
From: PETER MANDELSON [REDACTED]
Sent: Sunday, January 9, 2011 2:08 PM
To: jeevacation@gmail.com
Subject: Fw: Re: Topaz directorship

see from bottom of email chain. Nat called me yesterday for first time in m=nths. I thought I would engage his great brain. What a mistake.

--- O= Sun, 9/1/11, npvjr1 [REDACTED] wrote:

> From: npvj=1 [REDACTED]
> Subject: Re: Topaz directorship
> To:="Peter Mandelson" [REDACTED]
> Date: Sunday, 9 Janu=ry, 2011, 13:43
> Of course jpm views company as
> strong, company is =aying them. You're tragically naeive as to how the
> financial system wo=ks. Part of their job is to find "suckers" like
> you to sit on boards. =f you're not capable of performing a piece of
> perfunctory analysis lik= looking at income s, balance sheet, cashflow
> you shouldn't be sit=ing on the board.
>
> Lazards is a bucket shop and by joining them y=u immediately shut the
> door on a serious institution for ever.
> You=can't switch horses.
>
> Sorry for brutal response.
> Sent from m= BlackBerry® Smartphone supplied by Swisscom
>
> -----Original Mess=ge-----
> From: petermandelson [REDACTED]
> Date: Sun, 9 Jan 2011 =3:37:22
> To: <npvjr [REDACTED]>
> Reply-To: petermandelson [REDACTED]
> Subject: Re: Topaz directorship
>
> JPM views company as str=ng. I feel question for me is more time and
> priorities at this stage. =nd I don't know whether remuneration makes
> it worth it.
>
> Lazar= is brand development.
> Sent from my BlackBerry® wireless device =0A> -----Original
> Message-----
> From: npvjr1 [REDACTED]
> Date: Sun, 9=Jan 2011 13:30:23
> To: Peter Mandelson [REDACTED] 0A> Nat
> Rothschild<nat.rothschild [REDACTED]>
> Reply-To: npvjr1 [REDACTED]
> Subject: Re: Topaz directorship

>
> Difficult to judge without seeing financial info - income statement,
> balance sheet, cash flow on to=az. I presume you've taken a look at
> this?
> I think joining Lazard =s a mistake for the record.
> Sent from my BlackBerry® Smartphone supplied by Swisscom
>
> -----Original Message-----
> From: PETER MANDE=SON [REDACTED]
> Date: Sun, 9 Jan 2011 12:04:27
> To: Nat Rothschild [REDACTED]
> nat.rothschild@npvjr1@g=an.com
> Subject: Topaz directorship
>
> Can I ask your advice on= something.
>
> Before Xmas I was contacted by Linklaters and asked w=ether I wd
> consider becoming a member of a new board for the soon=to-IPOed
> company, Topaz. This is Oman-based, marine and other offshore =il and
> gas services company operating in Middle East and Caspian, seek=ng to
> grow in Africa and Brazil. It is owned by Renaissance Services,
> =controlled by a wealthy family in Oman. I met the chairman, Samir
> Fancy=who I liked ok.
>
> I have not decided on this. I am slightly con=erned that a combination
> of growing Global Counsel and focussing on ou= clients' needs plus my
> soon to be public Lazard role as senior ad=iser plus Glencore
> directorship all give me enough to be getting on wi=h. On the other
> hand, Topaz will strengthen my networks.
>
> Linklaters have come back and offered following view:
>
> What would this=appointment do for PM and his consulting business?
>
> Samir's v=ew was this would be. Topaz is the first "real" (ie genuine
> Middle =astern) company coming to the London market, a geography that
> is teemi=g with potential waiting to break out and this would be
> creating a pie=e of history for the Middle East in the London market
> and you bein= associated with that should mean you can take some
> credit for this la=dmark deal. It will raise your profile in the
> Middle East and the e=erging markets and could raise other interesting
> opportunities. The=e are various other interesting individuals and
> shareholders that =re listed on the website under the board of
> directors and shareholders=
>
> Potentially of more interest to you and your consulting bus=ness might
> be the network of Samena Capital and I attach a link to the=r website.
>
> <http://www.samenacapital.com/overview.aspx>
>
> =amir is heavily involved in Samena Capital. He is on the board of
> d=rectors and is vice chairman of the Company and chairman of its

> executive committee. You will see it is a premier investment group
> focusing on investments in the sub-continent - Asia, Middle East and
> North Africa-known as the Samena Region. This has a network of key
> players in corporate India and Asia which Samir thought would be of
> interest to you and your consulting business and he is happy to talk
> to you on this=

>
> If you click on the link to the board of directors you will see some
> very interesting people there associated with some great companies in
> this region such as Atul Punj who is chairman of the Punj Lloy Group,
> India's second largest construction engineering company and Harish
> Bhartia, chairman of Jubilant Organosys, one of the largest
> pharmaceutical companies coming out of India. It also has a very
> interesting list of shareholders that are also listed on the website.

>
= What would the time commitment be?

>
> Post the induction period at the end of the month and the IPO board
> meetings, Samir thinks this would be realistically
> 12 days per annum.

>
> What is the remuneration?

>
> £60k per annum. Samir would like to deliver £300k of shares at 50% of
> the IPO value. This should be a very financeable deal and the Company
> would look to a friendly bank to provide the finance-should you wish.
> We are still doing some work to work out how these could be given in a
> tax efficient manner. I will revert with more of the mechanics
> when I have had further discussions with JP Morgan. The proposal may
> involve some of the shares only actually being issued to you a little
> further down the line so as to defer the tax that might be payable.

>
> Sorry this is all bit long. But what do you think ?

>=
> P

>
>

```
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  <key>date-received</key>
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    <integer>2</integer>
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