

Subject: RE: KCP balance of year [I]
From: Caroline Kitidis <[REDACTED]>
Date: Wed, 26 Nov 2014 16:26:22 -0500
To: Chip Packard <[REDACTED]>
Cc: Haig Ariyan <[REDACTED]>
Bcc: [REDACTED]

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Hi guys,

Here is a quick summary. All AWM revs. Nov & Dec flash = 10.8mm total expected prior to year end. See breakdown below with 2015 pipeline.

Have a nice Thanksgiving.

November Revenue Flash - 6.1mm

KCP US - 2.3mm
KCP LATAM - 0.5mm
WIC US - 3.1mm
WIC LATAM - 0.2mm

Key Transactions closed in Nov (expected in Nov KCP flash # above) - 1.15mm (of the 2.8mm) Entrust V FN fund leverage renewal - 0.25mm UHNWI Argentina loan / co. sale - 0.4mm Levy CRE conduit loan - 0.25mm Epstein AAPL TRS - 0.2mm Epstein EUR fx hedge - 0.05mm

November executed but not received - 1.25mm Bill Forrest Swap on SPY - 0.05mm Westchester Student Ho using TRS - 0.1mm Guggenheim VRN - 0.25mm PEAK 6 Project Troop - 0.15mm Jaws / JHAC Tobacco - 0.5mm M&R CRE loan - 0.2mm

December Flash - 4.7mm (includes Nov executed but not received # above) KCP US - 2mm KCP LATAM - 0.5mm WIC US - 2.1mm WIC LATAM - 0.1mm

Expect to close in 2015:

1. Private Markets:

RIN: Closed Q4 - awaiting RCs, payment Q1 2015 Suntex capital raise, first close end of Jan 2015 LiquidAlts - Focus Q1 2015 Risk Factors - Focus Q1 2015 Lift One Aspen RE - Q4/Q1 Hyperion Homes - Currently live - Q4/Q1 Extell - Going through approval Q4/Q1

2. Transactions:

325mm Palmer Muni TRS - \$2.5mm
43mm Tsouk. Water Rights - 500k
42mm CLN Caribbean client - 2mm
200mm Financing facility fund of funds for Skybridge, \$2mm ann.
50mm warehouse lighting contracts - 1.5mm 75mm loan oil & gas - 500k 40mm facility oil and gas - 2.2mm

Kind regards,

Caroline Kitidis

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-----Original Message-----

From: Chip Packard
Sent: Wednesday, November 26, 2014 8:03 AM
To: Caroline Kitidis
Cc: Haig Ariyan
Subject: KCP balance of year [I]

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Caroline,

Can you give us a sense for what you expect to close between now and year end, as well as what will fall into 2015?

Thanks,

Chip

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