

Convey/Marson/Moore

FY Projection

June YTD Rev	Annualized YTD	Pipeline	Est. FY 2014 Revs	FY Target	Est % Target
13,535,688	27,071,377	546,632	27,618,009	35,000,000	78%

Pipeline by Product

Product	# of Opportunities	CBVs	Ann. Revs	Pro-Rated 2014 Rev
Brokerage	1	20,000,000	-	-
Global Custody	2	77,875,000	-	-
Global Lending	2	70,087,500	525,656	264,988
Investment Advisory	2	750,000,000	750,000	201,644
Trust & Estates	1	25,000,000	80,000	80,000
Grand Total	8	942,962,500	1,355,656	546,632

Pipeline by Relationship

Relationship	# of Opportunities	CBVs	Ann. Revs	Pro-Rated 2014 Rev
ARESTY, JOSEPH	1	25,000,000	80,000	80,000
COHEN, LISA	1	20,000,000	-	-
LONDON	1	650,000,000	650,000	163,836
NUVARING QUALIFIED FUND	1	100,000,000	100,000	37,808
SMALLEY	4	147,962,500	525,656	264,988
Grand Total	8	942,962,500	1,355,656	546,632

Top 10 Relationships

Top 10 Relationships	YTD Revenues	CBVs
1 BASILE SILVERIO	1,688,909	-
2 MARRIOTT JOHN W	493,544	1,854,237,609
3 HAMLIN CAPITAL	453,241	920,656,940
4 MYERS ELINOR H	400,505	109,465,455
5 SOMMER BEV	343,650	146,276,385
6 COHEN LISA	323,768	168,692,473
7 CARMICHAEL HOLDINGS	299,532	-
8 LEGG MASON	276,377	688,859,535
9 PGA RABBI	265,937	106,273,809
10 BRITAIN ALFRED	236,211	28,883,741
Top 10 Relationships Total:	4,781,675	4,023,345,949