
From: Joichi Ito [REDACTED]
Sent: Wednesday, July 9, 2014 9:50 PM
To: Jeffrey Epstein
Subject: Re: Things
Attachments: signature.asc

Just distributing risk. ;-)

On Jul 10, 2014, at 06:49 , jeffrey E. <jeevacation@gmail.com> wrote:

> If you think it really works , what advantage to let anyone else =ave any? before acquisition?

>

>

> On Wed, Jul 9, 2014 at 5:48 PM, Joichi Ito [REDACTED] wrote:

> Would you rather have Bill or Bezos than Intel or other randoms? Shall = introduce you to David? You should meet him anyway and try out the =rototype.

>

> - Joi

>

> On Jul 10, 2014, at 06:46 , jeffrey E. <jeevacation@gmail.com> wrote:

>

>> you know bezos. or i can show it to bill if you want but hes not =ack until aug unless super urgent

>>

>>

>> On Wed, Jul 9, 2014 at 5:41 PM, Joichi Ito [REDACTED] wrote:

>> I'll be meeting with David soon to follow up.

>>

>> Begin forwarded message:

>>

>>> From: David Smith [REDACTED]

>>> Subject: Re: Things

>>> Date: July 8, 2014 at 05:39:56 +0900

>>> To: Joichi Ito [REDACTED]

>>>

>>> Hi Joi,

>>>

>>> Lots happening. We should talk soon.

>>> - I have the license from Lockheed (finally). 31 patents and patent =ending. Pretty good deal but not cheap. \$0.5M in 30 days. \$1.5M in 200 =ays. Royalty rate is good - drops to 2% after 65k units.

>>> - A NC investor group is interested in \$5M. We told them \$25M pre. =hey pushed back and had us meet with Blake Krikorian who knows you. He =oved the product and positioning so I think we can hold our line on =aluation. Blake also asked for a convertible note like yours. Should =now about the NC group soon.

>>> - Intel is looking at \$1.5M convertible note.

>>> - Met with Google and they said they were interested in an =cquisition. No idea what valuation they are going to consider. Any =deas?

>>> - Working with Flextronics on manufacturing. Very interesting =roup. No problem in scaling.

>>> - Apple is interested in selling the device in their stores with an =xclusive for the new iPad mini. October is a very big date with them.

>>> - Amazon is also interested and wants us to go to Seattle to meet their management.

>>>

>>> That said, we need to raise money quickly so I need to expand my search. Help here would be very valuable.

>>>

>>> Best regards,

>>>

>>> David

>>>

>>

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