
From: Richard Kahn <[REDACTED]>
Sent: Sunday, May 1, 2016 9:11 AM
To: Jeffrey Epstein
Subject: Fwd: Great St James

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022
Tel [REDACTED]
Fax [REDACTED]
Cell [REDACTED]

Begin forwarded message:

From: Hugo Hodge <[REDACTED]>
Date: April 30, 2016 at 8:38:50 PM EDT
To: Richard Kahn <[REDACTED]>
Subject: =e: Great St James

<=iv>

With the greatest respect for you and your client, I'm sorry but HKT will have to respectfully decline to accommodate that offer. =/div>

Apparently you have someone off island, unaware of the local requirements and hopefully the cost you are expecting to pay will not increase when they acquire that knowledge.

\$500,000 is more than 50% below the proposal and, for lack of better words, quite unacceptable and insulting.

Should you run into difficulties with your other option HKT stands prepared to deliver first class results as described in our written and verbal communication.

On Apr 30, 2016, at 4:04 PM, Richard Kahn <[REDACTED]> wrote:

Thank you.

Richard Kahn
HBRK Associate Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022

Tel [REDACTED]
Fax [REDACTED]
Cell= [REDACTED]

On Apr 30, 2016, at 10:27 AM, Hugo Hodge [REDACTED]

<[REDACTED]> > wr=te:

Good m=rning Mr.Kahn,

I have thoroughly reviewed your sug=estions for modifications to the bid and given your request great considera=ion. I honestly believe that the items you requested are important for a su=ccessful project. For example, the witnessing of the factory acceptance is n=t a step I would recommend omitting.

With that sa=d, the items you suggested to remove total \$23,000. To ensure the integrity=of this project I am willing to do the project with the entire scope at the=original price less \$23,000 for a total of \$80,000. If you decline this opt=on and are convinced that these items should be omitted, I am willing to re=uce the remaining items by 10% resulting in a cost of \$72,000 for the revis=d scope.

I strongly recommend you consider the fi=st option but I am willing to discuss this further with you if necessary.</=iv>

Best Regards,

Hugo Hodge Jr=/div>

On Thu= Apr 28, 2016 at 12:32 PM, Richard Kahn <[REDACTED]&=t; wrote:

it was a pleasure speaking with you earlier. as discussed t=e following areas are scopes that will not be needed and my comments:

<=r>

- a) conceptual design on cable routes - ok to keep - pl=ase revisit pricing
- b) detailed cable specs and preparation o= bid docs - ok to keep - please revisit pricing
- c) de=ailed switch and meter design and prep of all switches and metering device -
=nbsp;ok to keep - please revisit pricing
- d) review all swi=ch and cable bid submittals and submit to Wapa for approval - ok
to=keep - please revisit pricing
- e) witness factory acceptance t=st - not necessary as all we need is for you to review test
from manufac=urer and should be included in d) above
- f) complete final des=gn to include civil and electrical drawings - ok to keep - please
r=visit pricing
- g) witness installation and test electrical dev=ces - not needed
- h) complete as built= - not neede=

i appreciate your effort in revisiting y=ur pricing and look forward to hearing back from you this afternoon

thank you

Richard Kahn

HBRK Associates Inc.
=75 Lexington Avenue 4th Floor
New York, NY 10022

tel [REDACTED] <=r>fax [REDACTED]
cell [REDACTED]

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