

Appendix A: KCP Key Contact List – cont.

September 2014



Product	Product	Product Subset	AWM/ CB&S	Senior Contact	Additional Contacts
Structured Finance	Private Structuring	Structured Credit & Sales	CB&S	Todd Stevens (Head)	Jonathan Baker (west coast)
		Corporate Credit & Special Sits	CB&S	Baxter Wasson (Head)	
		Natural Resources	CB&S	Patrick Miller	
		Renewables & Hard Assets	CB&S	Doran Hole	
		Financial Assets	CB&S	Nicole Burnes	Mikael Nabati
		Generalists	CB&S	Hadi Makkawi	Katerhine Huang
		Origination and Distribution	CB&S	Richard Barnett	
		Structured Credit Sales	CB&S	Chris Zhou	
	Public Structuring		CB&S	Steve Wolfman	Will English Zachary Emig
	Margin Lending/Conc.Public Equity		CB&S	Andy Yaeger (Head)	Paul Stowell Spencer Cherniak
	Muni Structuring		CB&S	Dennis Tupper (Head)	John Gleber Chris Cost Ryan Donovan Ethan Park
	Project Finance		CB&S	Sven Semmelmann (Head)	Vanessa Lamort-de-Gail
AWM Lending	AWM Lending	Global Head	AWM	Balaji Prasanna (Head)	
		US Head Lending/Deposits	AWM	Thomas Clarke	
		Strategic lending	AWM	Mitch Matharu	
		Aircraft financing	AWM	Chris Partridge	
		Art financing	AWM	Kim Shores	
		Commercial Real Estate	AWM	Laura Trop	Corey Kozak Kirk Stafford
		Structured Lending	AWM	Laura Farischon	Corey Kozak Kirk Stafford
		Financial Sponsors	AWM	Brian Burckhard	
		Mortgages	AWM	Kim Smith	
		Lombard Lending	AWM	Katie O'Connor	