

Subject: Fw: hf strategy [I]

From: Chip Packard [REDACTED]

Date: Thu, 23 Jan 2014 17:56:02 -0500

To: Lawrence Weissman [REDACTED]

Cc: Bernard Abdo [REDACTED]

Benjamin (Ben) Pace [REDACTED]

Classification: For internal use only

I think something like this is a great idea and that it could come from you. I would feel comfortable sending to all private bankers a list by team of books out and commitments each week. This will increase focus on the offering and pull in your team more closely. Assuming you agree, let's develop it with Bernard's team.

Chip Packard
Managing Director
Co-Head, Wealth Management Americas
Deutsche Asset and Wealth Management
[REDACTED]

Securities offered through Deutsche Bank Securities Inc.

{Inactive hide details for Paul Morris}Paul Morris

----- Original Message -----

From: Paul Morris

Sent: 01/23/2014 10:45 AM EST

To: Chip Packard

Subject: Re: hf strategy [I]

Classification: For internal use only

sending out a lot SOF III presentations, just a thought but we used to at JP send around every several days to the bankers a list of every client/-prospects that say was invited to a managers lunch or got the materials with status with indications (soft/committed etc with totals) kept folks very focused on the offering, this is a good one

Paul Morris
Managing Director
Deutsche Bank Private Bank
345 Park Avenue, 27th Floor
New York, NY 10154
Office: [REDACTED]
Cell: [REDACTED]

{Inactive hide details for Chip Packard---01/22/2014 09:39:10 PM---Very exciting day Paul. It is all coming together.}Chip Packard---01/22/2014

09:39:10 PM---Very exciting day Paul. It is all coming together.

From:

[REDACTED]

To:

[REDACTED]

Date:

01/22/2014 09:39 PM

Subject:

Re: hf strategy [I]

Very exciting day Paul. It is all coming together.

Sent from my iPad

On Jan 22, 2014, at 6:37 PM, "Paul Morris" <[REDACTED]> wrote:
Classification: For internal use only

Sure thing, a few things from today, had breakfast with randy russell this week, spoke today, sounds like charlie wants to move forward with smaller loan and I should be getting a call, Leon should be opening up trading accounts very soon per epstein call today, and laura farischon is working on due diligence on taking a piece of upsize to gottesmans art facility, say 50-100.

From: Chip Packard
Sent: 01/22/2014 09:18 PM EST
To: Paul Morris
Subject: Re: hf strategy [I]

Thanks for the update.

Sent from my iPad

On Jan 22, 2014, at 7:58 AM, "Paul Morris" <[REDACTED]> wrote:

Classification: For internal use only

EFTA01478742

Diego and i were scheduled to meet yesterday to get started he now can meet Friday, i'll get started on parts of it until we meet.

Paul Morris

Managing Director

Deutsche Bank Private Bank

345 Park Avenue, 27th Floor

New York, NY 10154

Office: [REDACTED]

Cell: [REDACTED]