18/2014 08:00 AM
Subject: RE: Client Tiering [C]

Classification: Confidential

I have run through the attached, but we need to combine with PCS (Russ, please take a look for Haig). I would suggest we start with a revenue based view of Top 50. I went through that column and deleted 6 names in a comment field that I added, and then went to CBV ranking and added 6 names. Let's try to turn this around today if we can, subject to Haig's input.

[attachment "Top 50 WM Relationships - 2014 May.xlsx" deleted by Russell-W Johnson/db/dbcom]



Chip Packard

Co-Head, Wealth Management Americas

Deutsche Asset and Wealth Management
345 Park Avenue, 10154-0004 New York, NY, USA

[Redacted]

Passion to Perform

▼ Andrea Tapia---06/06/2014 11:55:14 AM---Classification: For internal use only Chip,

From: [Redacted]