
financial
 GMIS 5)
 Bl warehouM ^
 KPI Report (Client-Level) - 1.CRM: Paul Morris
 December 2015
 1:: cinsparency.
 Reven
 December YTD YTD
 2015 2015 2014
 December December December
 2015 2014 2014
 NNA as % of
 December
 Growth YoY
 Growth YoY
 Growth YTD
 YTD 2015 YTD 2014
 Growth YoY
 YTD 2015 YTD 2014 Change
 2015
 CBV
 1
 TUSD TUSD TUSD TUSD
 %
 TUSD
 TUSD
 TUSD
 TUSD
 %
 TUSD
 %
 TUSD TUSD
 TUSD
 TUSD
 %
 %
 bps
 bps bps
 SEE
 Paul Morris
 19^ 1,362
 390
 40%
 508,71^ 344,56^ 344,56^ 164,150
 48% 164,150
 48%
 72,61^ 77,88^ 122,46^ (44,583)
 (36%)
 15%
 0 37 (37)
 (100%)
 (1) (15,443)
 (3,221%)

ASADI

FAREED
 0
 0
 0
 0

0
0
0
15,442
100%
50
24 26

0 32 (32)
(100%)
0 (12,443)
183900100000437127 BLACK PEARL
GLOBAL
OPPORTUNITY
FUND
[REDACTED] DOMINIQUE
LEIMER
[REDACTED] FAREED A.
ASADI
[REDACTED] SUMMIT
EQUITIES LLC
0
0
0
0
0
0
0
0
12,443
100%
21
0
0
0
0
0
0
0
0
0
0
0
(1)
0
(1)
(3,221%)
50
0
0
3
(3)
(100%)
0
0
0
0
0
0
0
(2,100)
2,100
100%
(1)
(100%)

(900)
0
0
1
0
0
0
0
0
0
0
0
900
100%
100

████████████████████ BOIES

FAMILY
2
61
0
61
8,055
0
8,055
8,055
249 (16,445)
^ (16,445)
(204%
I
114

████████████████████ CHRISTOPHER

BOIES

████████████████████ DIAMOND B

CAPITAL, INC.

1
0
14
1,113
0
0
1,113
1,113
0
(8,496)
0
(8,496)
(763%)
77
14
(6,376)
(6,376)
(6,085%)
0
40
0
40
105
0
0
105
105
249
0

18,653

[REDACTED] DIAMOND B

INVESTMENTS,

1

7

0

7

6,837

0

0

6,837

6,837

0

(1,497)

0

(1,497)

(22%)

19

INC.

[REDACTED] PINTXO

CAPITAL LLC

[REDACTED] ZAC CAPITAL

0

0

0

0

0

0

0

0

0

0

0

0

0

76

(76)

(76)

0

0

0

0

0

0

0

0

0

0

0

124

-it

LLC

[REDACTED] DOMINIQUE

LEIMER

[REDACTED] DOMINIQUE

LEIMER

[REDACTED] DZIALGA

KIRSTEN & M

[REDACTED] MARK F.

DZIALGA

[REDACTED] ELLIN

HOWARD

0

0
0
0
(80%)
3
(3)
(100%)
(3)
(100%)
0
(2)
2
(4)
(223%)
64
72 (8)
0
0
0
0
(80%)
0
3
3
(3)
(100%)
(3)
(100%)
0
(2)
2
(4)
(223%)
64
72 (8)

0%
30 (30)
(100%)
1,388 (1,388)
(100%)
498 (498)
0
0
1,413 1,395 1,395
1,41^ 1,39^ 1,395
19
1%
19I
1%
0
0
0
30 (30)
(100%)
(1,388)
(100%)
498 (498)
0
0
19
1%
19

1%
0
0
1,388

3
17
0 17
4,881
0
4,881
4,881
0
0

████████████████████ HOWARD ELLIN
████████████████████ ELYSIUM
MANAGEMENT

3
17
0
izi
4,881
0
0
183 125,154,264%
4,881 I
183 125,154,264%
0

0
0
0
0
0
183
0
0
0
199
0
0
15,001,230%!
199 134,911,589%
(47)

████████████████████ LEON D. BLACK

0
0 0 0 1.50012E+07%
0 100 (100) (100%)
183
0
0
183
183 125,154,264%
0
199
0
199 134,911,589%
(100%)
109%
53
(4,615)
864 (863)

████████████████████ GENERAL

ATLAN^C FA

0

4,711 4,648 4,648

63

1%

63

1%

0

0

4,615

0

r

0 100 (100) (100.00000%)

████████████████████ GENERAL

ATLANTIC

FAMILY OFFICE

████████████████████ MADISON PARK

CAPITAL, LLC

████████████████████ SK FAMILY

OFFICE

0

0

0

0

0

0

0

0

0

0

0

0

0

0

0

0

4,711

4,648

4,648

63

1%

63

1%

0

0

4,615

(4,615)

(100%)

0%

0

1

1

6^^

14 21 (6)

(31%)

L

0

3,514 2,005 2,005 1,510

75%

1,510

75%

0

2,290 2,100

(491)
(100%) (491)
(100%)
0
(491)
491
(981)
(200%) (16,442,211%)
92
73
19
1
(71)
(81%)
(71)
(81%)
(60)
(71)
(9)
(62)
(672%)
(426%)
0
2
1
0
18.688998%
17
87
87
101
88
13
IZI
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Deutsche Bank
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KPI Report (Client-Level) - 1.CRM: Paul Morris
December 2015
iinsparency.
Revenui
December YTD YTD
2015 2015 2014
December December December
2015 2014 2014
NNA as % of
December
Growth YoY
Growth YoY
Growth YTD
YTD 2015 YTD 2014
Growth YoY
YTD 2015 YTD 2014 Change
2015
CBV
bps bps
TUSD TUSD TUSD TUSD
%
TUSD

TUSD
TUSD
TUSD
%
TUSD
%
TUSD
TUSD
TUSD
TUSD
%
%
bps
Paul Morris
72,61^ 77,88^ 122,46^ (44,583)
(36%)
19^ 1,36^ 97^ 390
40%
508,71^ 344,56^ 344,56^ 164,150
48% 164,150
48%
15%
30% 313,341 330,514 330,514 (17,173)
(5%) (17,173)
(5%) 38,532 (16,248) 123,803 (140,052)
(113%)
(5%)

SOUTHERN

FINANCIAL

97 1,012 780 232
33
31
3

INDYKE PLLC

GRATITUDE

AMERICA

8
20
0
20
10,006
0
0
10,006
10,006
2 10,006
0
10,006
100%

HBRK

(55)
(118)
0
1
1
0
23.501557%
40
14
14
27
193%

27
193%
27
145
123%
66%
96
87
9
I
ASSOCIATES
INC

██████████ HYPERION AIR

0
0
1
(1)
(100.0%)
0
0
0
0
0
0
0
(408)
408
100%
85
INC

██████████ HYPERION AIR

0
1
1
68.508641%
118
42
42
77
183%
77
183%
(46)
77
(59)
135
231%
65%
96
85
12
1
LLC

██████████ J. EPSTEIN

VIRGIN
ISLANDS
FOUNDATION,
(2) (55.87653%)
(399)
(22%) (399)
(22%)
(197) (361)
1,966 (2,328)

(118%)
(25%)
(6)
0
2
4
1,439
1,838
1,838
10
15
IN

JEEPERS INC

0
0
45
(45)
(100.0%)
1,742
26,233
26,233 (24,491)
(93%)
(24,491)
(93%)
7
(24,393)
(19,357)
(5,035)
(26%)
1,368
(1,400%)
0
15
(15)

JEFFREY

EPSTEIN

JEGE INC
JEGE LLC

JSC INTERIORS

(245)
3
21
21
0
0.525567%
4,977
1,884
1,884
3,092
164%
3,092
164%
2,412
3,109
3,355
62%
85
74
11
0
2

J(1) (43.822156%)

0 8.454763%

0 673.758759%

60

19

19

41

218%

41

218%

(42)

41

(283)

(167)

324

115%

69%

98

89

9

1

(78)

0

2

2

341

174

174

168

97%

168

97%

168

335

201%

49%

99

88

11

0

0

0

8

4

112%

4

112%

0

4

0

12%

53%

80

62

19

4

4

4

(7)

(11)

(61%)

0

0

0
0
1.7113454E
+03%
24
17
17
7
39%
7
39%
7
17
28%
95
92
3
LLC

LSJE, LLC

0
2
0
2
200
0
0
200
200
200
(75)
200
0
200
100%
93

MORT, INC
NEPTUNE LLC

0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
100% 461,930
(28)
(67)
0
2
0
1
272.1512796%
120
40
40
80
200%
80

200%
80
147
220%
67%
96
89
8

[REDACTED] NES LLC
(91)

0
3
2
1 61.4411054%
0 (89.3653713%)

191
76
76
115
151%
115
151%
115

50
65
130%
60%
93
87
6

[REDACTED] NEW YORK
STRATEGY
GROUP LLC

[REDACTED] PLAN D LLC
SOUTHERN
FINANCIAL LLC

[REDACTED] SOUTHERN
TRUST
COMPANY INC.

[REDACTED] THE 2007
JEFFREY E.
EPSTEIN
INSURANCE TR

[REDACTED] THE HAZE
TRUST

0
0
0
6
6
6
0
(1%)
0
(1%)
0
0
(160)
160
100%
(1%)
71
70

1
(2.6647053%)
37.7825147%
(3%)
(3%)
(3%)
0
0
0
0
10
10
10
0
0
0
0
0
0
0
0
0%
89
89
0
1 185 135 51
111,821
141,130 141,130 (29,309)
(21%)
(29,309)
(21%)
98 (27,104)
49,276 (76,380)
(155%)
(24%)
12
2
14
36,661 22,028 53,501 (31,472)
(59%)
84
762 535 227
42.4583346%
118,338
96,081 96,081
22,257
23%
22,257
23%
19%
86
76
11
(87.420963%)
(40)
0
0
0
0
0
0
0
0
0
8%
0

8%
0
0
0
0
0%
7%
50
90
0
5
28
(23)
(83.5048151%)
63,643
62,303
62,303
1,340
2%
1,340
2%
54
136
39,307
(39,171)
(100%)
0%
9
(8)
1

 ZORRO

(24)
0
2
1
1
209.8059573%
238
65
65
173
265%
173
265%
173
65
108
165%
73%
96
90
6
DEVELOPMENT
CORP.

570% |  TFMG LLC, US

 Tfmfg LLCUS

0
7 1
6
0
0
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0
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7
1
6 569.6417768%
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0
0
0

██████████ THE

47 129 0 129
65,578
0
0 65,578
65,578
4,833
7,054
0
7,054
258
NATIONAL
ORGANI

██████████ THE NATIONAL

ORGANIZATION
OF THE NEW
47
129
0 129
65,578
0
0 65,578
65,578
4,833
7,054
0
7,054
11%
258
APO

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December 2015
nsparency.
RS
Reven
December YTD YTD

2015 2015 2014
December December December
2015 2014 2014
NNA as % of
December
Growth YoY
Growth YoY
Growth YTD
YTD 2015 YTD 2014
Growth YoY
YTD 2015 YTD 2014 Change
2015
CBV
TUSD TUSD TUSD TUSD
%
TUSD
TUSD
TUSD
TUSD
%
TUSD
%
TUSD TUSD
TUSD
TUSD
%
%
bps
bps
bps
972
Paul Morris
19^ 1,362
390
40%
508,71^ 344,56^ 344,56^ 164,150
48% 164,150
48%
72,61^ 77,88^ 122,46^ (44,583)
(36%)
15%
63 (5)
[REDACTED] THIRD LAKE
— CAPITAL
48 122
3 119
3,781% 107,039 6,002 6,002 101,038
1,684% 101,038
1,684% 29,004 101,038 6,002 95,036
1,584%
94%
58
[REDACTED] CRW 2007 LLC
2
2
0
2
5,000
0
0
5,000
5,000
2,000

5,000
2,000
7,500
5,000 5,000
2,000 2,000
5,000 5,000
2,000 2,000
0
5,000
2,000
5,000
2,000
7,500
100%
50

[REDACTED] CRW 2009 LLC

1
1
0
1
2,000
0
0
2,000
0
100%
50

[REDACTED] GEW 2007 LLC

2
2
0
2
5,000
0
0
5,000
0
100%
50

[REDACTED] GEW 2009 LLC

1
1
0
1
2,000
0
0
2,000
0
100%
50

[REDACTED] KATI FORSYTHE

2014 GRAT

[REDACTED] KWF 2007 LLC

3
3
0
3
7,500
0
0
7,500

7,500
7,500
0
100%
50
(1)
7
25
1
24
2.31842825E
+03%
14,510
2,000
2,000
12,510
625%
12,510
625%
1
12,510
2,000
10,509
525%
86%
61
62

██████████ SHARI WAGNER

2014 GRAT

██████████ SSW 2007 LLC
TODD R.

WANEK
3
3
0
3
7,500
0
0
7,500
7,500
7,500
7,500
0
7,500
100%
53
5
13
0
13
9,504
0
0
9,504
9,504
1
9,504
0
9,504
100%
59

(6)
16
45
1
44
4.158381238E
+03%
37,014
2,001
2,001
35,014
35,014
1,750%
1
35,014
2,001
33,013
1,650%
95%
58
63

██████████ WANEK TRUST

OF 2000
8
27
1
26
2.4501472144E
+03%
17,010
2,001
2,001
15,010
750%
15,010
750%
1
15,010
2,001
13,009
650%
88%
60
63

(4)
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Deutsche Bank