

To: [REDACTED]
From: Jeffrey Epstein
Sent: Thur 7/8/2010 11:29:54 AM
Subject: Re:



The following cognitive skills are developed gradually over time. This is the stuff that we need to learn how to do in order to function well in the world. . The more proficient you are at these skills, the smarter you appear and the more you can learn:

Conceptual Processes

1. **Prediction:** Making a prediction about the outcome of actions
2. **Modeling:** Building a conscious model of a process
3. **Experimentation:** Finding out for oneself what works and what doesn't
4. **Evaluation:** Improving our ability to determine the value of something on many different dimensions

Analytic Processes

5. **Diagnosis:** Making a diagnosis of a complex situation by identifying relevant factors and seeking causal explanations
6. **Planning:** Learning to plan and do needs analysis as well as acquiring a conscious and subconscious understanding of what goals are satisfied by what plans
7. **Causation:** Detecting what has caused a sequence of events to occur by relying upon a case base of previous knowledge of similar situations
8. **Judgment:** Making an objective judgment

Social Processes

9. **Influence:** Understanding how others respond to your requests and recognizing consciously and unconsciously how to improve the process
10. **Teamwork:** Learning how to achieve goals by using a team, consciously allocating roles, managing inputs from others, coordinating actors, and handling conflicts; managing operations using a model of processes and handling real time issues
11. **Negotiation:** Making a deal; negotiation/contracts; resolving goal conflicts
12. **Describing:** Creating conscious descriptions of situations to explain them to others

in writing and orally

On Thu, Jul 8, 2010 at 6:09 AM, [REDACTED] > wrote:

Dear Jeffrey , let me know if you will have some time to talk on skype today . I am free most of the day . X

V.

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