

Subject: RE: Updated Pipeline [C]  
From: Melinda Roy [REDACTED]  
Date: Mon, 08 Feb 2016 11:42:19 -0500  
To: Stewart Oldfield <[REDACTED]>,  
Paul Morris <[REDACTED]>

Classification: Confidential

Here you go

-----Original Message-----

From: Stewart Oldfield  
Sent: Monday, February 08, 2016 11:22 AM  
To: Paul Morris; Melinda Roy  
Subject: RE: Updated Pipeline [C]

Classification: Confidential

No, let's do that.

Sapir  
\$10mm loan  
L+160  
15bps upfront  
5yr loan  
75% probability

-----Original Message-----

From: Paul Morris  
Sent: Monday, February 08, 2016 11:20 AM  
To: Melinda Roy; Stewart Oldfield  
Subject: RE: Updated Pipeline [C]

Classification: Confidential

Stew did we add the airplane loan?

Paul Morris  
Managing Director  
Deutsche Bank Private Bank  
Office: [REDACTED]  
Cell: [REDACTED]

-----Original Message-----

From: Melinda Roy  
Sent: Monday, February 08, 2016 11:13 AM  
To: Paul Morris; Stewart Oldfield  
Subject: RE: Updated Pipeline [C]

Classification: Confidential

Updated - please see attached

-----Original Message-----

From: Paul Morris  
Sent: Monday, February 08, 2016 9:41 AM  
To: Melinda Roy; Stewart Oldfield  
Subject: RE: Updated Pipeline [C]

Classification: Confidential

Melinda, I don't see the General Atlantic credit facility in here? Should be \$150 million at 2.0 ru n rate interest and 25 bps upfront fees, put in 75% category so shows up on first page. thanks

Paul Morris  
Managing Director  
Deutsche Bank Private Bank  
Office: [REDACTED]  
Cell: [REDACTED]

-----Original Message-----

From: Melinda Roy  
Sent: Thursday, February 04, 2016 9:27 AM  
To: Paul Morris; Stewart Oldfield  
Subject: Updated Pipeline [C]

Classification: Confidential

If we just wanted to keep the customer/relationship on the list to remember them, I put "Introduction" in the Opportunity name with a probability of 0%.

Pending items:

Heptagon Capital - submitted for conversion to a customer, then I will add the derivative opportunity Latona Advisors - can't find them online to submit as a lead..need the state where they are based. Did I misspell their name?

Let me know if there are other items to add, delete, or update. Thanks!

-----Original Message-----

From: Paul Morris

Sent: Thursday, February 04, 2016 7:56 AM

To: Melinda Roy

Cc: Stewart Oldfield

Subject: Can you send over the updated pipeline, Thx