

Subject: FW: Q4 High Probability Pipeline [I]
From: Paul Morris <[REDACTED]>
Date: Mon, 09 Nov 2015 12:17:06 -0500
To: Chip Packard <[REDACTED]>

Classification: For internal use only

Sorry for delay, we have been sitting down with Andrew monthly and met this past Friday

Paul Morris

Managing Director

Deutsche Bank Private Bank

Office: [REDACTED]

Cell: [REDACTED]

From: Jj Litchford
Sent: Friday, November 06, 2015 1:58 PM
To: Andrew Gallivan
Cc: Paul Morris; Stewart Oldfield
Subject: Q4 High Probability Pipeline [I]

Classification: For internal use only

Hi Andrew--

As follow-up from our last pipeline discussion, here is the high probability pipeline with estimates for 2015/2016 revenue. For 2015, I prorated revenue based on number of months left in the year and added any upfront fees.

Let me know if you have any questions.

Thanks,

JJ

{cid:image001.gif@01D02B3A.F8AC3FC0}

JJ Litchford
Associate Banker

Deutsche Bank Trust Company Americas
Deutsche Asset & Wealth Management
345 Park Avenue, 24th Floor
New York, New York 10154
Tel. [REDACTED]
Mobile [REDACTED]
Email [REDACTED]

{cid:image002.gif@01D02B3A.F8AC3FC0}