

KCP-US Capital Markets Build-Out

Objectives + Team Introduction



Objectives:

- **Coordinate** AWM + CB&S Capital Markets Professionals, idea generation, compliance, account services, and other relevant resources to improve consistency, efficiency, and reach of KCP Capital Markets Offering
- **Drive** diversified capital markets revenues that represent a critical core for the overall KCP-US business
- **Create value** within KCP clients' capital markets experience at DB



KCP-US Capital Markets Team:

- Daniel Sabba – Director
- Vahe Stepanian – Associate
- Jay Lipman - Analyst