Subject: FX Indicative Level - USDJPY triple no touch (expires 11/20/14) [C]
From: Tazia Smith <[redacted]>
Date: Tue, 02 Sep 2014 09:00:49 -0400
To: [redacted]
Cc: Paul Morris <[redacted]>,
Vahe Stepanian <[redacted]>

Classification: Confidential

Rich -

Indicative level on the JPY triple-no touch client receives net premium of $41,503 (+$41,503 p/l). Detail below.
DB Research's view is that if the cross can break through 105, it will break out to 110 (see commentary below). Note: 2 day BOJ meeting starts tomorrow.
Reminder: as you know, this is a small notional trade on a relative basis vs. JE's other positions.

Best Regards,
Tazia

Indicative levels, subject to market movement. Source: DB FX Pricer, 9/2/14.

USDJPY Spot Ref: 104.93

<Client> sells European USD Call on USD/JPY
Strike: 101
Notional: USD 1,000,000
Expiry: Thu 20-Nov-2014
Settlement: Tue 25-Nov-2014
ZoneCut: NY
Premium: USD -39,150
Premium Date: Thu 04-Sep-2014

Leg 2: One Touch
<Client> sells One Touch on USD/JPY payout
Barrier: 99
Payout: USD 16,500
Payout Ccy: <PayCurrency>
Postpone Rebate: <PostponeRebate Y/N>
Expiry: Thu 20-Nov-2014
Settlement: Tue 25-Nov-2014
ZoneCut: NY
Premium: USD -1,266.38
Premium Date: Thu 04-Sep-2014

Leg 3: One Touch
<Client> sells One Touch on USD/JPY payout
Barrier: 98
Payout: USD 15,000
Payout Ccy: <PayCurrency>
Postpone Rebate: <PostponeRebate Y/N>
Expiry: Thu 20-Nov-2014
Settlement: Tue 25-Nov-2014
ZoneCut: NY
Premium: USD -707.85
Premium Date: Thu 04-Sep-2014

Leg 4: One Touch
<Client> sells One Touch on USD/JPY payout
Barrier: 97
Payout: USD 13,300
Payout Ccy: <PayCurrency>
Postpone Rebate: <PostponeRebate Y/N>
Expiry: Thu 20-Nov-2014

Settlement: Tue 25-Nov-2014
ZoneCut: NY
Premium: USD -378.78
Premium Date: Thu 04-Sep-2014

Net Premium:
<Client> Receives USD 41,503

----- Forwarded by Tazia Smith [redacted] on 09/02/2014 08:55 AM -----

From: "Taisuke Tanaka, Deutsche Securities Inc." <[redacted]>

To: Tazia Smith [redacted],

Date: 08/21/2014 02:42 AM

Subject: DEutsche JApan View on FX - USD/JPY: Stay bullish

Deutsche Securities Inc. - Fixed Income Research

DEutsche JApan View on FX - USD/JPY: Stay bullish
21 August 2014 (1 page/ 192 kb)

Download the complete report:
http://pull.db-gmresearch.com/p/589-48F3/26441267/DB_DEJAViewFX_2014-08-21_0900b8c088a52a87.pdf

There are reasons to believe that the USD/JPY uptrend is sustainable.

The USD/JPY is trying to resume an uptrend. The laggard housing sector recovery had been raising concerns about the US economy, but, as suggested by the leading NAHB indicator, housing starts data showed a sharp increase in July. Also, the July FOMC minutes confirmed that committee members are considering the possibility of increasing policy rates sooner.

We see the USD/JPY uptrend continuing through 2015 and into 2016, and think the rate could ultimately overshoot 120. Our reasoning is as follows:

1) The US economy's recovery cycle: Once underway, a sustainable cycle should last a few years. We see US interest rates rising (albeit slowly), and continuing to support the USD/JPY.

2) EUR depreciation: With the wrapping up of purchasing operations after the

sovereign debt crisis in Southern Europe, the EUR appears to have fallen to a downtrend that reflects the economic and monetary policy gap with the US. USD appreciation facilitates EUR depreciation, and a weakening EUR should continue to reinforce a strengthening USD.

3) Japanese money: Japan's institutional and individual investors have been steadily buying foreign currencies on dips. Their positions are a long way from completely factoring in JPY depreciation. As the JPY weakens, these investors will likely raise the dip levels that they buy on, and continue supporting the JPY depreciation trend. Public pensions are already providing strong support by increasing their overseas investments.

4) Sentiment: The consensus forecast tends to converge around current market levels and recent momentum. As a result of the market deadlock around 102 that continued for several months, average medium term forecasts were down to around 105 by the end of July. Once the USD/JPY regains 105, the consensus forecast for the next 3-12 months would easily rise beyond 110.

5) Speculation: Overseas speculators had been decreasing JPY-shorts until recently, meaning there is amply leeway for JPY selling to help the JPY depreciation trend resume. Even if they start taking profits, the USD/JPY uptrend should be supported by Japanese investors buying on dips. Speculators should find repeatedly entering JPY-shorts to be an effective strategy.

6) Abenomics: If the US economy were weak, then yen depreciation and rising stocks could not be called Abenomics' policies, and Abenomics would be a disappointment. However, if a strong US economy facilitates a rising USD/JPY and outperformance by Japanese stocks, then Abenomics should somewhat reinforce sentiment for JPY depreciation and rising stocks. Prime Minister Abe will shuffle his cabinet in September, and appears resolved to continue implementing a revamped Abenomics.

7) BoJ's quantitative and qualitative monetary easing: If the JPY depreciates and stocks rise then we do not think the BoJ will have to implement additional easing. However, it will not likely reach its 2% inflation goal, even as we approach the initial two year target period. The quantitative and qualitative monetary easing policy being prolonged beyond the second year would mean continuing support for JPY depreciation.

Taisuke Tanaka [redacted] - [redacted]

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