

KCP Partnership Tracking
2015 New Client Introductions
Total # Opportunities Shown
Total # Opportunities with Engagement
Average Net Worth (MM)
Private Markets
Suntex
AcTRS
RIN
Retrofit
ABR-RE
Astra
Extel
RESOF
Proton
Phoenix
Lease
Panda
ADS
Markets/CB&S
CLO
CMBS
Sturctured Credit
CRE
Municipal Finance
Capital Markets
Risk Factors
5
3
14
Client #
32
Opps Shown
102
12
5
7
4
10
15
10
16
3
5
5
3
7
22
8
1
5
7
1
5
3
42
132
60
500
Opps w/ Engagement
30
3
1

4
1
1
6
5
6
0
1
0
1
1
1
22
8
1
5
7
1
5
3