

From: Richard Kahn <[REDACTED]>
Subject: Fwd: 350 el brillo
Sent: Tuesday, August 9, 2016 1:57:25 PM
To: "Jeffrey E." <jeevacation@gmail.com>
[f8f5e1.png](#)

should we keep 6250 offer and wait or increase to see if they counter a higher number
please advise
thanks

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

From: "Warwick, Kerry" <[REDACTED]>
Subject: Re: 350 el brillo
Date: August 8, 2016 at 9:09:49 PM EDT
To: Richard Kahn <[REDACTED]>

Sorry I didn't respond to this earlier...I didn't see your last email.

Tina told me that they did not want to counter the \$6.250 because they felt it was still too far apart. I think the initial bid of \$6mm was just too low for them. This could be a very stubborn seller that will keep this property on the market for a long time.

It was over priced at \$11mm so the \$500,000 price reduction was necessary. I'm guessing that they want \$9mm for this property or maybe even mid \$8's.

I will keep a close eye for any price adjustments and I'll stay in touch with the agent with regard to any other showings or buyers.

On a different subject, a nice 3 bedroom came on the market today at PB Towers (Richard Steinberg's building). I think you and Lisa wanted to move away from that building but just in case, I'll send to you.

Thanks again.



KERRY WARWICK
REALTOR ASSOCIATE
DOUGLAS ELLIMAN REAL ESTATE

OFFICE: [REDACTED]

MOBILE: [REDACTED]

FAX: [REDACTED]

[REDACTED]

340 ROYAL POINCIANA WAY SUITE 318, PALM BEACH, FL 33480

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From: Richard Kahn <[REDACTED]>

Sent: Monday, August 8, 2016 1:55:06 PM

To: Warwick, Kerry

Subject: Re: 350 el brillo

ok

thanks yet they never countered our 6250..

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

> On Aug 8, 2016, at 10:38 AM, Warwick, Kerry <[REDACTED]> wrote:

>

> Nothing new. Agent told me it's still available.

> It's typically slow in August and in September. Starting to feel the slow down in all areas and price points

> Although the market overall has been strong this summer

>

> Sent from my iPhone

>

>>

>

> KERRY WARWICK

> REALTOR ASSOCIATE

> DOUGLAS ELLIMAN REAL ESTATE

> OFFICE: [REDACTED]

> MOBILE: [REDACTED]

> FAX: [REDACTED]

>

> 340 ROYAL POINCIANA WAY SUITE 318, PALM BEACH, FL, 33480

>

>

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>

> On Aug 8, 2016, at 10:15 AM, Richard Kahn <richardkahn12@gmail.com> wrote:

>>

>> any updates?

>> thanks

>>

>> Richard Kahn

>> HBRK Associates Inc.

>> 575 Lexington Avenue 4th Floor

>> New York, NY 10022

>> tel [REDACTED]

>> fax [REDACTED]

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