

From: Chip Packard [REDACTED]
Sent: 11/27/2014 9:04:16 AM
To: Caroline Kitidis [REDACTED]
CC: Haig Ariyan [REDACTED]
Subject: Re: KCP balance of year [1]

Thanks Caroline. Happy Thanksgiving.

Sent from my iPad

> On Nov 26, 2014, at 4:26 PM, "Caroline Kitidis" <[REDACTED]> wrote:
>
> Classification: For internal use only
>
> Hi guys,
> Here is a quick summary. All AWM revs. Nov & Dec flash = 10.8mm total expected prior to year end. See
breakdown below with 2015 pipeline.
>
> Have a nice Thanksgiving.
>
> *November Revenue Flash - 6.1mm*
> KCP US - 2.3mm
> KCP LATAM - 0.5mm
> WIC US - 3.1mm
> WIC LATAM - 0.2mm
>
> Key Transactions closed in Nov (expected in Nov KCP flash # above) - 1.15mm (of the 2.8mm) Entrust VFN
fund leverage renewal - 0.25mm UHNWI Argentina loan / co. sale - 0.4mm Levy CRE conduit loan - 0.25mm
Epstein AAPL TRS - 0.2mm Epstein EUR fx hedge - 0.05mm
>
> November executed but not received - 1.25mm Bill Forrest Swap on SPY - 0.05mm Westchester Student
Housing TRS - 0.1mm Guggenheim VRN - 0.25mm PEAK 6 Project Troop - 0.15mm Jaws / JHAC Tobacco - 0.5mm M&R
CRE loan - 0.2mm
>
> *December Flash - 4.7mm* (includes Nov executed but not received # above) KCP US - 2mm KCP LATAM -
0.5mm WIC US - 2.1mm WIC LATAM - 0.1mm
>
> Expect to close in 2015:
> 1. Private Markets:
> RIN: Closed Q4 - awaiting RCs, payment Q1 2015 Suntex capital raise , first close end of Jan 2015
LiquidAlts - Focus Q1 2015 Risk Factors - Focus Q1 2015 Lift One Aspen RE - Q4/Q1 Hyperion Homes -
Currently live - Q4/Q1 Extell - Going through approval Q4/Q1
>
> 2. Transactions:
> 325mm Palmer Muni TRS - \$2.5mm
> 43mm Tsouk. Water Rights - 500k
> 42mm CLN Carribean client - 2mm
> 200mm Financing facility fund of funds for Skybridge, \$2mm ann.
> 50mm warehouse lighting contracts - 1.5mm 75mm loan oil & gas - 500k 40mm facility oil and gas - 2.2mm
>
> Kind regards,
>
> Caroline Kitidis
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>
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