

Ed Finley
 FY Projection
 June YTD Rev
 234,331
 Pipeline by Product
 Product
 GIS-Advisory
 Global Custody
 Global Lending
 Investment Advisory
 Grand Total
 Pipeline by Relationship
 Relationship
 BLUE MOON FUND INC.
 BOIES FAMILY
 DANINO
 DORRANCE FAMILY
 ELLIN, HOWARD
 FEINBERG, STEVEN
 HISTORIC HUDSON VALLEY
 SCRIPPS FAMILY
 ST THOMAS CHURCH
 STAR AMERICA INFRASTRUCTURE
 STEWART BAINUM
 Grand Total
 Top 10 Relationships
 Top 10 Relationships
 1 SACHS JAMES H
 2 URSIN BJARNE E
 3 STEWART BAINUM
 4 TRUST F/B/O LOUISE
 5 REINEMUND STEVEN
 6 BOIES FAMILY
 7 YOUNG BRACEBRIDGE
 8 GRIFFIN FAMILY TRUS
 9 VENTRY CHRISTOPHER
 10 GF CAPITAL
 Top 10 Relationships Total:
 # of
 Opportunities
 1
 4
 1
 1
 1
 1
 1
 1
 1
 1
 1
 1
 1
 14
 YTD Revenues
 125,889
 68,687
 40,241
 38,176
 31,823
 27,254
 6,504
 4,293
 2,119
 1,406

346,392
CBVs
5,000,000
54,700,000
15,000,000
5,000,000
500,000
1,000,000
50,000,000
100,000,000
200,000,000
15,000,000
5,000,000
451,200,000
CBVs
27,266,192
11,533,747
46,307,075
9,383,354
54,029,658
28,393,381
597,642
2,873,138
414,880
-
180,799,066
Ann. Revs
75,000
169,400
102,000
150,000
16,250
30,000
260,000
500,000
700,000
165,000
162,500
2,330,150
Annualized YTD
468,663
of
Opportunities
7
1
1
5
14
CBVs
20,000,000
50,000,000
15,000,000
366,200,000
451,200,000
Ann. Revs
538,750
50,000
165,000
1,576,400
2,330,150
Pipeline
504,507
Est. FY 2014 Revs

973,169
FY Target
2,000,000
Pro-Rated
2014 Rev
462,918
-
41,589
-
504,507
Pro-Rated
2014 Rev
75,000
91,911
-
131,301
13,445
26,260
-
-
-
41,589
125,000
504,507
Est % Target
49%