

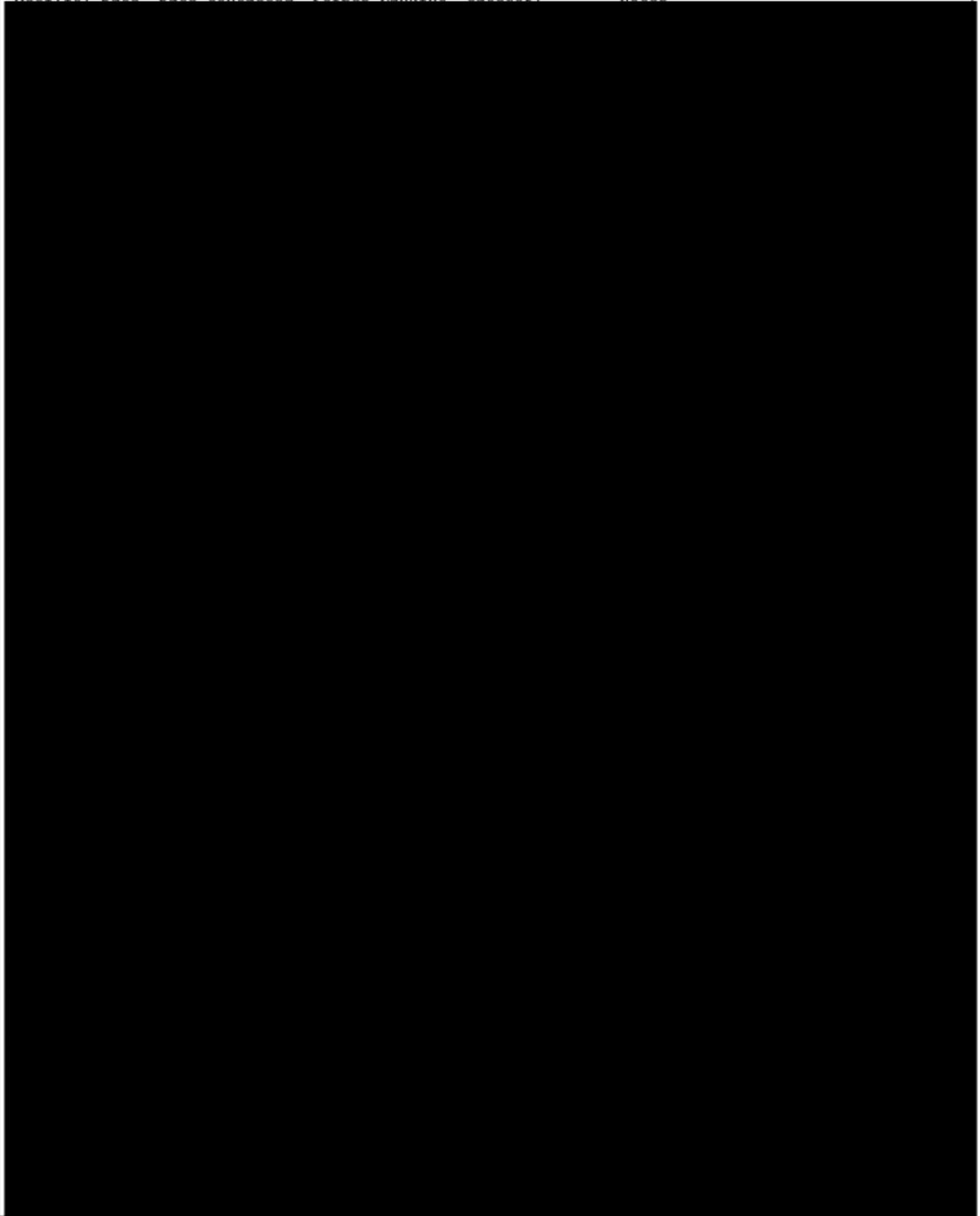
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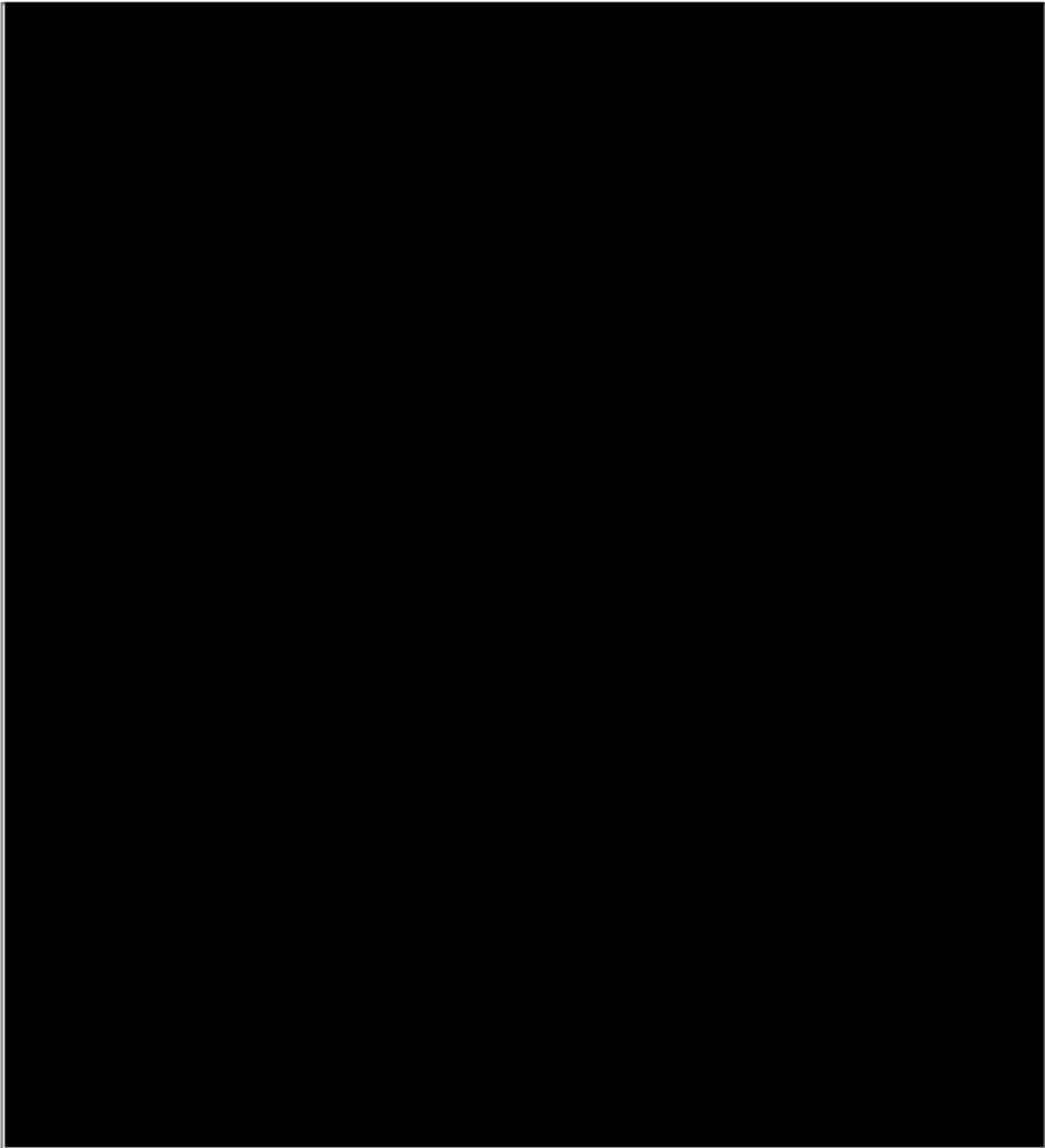
Opportunity Name	Customer Name	%	Close Date	Product Name	Actual Assets	Structure
BPS/Flat Fee	Actual Revenue	Sales Team Member				

Additional Brokerage 0000	Southern Financial LLC 2000000	75 2000000	12/31/2015	Brokerage (Commissions)	7500	
Flat Fee		Paul Morris				

Paul 25

Customer Name	Customer Number	Status	Relationship Classification	Rel. Net Worth	Relationship
Investable Assets (Est.)		Revenue Potential (\$M per annum)		Last Modified Date	Last
Activity Date	Date Contacted	Forbes Ranking	Category		Notes





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