

Subject: Re: Jeffrey - Mexico -> MBONO 30y look interesting [C]
From: Vinit Sahni <[REDACTED]>
Date: Tue, 14 Jan 2014 09:01:13 -0500
To: Paul Morris <[REDACTED]>,
Vahe Stepanian <[REDACTED]>

Classification: Confidential

Let me get back to desk we shud do better now

----- Original Message -----

From: Paul Morris
Sent: 01/14/2014 08:59 AM EST
To: Vinit Sahni; Vahe Stepanian
Subject: Re: Jeffrey - Mexico -> MBONO 30y look interesting [C]
Classification: Confidential

je called me and said go ahead

Paul Morris
Managing Director
Deutsche Bank Private Bank
345 Park Avenue, 27th Floor
New York, NY 10154
Office: [REDACTED]
Cell: [REDACTED]

From: Vinit Sahni/db/-
dbcom@DBEMEA

To: Jeffrey Epstein
<jeevacation@gmail.com>@DEUBAINT,

Cc: Raphael Zagury/db/dbcom@DBAMERICAS, Vahe Stepanian/db/-
dbcom@DBAmericas, Paul Morris/db/-
dbcom@DBAMERICAS

Date: 01/14/2014 08:54
AM

Subject: Re: Jeffrey - Mexico -> MBONO 30y look interesting
[C]

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Jeffrey - tried to reach u. Its trading around 7.50% yield, bounces around.
As
soon as we hear from u, we'll execute and get the best level.

(Embedded image moved to file: pic32383.gif)

Vinit Sahni
Managing Director | Global Head - Professional Client Group & Key Client
Partners Capital Markets Group

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trades on proposed ideas shall be subject to the relevant internal approvals
prior to execution.

(Embedded image moved to file: pic32662.gif)

From: Jeffrey Epstein
<jeevacation@gmail.com>

To: Vinit Sahni/db/-
dbcom@DBEMEA,

Date: 14/01/2014
12:01

Subject: Re: Jeffrey - Mexico -> MBONO 30y look interesting
[C]

it was a more general question

On Tue, Jan 14, 2014 at 7:57 AM, Vinit Sahni <[REDACTED]> wrote:
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as its local currency all the liquidity is in NY hours so it won't hurt. As soon as they get some liquidity will shoot it across.

(Embedded image moved to file: pic21708.gif)

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(Embedded image moved to file: pic07912.gif)

From: Jeffrey Epstein
<jeevacation@gmail.com>

To: Vinit Sahni/db/dbcom@DBEMEA, Paul Morris/db/dbcom@DBAMERICAS,
Tazia Smith/db/-
dbcom@DBAMERICAS,

Date: 14/01/2014
11:39

Subje Re: Jeffrey - Mexico -> MBONO 30y look interesting
[C]

ct:

can we set up an account based in london , so i do not have to wait for ny

to open?

On Tue, Jan 14, 2014 at 7:00 AM, Vinit Sahni <[REDACTED]> wrote:
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got it

back to u as soon as NY opens up

(Embedded image moved to file: pic10696.gif)

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relevant
internal approvals prior to execution.

(Embedded image moved to file: pic14911.gif)

From: Jeffrey Epstein
<jeevacation@gmail.com>

To: Vinit Sahni/db/-
dbcom@DBEMEA,

Date: 14/01/2014
10:55

Subject: Re: Jeffrey - Mexico -> MBONO 30y look interesting
[C]

usd 3m bonds

On Tue, Jan 14, 2014 at 6:41 AM, Vinit Sahni <[REDACTED]> wrote:
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Jeffrey - sorry, to clarify is it 3m USD worth of MXN bonds or 3m MXN, as its a local currency bond.

As soon as NY gets in will get a price on the MBONO 7.75% 11/13/2042 and ping u

as and when our view on rates or the currency changes will keep u updated, as here u have risk on both components unlike the PDVSA where the bond was denominated in USDs.

Best
Vinit

(Embedded image moved to file: pic28552.gif)

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(Embedded image moved to file: pic28113.gif)

From: Jeffrey Epstein
<jeevacation@gmail.com>

To: Vinit Sahni/db/-
dbcom@DBEMEA,

Date: 14/01/2014
10:18

Subject: Re: Jeffrey - Mexico -> MBONO 30y look interesting
[C]

agreed lets do 3m

On Tue, Jan 14, 2014 at 4:23 AM, Vinit Sahni <[REDACTED]> wrote:
Classification: Confidential

Jeffrey - was looking for value in the EM space, post the PDVSA analysis, started looking at Mexico...

here is a trade I think makes sense -> buying MBONO 30y unhedged

At around 7.5% yield, inflation probably in the 3-4% in the foreseeable future, and USD/MXN likely stable or stronger in real (deflated) terms, I

think it is good value. The curve is steep. If you look at 10Y10Y UST and 10Y10Y MXN yields, the spread is above 500bp . Say inflation differential is 100bp higher in Mex and credit diff is 100bp (10Y CDS is about 100bp higher in Mexico although Mex has much better debt dyn), this still leaves about 300bp of cushion for real depreciation per year...In sum, it seems good value near term mark to market risk is slower pace of implementation of energy reform and a selloff in USTs

happy to discuss further if u find interesting...

(Embedded image moved to file: pic25081.gif)

CNYMXN chart courtesy Nav Gupta (shows relative value in Labour cost between China and Mexico)

(Embedded image moved to file: pic07202.gif)

(Embedded image moved to file: pic16054.gif)

Vinit Sahni
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(Embedded image moved to file: pic25855.gif)

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Fro Jeffrey Epstein
<jeevacation@gmail.com>

m:

To: Vinit Sahni/db/-
dbcom@DBEMEA,

Cc: Tazia Smith/db/dbcom@DBAMERICAS, "Nav Gupta (DEUTSCHE ASSET MANAG)"
<[REDACTED]>, Paul Morris/db/dbcom@DBAMERICAS,
Vahe Stepanian/db/-
dbcom@DBAmericas

Dat 13/01/2014
11:50

e:

Sub Re: PDVSA chart + USDJPY Trade
[C]

jec

t:

thanks , lets keep

On Mon, Jan 13, 2014 at 7:47 AM, Vinit Sahni <[REDACTED]> wrote:

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This attached image shows the current pricing on the curve, which is slightly weaker than it was in early December. I have also added the term structure of PDVSA and VENZ sovereign bonds, which gives us some relative value across the curve

Bouts of volatility will likely remain an issue and therefore it will trade like a short tail risk trade. However, given that access to dollars remains

key for Venezuela, we should expect the government to do whatever they can to avoid a problem servicing these bonds (or even the perception of the same). They do have a heavy amortization schedule in 2014 and 2015.

(Embedded image moved to file: pic01158.gif)

Vinit Sahni

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(Embedded image moved to file: pic31098.gif)

From Tazia Smith/db/-
dbcom@DBAMERICAS
:

To: "jeffrey epstein"
<jeevacation@gmail.com>,

Cc: "Vinit Sahni" <[REDACTED]>, "Nav Gupta (DEUTSCHE ASSET
MANAG)"

<[REDACTED]>, [REDACTED],
[REDACTED]

Date 12/01/2014
22:52
:

Subj Re: PDVSA chart + USDJPY Trade
[C]

ect:

Classification: Confidential

Looping in Vinit here as he was recently involved with a large offering in the pdvsa credit and may have some take-aways.

My view is the bonds are money good in 2015, as of now, but you are not looking for yield carry (as discussed), and the risks of restructuring and near-term downside due to politics specific to venezuela and chatter around EM assets at large are likely greater than implied by the bonds' current
~85 levels; would use Friday's rally to sell (particularly if you believe it was rates driven vs credit). For what it's worth, we've found Latam family offices that are very familiar the credit (and do like carry) are fully loaded and do not have incremental demand.

--

Tazia Smith
Director
Key Client Partners - US

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Deutsche Asset & Wealth Management

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Mobile: [REDACTED]
Fax: [REDACTED]
E-mail: [REDACTED]

From: Jeffrey Epstein [jeevacation@gmail.com]
Sent: 01/12/2014 04:56 PM AST
To: Tazia Smith
Subject: Re: PVDISA chart + USDJPY Trade [C]

do you think money good in 15

On Sun, Jan 12, 2014 at 4:38 PM, Tazia Smith <[REDACTED]> wrote:
Classification: Confidential

Jeffrey:

Please find the chart of PDVSA 5% 10/28/15 price history below, as well as
a description of the USDJPY 10yr trade that we briefly discussed on Friday.

Speak with you soon,
Tazia

(Embedded image moved to file: pic16376.gif)
Used with permission of Bloomberg Finance LP, 1/10/14

----- Forwarded by Tazia Smith/db/dbcom on 01/12/2014 03:29 PM -----

From: Nav Gupta/db/-
dbcom@DBEMEA

To: Tazia Smith/db/-
dbcom@DBAMERICAS,

Date: 01/10/2014 08:21
AM

Subject: \$Y
[I]

Classification: For internal use only

Long \$Y Call Options. We like long expiry options to benefit from the present dislocation between interest rates and volatility

Deutsche Bank FX Strategists are calling for USDJPY of 115 by year-end 2014, and 120 by year-end 2015. See DB FX Blueprint published 1/9/14, and note that #2 of the top 10 themes of 2014 (p. 5-6) revolves around extended weakness in the Japanese Yen vs. USD.

Consider a 10year expiry \$Y call option struck at 85 (spot fx 105, forward fx 77.70). Price 4.7% of USD notional

This option has four notable characteristics

- If \$Y stays at these levels the option decays positively by approx 15-20% per year

- If \$Y trades 90.00 at any time (arguably a scenario in which the option is no longer wanted) the option "knocks-out" and becomes worthless. While \$Y might decline to 90, our quantitative analysis indicates the probability of such a decline is significantly

(double?)

- overpriced by the options market

- The premium of the option is quite sensitive to moves in \$Y spot - which is atypical for a 10year option. This also results from the knockout feature. This means if \$Y moves quickly by 5% the option increases / decreases in value by almost half, so If \$Y rises to 110 or 115 the option can easily be unwound to monetize the profit

- The option costs roughly 1/3rd compared to the vanilla 85 strike call
Maximum loss is premium paid

Nav Gupta
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Director | Key Client Partners - US

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