

Dearest Sir

I am looking for a new opportunities and career where I can make significant contribution in Hospitality industry and the position I am seeking is Private Butler, or Private Event associate in Florida or in New York.

Currently I'm still holding position Banquet Operation Operational Manager in JW Marriot Medan. And proudly I am holding for 7 certificated from JW Marriott International, there are concept behind the forecasting mode, environment mentally responsible meeting, event operations, event Planning Standard, Green Meeting, Certified Wedding Planner and Wine Ambassador.

I'm Expert and specialist for pre Opening team or Take over team, I am well versed and very organized, having extensive Estate Management experience. Very flexible, Very personable and deal well with family, guests, staff and trades, having the ability to manage and compel people to their highest level of service and commitment. Dedicated to Hands on environment.

Happy, workaholic and have highly self-motivated individual with a can-do mentality. Having over 10 years experience staring my carrier in The Four Seasons Regent Jakarta, Four Seasons Maldives, The Four Season's sister's property Parrot Cay British West Indies, The Royal Palace of Jordan, Five Star Luxurious Residence and Villa in Bali, and several stars Exclusive Hotel in Jakarta,

I'm Experiences in FB and Butler service, International Set Menu and Chines Set Menu, Personal Assistant, dealing with the utmost discreet families and guests. I would be an asset for any future employer, especially capable in designing and implementing estate etiquette functions for staff, to include organizing successful entertaining and daily procedures. Keeping the highest quality and standard of services

I look forward to have great news from you

You're truly

KAFRAWI YULIANTONO

## Kafrawi Yuliantono



**Banquet Operation Manager**  
JW Marriott International Medan

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### **Current**

Banquet Operation Manager the JW Marriott International Medan

### **Past**

Banquet Operation Manager Sheraton Hotel a Starwood Property.

Outlet Manager at Swiss-belhotel-international (Pre Opening Team)

Banquet Operation Manager at Le Grandeur Hotel

Personal Assistant at Como Shambhala Residence Bali (Take Over team)

Food and Beverage Pre opening Team at Four Seasons Resort Maldives

(Take Over and Pre Opening Team)

Head Waiter and Palace Butler at the Royal Hashemite Court of Jordanian

Personal Resort Butler in Parrot Cay Resort British West Indies

### Education and Courses

Hotel and Tourism Industry

Economic Bachelor of Universitas Pelita

The Regent Introductory Training Program

The Regent four seasons On Line Train the train Workshop

Le Grandeur Service Manners Workshop

Powerful Business Negotiation Mark Plus Institute of Marketing

Assertive Business Communication

Professional Butler Trained By Robert Worotikan Jhonson

### Awards

Employee Of The Month 2002

Nominee of Employee of The Year 2003 Team Succeed for Hotel of The Year from Tatler Magazine.

### Kafrawi Yuliantono's Summary

Born and raised in Indonesia, Yuliantono has been working in Hospitality industry for ten years in several five-star / diamond, award-winning hotels in Jakarta, Bali, Maldives, the Middle and British West Indies. His experience working in Four Seasons properties includes establishing butler service in British West Indies, Middle East, recruitment and training of butlers, as well as Front office, Room Service and Housekeeping.

On his hotel operation career path, Yuliantono was moving to Marriott International from Sheraton in Jakarta, where he assisted the Food and Beverage Manager to open and running several FB Outlets.

His current objective is to learn more about managing all aspects in Food and

Beverage hotel operation, and prepare himself to manage luxurious resort or Hotel in the near future.

Yuliantono's specializations experiences

Pre opening team for Food and Beverage operation in 5 stars luxury boutique hotels and resorts

Pre opening Staff for Hollywood Stars Bruce Wills and Demi Moore Private Residence at British West Indies.

### Banquet Operation Manager

JW Marriott International Hotel-Medan

(Hospitality industry)

The Biggest Ballroom and Meeting Room in Medan

### Banquet Operation Manager

Sheraton Hotel Bandara (Hospitality industry)

Responsible for 13 Meeting Rooms, 1 Ballroom exclusive pool side outdoor.

Biggest outdoor in town.

### Outlet Manager

Swiss-bel Hotel Mangga besar Jakarta

(Hospitality Industry)

Team Leader for Pre Opening Team.

### Banquet Operation Manager Le Grandeur Hotel – Indonesia (Hospitality industry)

Responsible for 11 Meeting Rooms and 1 Ballroom

### Personal Assistant

Como Shambhala Residence – Bali

(Privately Held; Hospitality industry)

Responsible for 7 Presidential Suite Room, and 12 Villas

### Head Waiter and Private Butler

The Royal Hashemite Court of Jordanian

Responsible for 3 Palace Ballroom Nadwa Palace, Raghadan Palace, and Basman Palace.

### Resort Butler

The Parrot Cay Resort at Provincials British West Indies

(Privately Held, Hospitality industry)

February 20<sup>th</sup>, 2000 through May 17<sup>th</sup>, 2003

Previously, I was Resort and Residence butler at Parrot Cay Resort in Turks & Caicos island, 1 Mile away to Florida USA, where I worked with 6 Local Butlers in art of personal Service to the Resort guest, and their families, The guest frequently persons from Actors, Royal Family, and successful business people,

### Food and Beverage Captain

Four Seasons Resort Maldives at Kudaa Huraa

November 10<sup>th</sup>, 1998 through February 6<sup>th</sup>, 2000

As Reef Club and Presidential Suite Server.

(Hospitality industry)

As Designated trainer and Take over team for Four Seasons Resort Maldives.

### Food and Beverage Server

Four Seasons Regent Jakarta

September 4<sup>th</sup>, 1995 through November 9<sup>th</sup>, 1998

As Banquet Server and has been transferred to fine dining Restaurant.

(Hospitality industry)

Designated Trainer trained By: Ibu Endah Fajar (Now in Marriot Jakarta)

Simpat Air Lounge Captain

June 4<sup>th</sup>, 1994 through August 31<sup>st</sup>, 1995

Responsible serving VIP Lounge for Business passengers.

Reference:

Mr. Budi Prihardanto (Vice President of International Butler Association)

Mr. Jurgen Van Workum (FB Director of JW.Marriott Hotel )

Margaret Forbes (Human Resources Manager for Parrot Cay Resort)

Yudi Yahya (Food and Beverage Manager for Le Grandeur Hotel)

Ivan Nasution (Food and Beverage Manager for JW Marriott Hotel Medan)

Agus Pranowo (Previous Dir of HR JW Marriott Medan)