
From: Jeanne Brennan [REDACTED]
Sent: Wednesday, September 18, 2013 2:25 PM
To: 'Jeffrey Epstein'
Subject: RE: Ramon

I think that \$45,500 is a good/market offer and he would have to hustle to get that out there now. And work would not be consistent - especially in September/October.

How about I hold firm on the \$45,500 with an offer to review the \$48,000 rate in 3 months. This would be December and if you're still happy with him. Then offer \$48,000 as he could pick up work in December.

From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Wednesday, September 18, 2013 10:11 AM
To: Jeanne Brennan
Subject: Re: Ramon

what do you think?

On Wed, Sep 18, 2013 at 10:08 AM, Jeanne Brennan [REDACTED] > wrote:

LSJE does not offer health benefits. So no cost to LSJE. No benefit to employee.

Company Tax is approx 9% for all payroll taxes - ICA,FUTA,SUTA, workman's comp.

He will pay .0765% for his portion of FICA (but he would technically owe .153% as an independent - if he is filing taxes. Technically a benefit to employee \$3500 and a cost to company of \$3500. Although most of these guys only see it as a cost to them.

Withholding tax - should be the same effect whether he is on payroll or an independent - if he is reporting income then he will have withholding taxes due based on his bracket.

From: Jeffrey Epstein [mailto:jeevacation@gmail.com <mailto:jeevacation@gmail.com>]
Sent: Wednesday, September 18, 2013 9:49 AM
To: Jeanne Brennan
Subject: Re: Ramon

<=o:p>

tax, health.

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On Wed, Sep 18, 2013 at 9:42 AM, Jeanne Brennan [REDACTED] > wrote:

I communicated the offer of \$45,500(see notes below) to Ramon and he hesitated at this amount as he is looking for \$48,000. <=o:p>

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Should =:

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a. Hold firm on \$45,500 - possibility of losing him. (your cost =49,595)

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b. Extend the \$48,000 (\$185 day rate) (your cost \$52,320)

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Market background: My husband hires day captains. Going rate for a boat captain is \$125 a day plus tips. The dynamic captains get \$100 a day in tips. Average captains get \$50 a day in tips. On the open market a good captain would be lucky to get \$200 a day with consistent work.

Jeanne

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