
From: brice gordon <[REDACTED]>
Sent: Monday, December 5, 2016 12:26 AM
To: Richard Kahn
Cc: jeevacation@gmail.com
Subject: Re: New booking

Confirming we will be vacating unit tomorrow morning Thx

Sent from my iPhone

On Nov 29, 2016, at 3:02 PM, Richard Kahn <[REDACTED]> wrote=

not sure i see issue as you stay at Sam's place
anna comes back to look after LSJ and stays in her cottage jan 2 - 15
renovation begins jan 16th..

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

[REDACTED]

=/div>

On Nov 29, 2016, at 1:43 PM, brice gordon <[REDACTED]>
wrote:

2 issues
We now have to pack up and have condo cleaned by Sunday
Also
So who's is going to be on island Jan 2 to 15th ?
Sent from my iPhone

On Nov 29, 2016, at 12:47 PM, Richard Kahn <[REDACTED]>
<mailto:[REDACTED]> wrote:

lets discuss

Richard Kahn
HBRK Associates Inc.

575 Lexington Avenue 4th Floor
New York, NY 10022


=</div>

<mailto: On Nov 29, 2016, at 11:31 AM, brice gordon < > wrote:

please see attached

\$5709.37 if we take the \$500.00 deduction and be out of the condo by the 4th of Jan, cost will be
closer to Red Hook Hotel cost for that period of time range from 10K Marriott, 7K Sugar Bay- this hotel is

let know if this works
regards Brice

class=""> On Tue, Nov 29, 2016 at 10:57 AM, brice gordon <=pan dir="ltr">> wrote:

First two yes
Jan 3 to 16 not sure as of date
It depends on who will be seeing next week

Sent from my iPhone

<mailto: On Nov 29, 2016, at 10:31 AM, Richard Kahn < > wrote:

does your response read

=div class="">dec 5 - dec 16 not in condo
dec 17 - jan 2 in condo
jan 3 - jan 16 away?

=br class="">

Richard Kahn
HBK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022


<=iv style="word-wrap:break-word" class="">

<mailto:[REDACTED]> On Nov 29, 2016, at 9:12 AM, brice gordon <[REDACTED]> wrote:

We leave 5 Dec wi=l be back 17 dec to 2nd Jan
Maybe to 16 Jan
We are still trying finalize Jan trip with family
another option ls
We pack up this=weekend and place island stuff in Cost u less and go back to
Ranch un=il the 17 Jan
Or we find hotel ?

Sen= from my iPhone

<mailto:[REDACTED]> On Nov 29, 2016, at 9:4= AM, Richard Kahn <[REDACTED]> wrote:

can you=please let me know the days that you will be in apt from dec 9 - jan 9
beca=se at 7000 after discount it seems to high..

=div class="">
Richard Kahn
HB=K Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

[REDACTED]

<=iv style="word-wrap:break-word" class="">

<mailto:[REDACTED]> On Nov 28, 2016, at 8:11 PM, brice gordon <[REDACTED]> wrote:

please see attached<=p>
let us know how you wish to procee=
regards Brice

Hi Brice,

</=>

I am actually less than most of the others if there is anyone that even has those dates all free.

These are the highest requests of the year, where the first 2 months you rented are some of the slowest, which is why it seems like a huge increase. So, rather than going from one level to the next, your dates go from the lowest level to the highest.

I understand that it may seem excessive, but because of the amount of interest in this time of year I am actually charging less than anyone else.

I actually had 4 requests for some of the dates over the weekend.

One person wanted 2 weeks at full price and another wanted one week so much that he tried to pay to reserve through VRBO after I told him I had to wait for you to decide.

However, I appreciate your previous business, so I can make some concession.

I will take \$500 off my previous offer.

I need to know ASAP, please.

<= style="font-size:13px" class="">

Thanks much,

Robert

On Mon, Nov 28, 2016 at 9:03 PM, Brianna Gordon <[REDACTED]>

[REDACTED] wrote:

Sent from my iPhone

Begin forwarded message:

=/div>

From: ROBERT WASON <[REDACTED]>

Date: November 28, 2016 at 8:29:04 PM AST

To: [REDACTED]

Subject: Re: New booking

Reply-To: [REDACTED]

=/blockquote>

I am actually less than most of the others if there is anyone that even has those dates as I free.

These are the highest requests of the year, where the first 2 months you rented are some of the slowest, which is why it seems like a huge increase. So, rather than going from one level to the next, your dates go from the lowest level to the highest.

I understand that it may SEEM excessive, but because of the amount of interest in this time of year I am actually charging less than anyone else.

I actually had 4 requests for some of the dates over the weekend.

However, I appreciate your previous business, so I can make some concession.

I will take \$500 off my previous offer.

I need to know ASAP, please.

Thanks much,

Robert

<mailto:[REDACTED]> wrote: On November 28, 2016 at 7:12 PM Bruce Gordon [REDACTED]

Hi there

Corporate are pushing back on Rental rates ,

<mailto:[REDACTED]> wrote: On Tue, Nov 22, 2016 at 12:05 PM, ROBERT WASON <[REDACTED]>

Here is the breakdown for your extension departing January 9th.

December 9-16 = \$1050

December 17-24 = \$1750

December 25 +=26 = \$500

January 5-8, departing on the 9th = \$950

&nbs=;	&nb=p;	&n=sp;	_____
&=bsp;	&=bsp;	Sub total	\$ 6525
&=bsp;	&=bsp;	12.5% tax	\$ 815
&=bsp;	&=bsp;	&=bsp;	_____
=	=	Total	\$7340

<=p>

Please remit on=or before November 30th.

Thank you,

Robert Wason

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Brice=Gordon
Stanley, NM



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Brice Gordon



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=div class="">Brice Gordon</iv>



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