

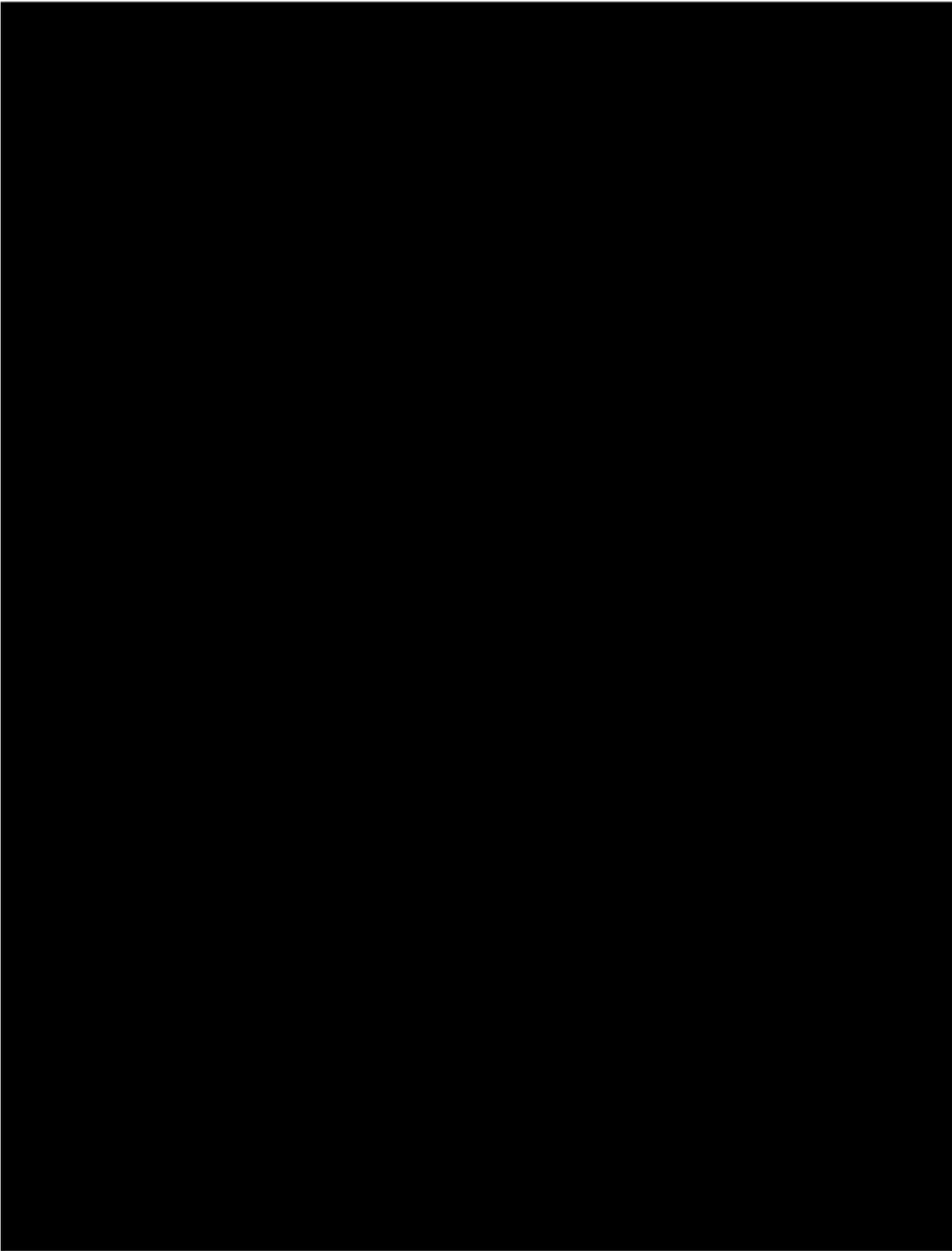
> 75% Pipeline

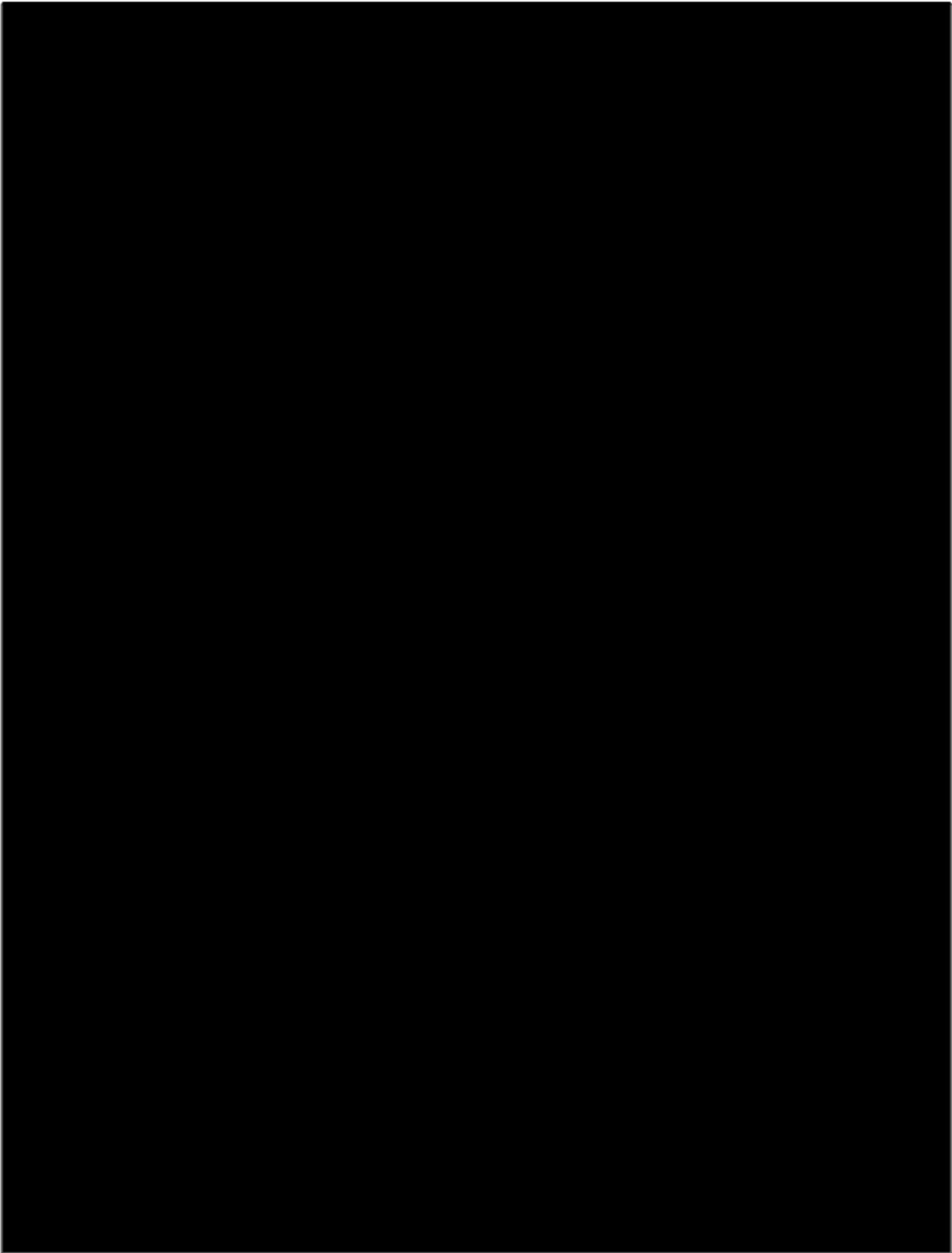
Opportunity Name	Relationship Name	Customer Name	Close Date	(%)	Product Name
Actual Assets	Structure	BPS/Flat Fee	Actual Revenue	Sales Team Member	Estimated Mo
nth # 2015	Est 2015 Rev	Est 2016 Rev			
Banking ELYSIUM MANAGEMENT RELATIONSHIP	Black, Leon D.	3/31/2016	90	Private Wealth Premi	
um Checking	25000000	BPS 40	100000 0	IF (H2="BPS",J2*(L2/12),J2)=0	IF (H
					2="BPS",J2,0)=100000
Brokerage	THIRD LAKE CAPITAL RELATIONSHIP	WANEK TRUST OF 2000	3/31/2016	90	Brok
erage (Commissions)	5000000 BPS	5	2500 Morris 0	IF (H3="BPS",J3*(L3/12),J3)=0	
					IF (H3="BPS",J3,0)=2500
JTWROS Brokerage	THIRD LAKE CAPITAL RELATIONSHIP	Wanek, Karen A.	3/31/2016	90	Brok
erage (Commissions)	5000000 BPS	20	10000 Morris 0	IF (H4="BPS",J4*(L4/12),J4)=0	
					IF (H4="BPS",J4,0)=10000
Real Estate Opportunity	54 MADISON PARTNERS RELATIONSHIP		54 Madison Partners	3/31/2016	
75	U.S. Structured	Lending (Secured)	150000000	BPS 550	12000000
		J5=12000000			Morr
is	0	0			
KCP	ELYSIUM MANAGEMENT RELATIONSHIP	Black, Leon D.	3/31/2016	75	Brokerage (Commissio
ns)	50000000	BPS 5	25000 Morris 0	0	J6=25000

Brokerage	SOUTHERN FINANCIAL RELATIONSHIP	Gratitude America	3/31/2016	75	Brok
erage (Asset-Based Fees) - Advisor Select		10000000	BPS	20	20000 Morris 0
					IF (H15="BPS",J15*(L15/12),J15)=0
					IF (H15="BPS",J15,0)=20000
Additional Banking	SOUTHERN FINANCIAL RELATIONSHIP	Southern Financial LLC	3/31/2016	75	
Private Wealth Premium Checking w/Interest		50000000	BPS	20	100000 Morris 0
					IF (H16="BPS",J16*(L16/12),J16)=0
					IF (H16="BPS",J16,0)=100000
SUM(G2:G16)=433000000	SUM(J2:J16)=26437500	SUM(M2:M16)=400000			SUM(N2:N16)=26037500

Full Pipeline						
Opportunity Name	Relationship Name	Customer Name	Close Date	(%)	Product Name	
Actual Assets	Structure	BPS/Flat Fee	Actual Revenue	Sales Team Member		
Real Estate Opportunity	54 MADISON PARTNERS RELATIONSHIP		54 Madison Partners		3/31/2016	
75	U.S. Structured Lending (Secured)	150000000	BPS	550	12000000	Stew
art Oldfield						

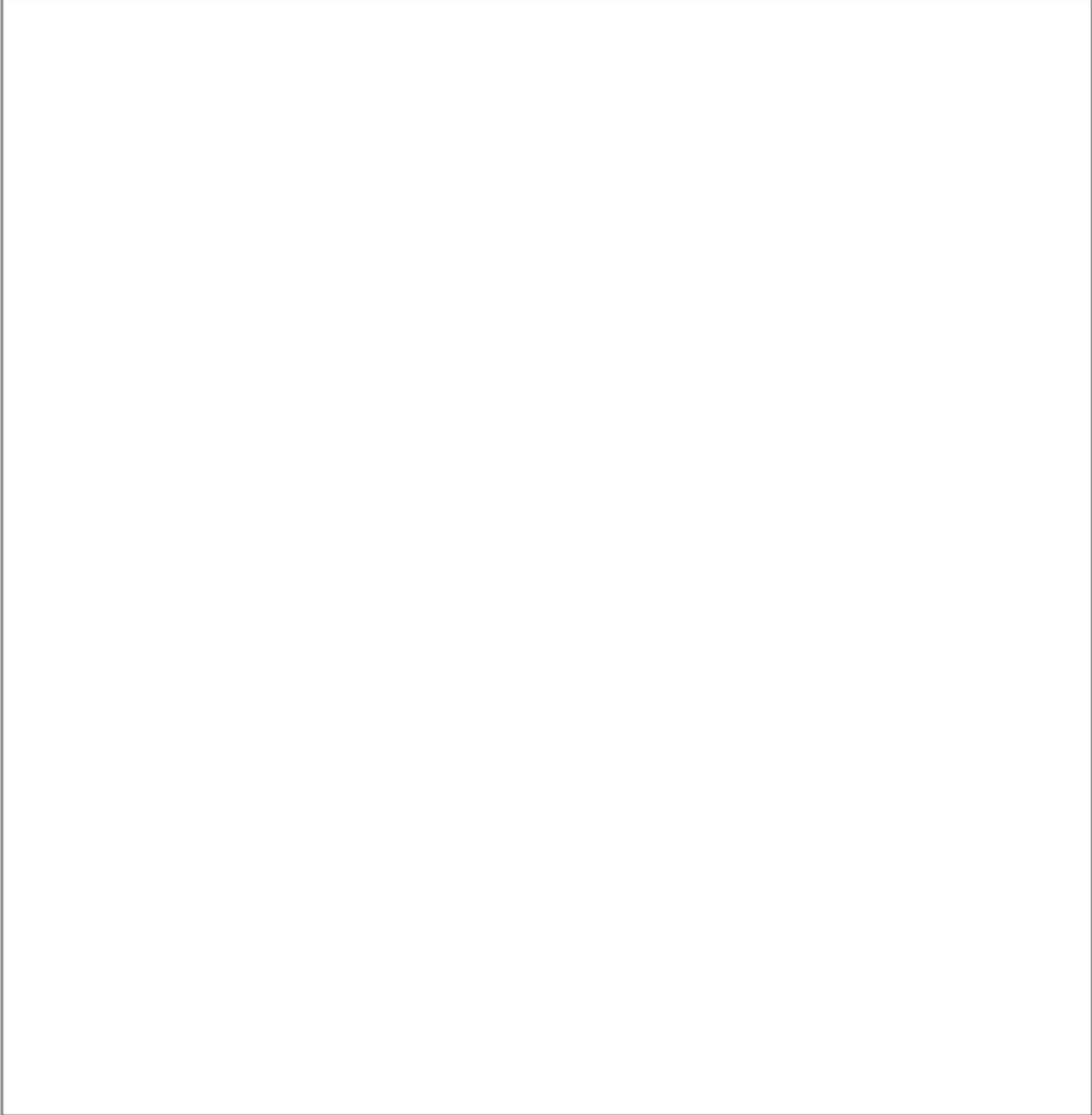
Banking	ELYSIUM MANAGEMENT RELATIONSHIP	Black, Leon D.	3/31/2016	90	Private Wealth Premi	
um Checking	25000000	BPS	40	100000	Paul Morris	
KCP	ELYSIUM MANAGEMENT RELATIONSHIP	Black, Leon D.	3/31/2016	75	Brokerage (Commissio	
ns)	50000000	BPS	5	25000	Paul Morris	
Cash Management	ELYSIUM MANAGEMENT RELATIONSHIP	Elysium Management	3/31/2016	50	U.S.	
IA - RCM	50000000	BPS	25	125000	Paul Morris	
Proxy Hedge	ELYSIUM MANAGEMENT RELATIONSHIP	Elysium Management	3/31/2016	10	Deri	
vatives (Equity - Option)	250000000	BPS	100	2500000	Paul Morris	
Introduction	ELYSIUM MANAGEMENT RELATIONSHIP	AP Investco LLC	3/31/2016	0	0	Paul
Morris						





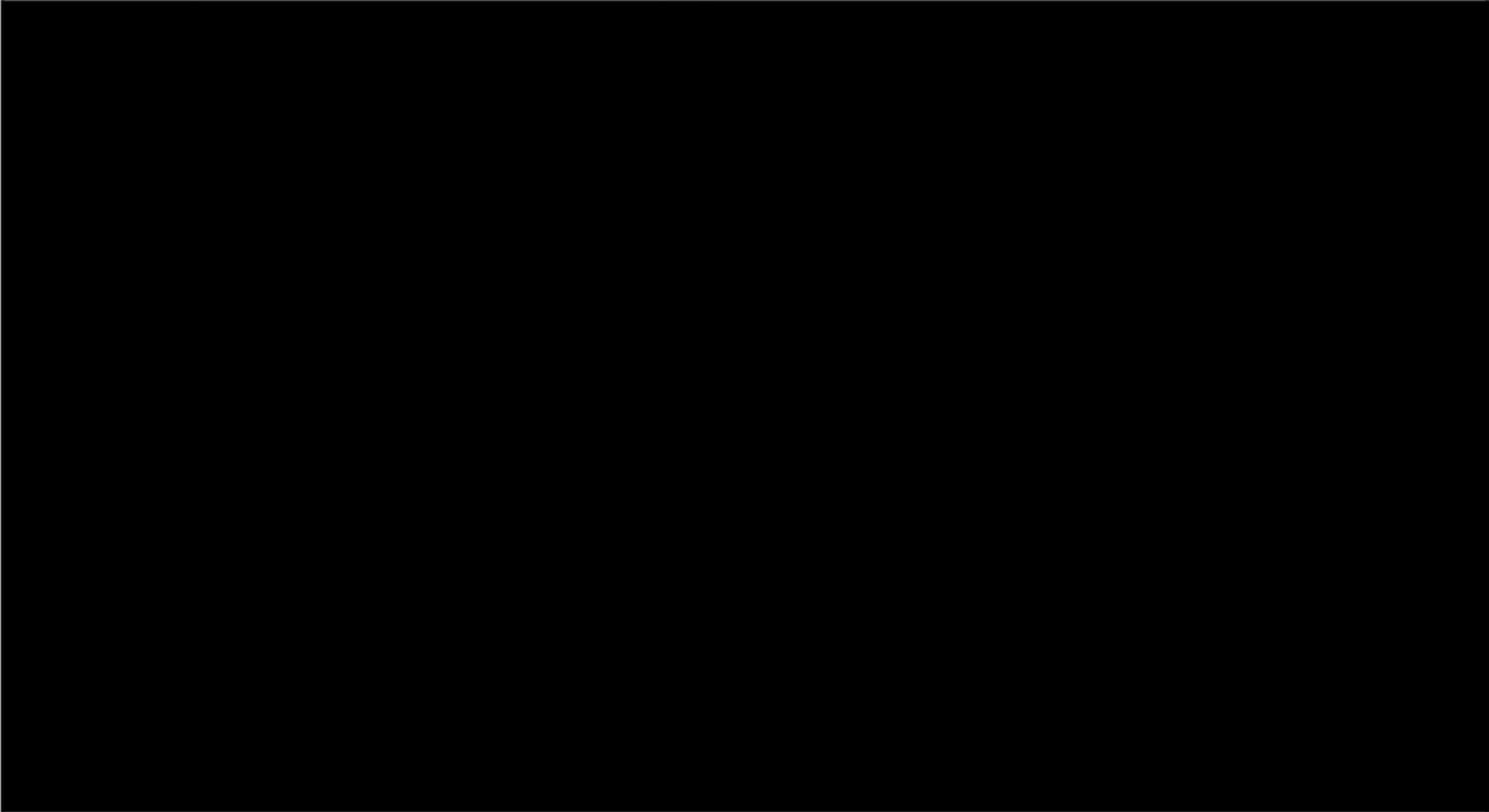
Brokerage	SOUTHERN FINANCIAL RELATIONSHIP	Gratitude America	3/31/2016	75	Brok
erage (Asset-Based Fees) - Advisor Select	10000000	BPS	20	20000	Paul Morris
Additional Banking	SOUTHERN FINANCIAL RELATIONSHIP	Southern Financial LLC	3/31/2016	75	
Private Wealth Premium Checking w/Interest	50000000	BPS	20	100000	Paul Morris
DPM	SOUTHERN FINANCIAL RELATIONSHIP	The Haze Trust	3/31/2016	50	U.S. IA - Equity
25000000	BPS	35	87500		Paul Morris
Structured Credit	SOUTHERN FINANCIAL RELATIONSHIP	Southern Financial LLC	3/31/2016	10	
U.S. Letter of Credit	50000000	BPS	300	1500000	Paul Morris

Brokerage	THIRD LAKE CAPITAL RELATIONSHIP	WANEK TRUST OF 2000	3/31/2016	90	Brok
erage (Commissions)	5000000	BPS	5	2500	Paul Morris
JTWROS Brokerage	THIRD LAKE CAPITAL RELATIONSHIP	Wanek, Karen A.	3/31/2016	90	Brok
erage (Commissions)	5000000	BPS	20	10000	Paul Morris
CMBS	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	50	Commercial R
real Estate	20000000	Flat Fee	30000	30000	Paul Morris
SOF III	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	50	Brokerage (A
ssset-Based Fees) - Advisor Select	20000000	BPS	5	10000	Paul Morris
Leveraged Loan/Real Estate Lending	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	50	Brokerage (A
/2016	50	Commercial Real Estate	50000000	Flat Fee	3000000
					3000000 Paul Morris
KCP Private Markets	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	50	
Private Equity Funds	15000000	BPS	150	225000	Paul Morris
Banking	THIRD LAKE CAPITAL RELATIONSHIP	WANEK TRUST OF 2000	3/31/2016	50	Private Weal
th Premium Checking	10000000	BPS	40	40000	Paul Morris
HF Secondaries	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	25	Hedg
e Funds	25000000	Flat Fee	125000	125000	Paul Morris
Banking Products	THIRD LAKE CAPITAL RELATIONSHIP	Todd and Karen Wanek Marital Property Trust	3/31/2016	25	
3/31/2016	25	Private Wealth Premium Money Market	10000000	BPS	40
0					4000
Cash Management	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	10	U.S.
IA - Fixed	100000000	BPS	25	250000	Paul Morris
Banking	THIRD LAKE CAPITAL RELATIONSHIP	SSW 2007 LLC	3/31/2016	10	Private Wealth Premi
um Money Market	50000000	BPS	40	200000	Paul Morris
Fixed Income	THIRD LAKE CAPITAL RELATIONSHIP	Third Lake Capital	3/31/2016	10	U.S.
IA - Fixed	100000000	BPS	35	350000	Paul Morris



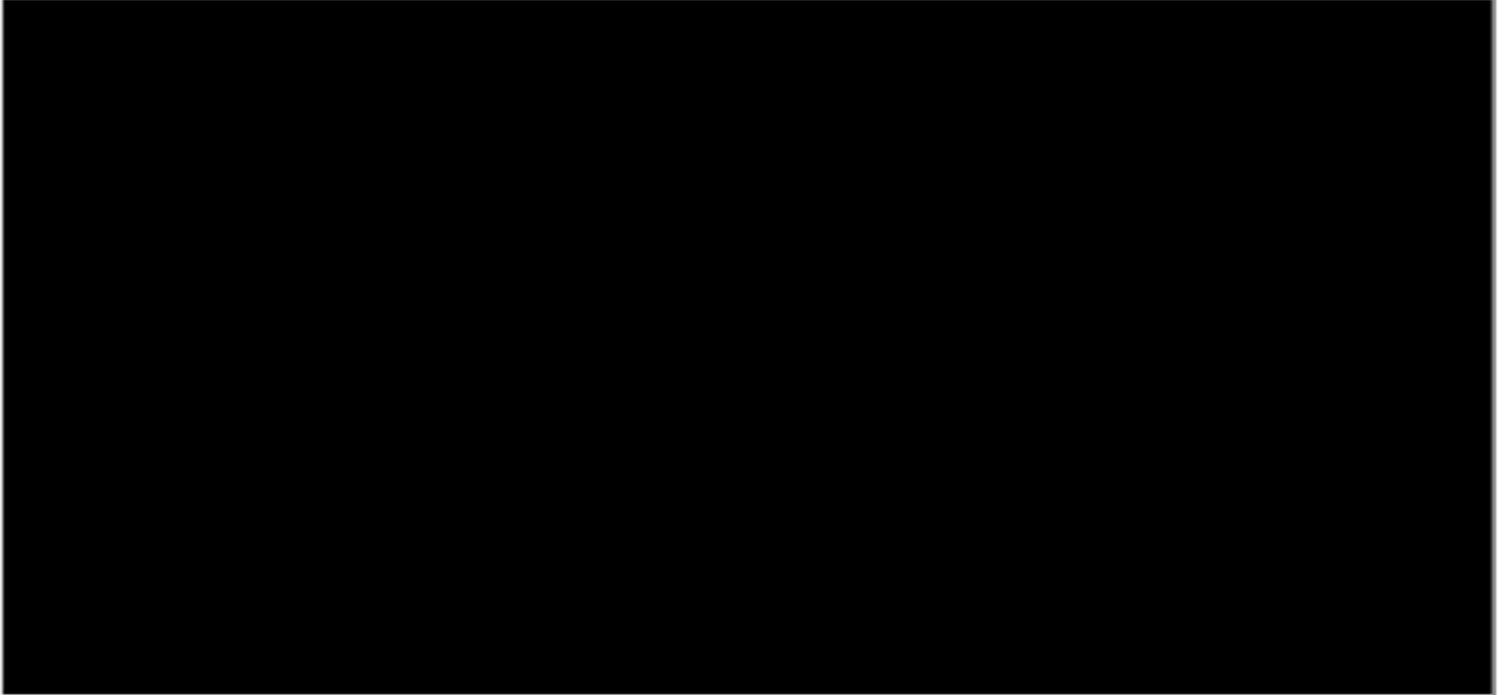
Paul 25

Customer Name	Last Call Note	Customer Number	Status	Relationship Tier	Rel. Net Worth	Relationship
Investable Assets (Est.)	Revenue Potential (\$M per annum)				Last Modified Date	
Last Activity Date	Date Contacted	Category		Notes		



Stew 25

Customer Name	Last Call Note	Customer Number	Status	Relationship	Tier	Rel. Net Worth	Rela
Investable Assets (Est.)	Revenue Potential (\$M per annum)					Last Modified Date	
Last Activity Date	Date Contacted	Category		Notes			
54 MADISON PARTNERS RELATIONSHIP		00000520240	Active	Tier 1	H		



Clients

Customer Name	Last Call Note	Customer Number	Status	Relationship Classification	Last Modified Date	Category
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THIRD LAKE CAPITAL RELATIONSHIP	10/1/2014		Active	Tier 2	9/20/2015	H
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ELYSIUM MANAGEMENT RELATIONSHIP			Active	Tier 2	9/20/2015	
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SOUTHERN FINANCIAL RELATIONSHIP			Active	Tier 1	10/19/2015	
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Prospects

Customer Name	Last Call Note	Customer Number	Status	Relationship Classification	Last Modified Date	Category
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54	MADISON PARTNERS RELATIONSHIP	00000520240	Active	Tier 1	10/14/2015	
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