larry   see what else is availbale

On Fri, Mar 18, 2011 at 8:16 AM, Rich Kahn < ████████████████████ > wrote:

Please advise

Rich Kahn

████████████████████████

tel ████████████████

fax ████████████████

cel ████████████████

From: Brendan Nolan [mailto ████████████████
Sent: Friday, March 18, 2011 11:10 AM
To: Rich Kahn
Subject: RE: Flight Options

800XP: 0E0 - HPN = 3.9 hours (non-stop)

3.9 x $7294 = $28,446 estimate

400: 0E0 - IND - TEB = 4.1 hours

4.1 x $5224 = $21,418 estimate

Good time to connect with you today to finalize?

Brendan

From: Rich Kahn [mailto: ███████████████]
Sent: Friday, March 18, 2011 10:25 AM
To: Brendan Nolan
Subject: RE: Flight Options

Could you please price a new itinerary: Moriarty or Santa Fe to NY for Sat March 19th in the afternoon.

Can you price in Hawker 400 and 800 as I believe both aircraft will require a fuel stop

Thank you

Rich

From: Brendan Nolan [mailto ████████████████]
Sent: Wednesday, March 16, 2011 4:00 PM
To: Rich Kahn
Subject: RE: Flight Options

0E0 to DAL: 1.5

DAL to 0E0: 1.6

3.1 x $5224 = $16,194

SAF to DAL: 1.5

DAL to SAF: 1.7

3.2 x $5224 = $16,716

From: Rich Kahn [mailto ███████████████]
Sent: Wednesday, March 16, 2011 3:50 PM
To: Brendan Nolan
Subject: RE: Flight Options

Thank you

Can you also price Santa Fe and Moriaty to Dallas

Thanks again

Rich

From: Brendan Nolan [mailto ███████████████]
Sent: Wednesday, March 16, 2011 3:36 PM
To: Rich Kahn
Subject: RE: Flight Options

Flight time with the fuel stop would be a little longer. You're not billed for time on the ground.

ABQ to Miami = 3.8 and Miami to TIST = 2.6, for a total flight time of 6.4. The estimate would be 6.4 x 7,294 = 46,681

Yes, the 400XP hourly cost (based on today's fuel prices) is 5,224.

From: Rich Kahn [mailto ███████████████]
Sent: Wednesday, March 16, 2011 3:27 PM
To: Brendan Nolan
Subject: re: Flight Options

Thanks for your email. I wanted to confirm my understanding

Trip 1 – Albuquerque to STT

      a)   5.5 hour flight includes the 1 fuel stop

b)   Hourly cost (including fuel surcharge) of Hawker 800xp is 7,294 so total projected cost for that trip would be 7,294 x 5.5 or 40,117

Trip 2 – Moriaty to Denver

a)   Hourly cost (including fuel surcharge) of Hawker 400xp is $5,224

Thanks

Rich

From: Brendan Nolan [mailto███████████████]
Sent: Wednesday, March 16, 2011 3:14 PM
To: Rich Kahn
Subject: RE: Shmitka Air Options

Rich,

In follow up to our conversation:

1. Albuquerque to St. Thomas is a 5.5 hour flight, so the Hawker 800 (and even a Citation X) would need to stop for fuel. The Legacy 600 could fly non-stop, depending on how many passengers. The flight from Moriarty to Denver is 1 hr in a Hawker 400XP. Moriarty is limited to day only operations and weather must be clear (VFR).

2. There is no program right now which differentiates pricing based on utility. There are so many different factors in our operation (crew rest, last minute mechanicals, etc). Even if you had a trip into St. Thomas at 2pm and wanted to leave with different passengers at 5pm, we don't necessarily know that we would use the same aircraft. The crew from the first trip may run into duty restrictions, in which case we would be ferrying another aircraft down for your second leg.

3. If you transition the $63,096 to JetPASS, we'll offer you a $5,000 credit on the *next* full JetPASS purchase. If you elect to pay the difference between the Beechjet value and the $129,537 card price ($63,441) we'll offer a $5,000 credit on *this* JetPASS purchase. This credit is in addition to the $18,929 loyalty credit already offered.

Thanks again for the consideration, and please call me with any questions.

Best regards,

Brendan

From: Rich Kahn [mailto ███████████████]
Sent: Wednesday, March 16, 2011 1:22 PM
To: Brendan Nolan
Subject: RE: Shmitka Air Options

Call me ███████ or ███████ after your apt

Thanks

From: Brendan Nolan [mailto ███████████████]
Sent: Tuesday, March 08, 2011 1:44 PM
To: Rich Kahn
Subject: RE: Shmitka Air Options

Hey Rich,

Just wanted to make sure I was available if you needed anything.

Know you guys are reviewing and look forward to hearing from you.

Brendan

From: Rich Kahn [mailto ███████████████]
Sent: Thursday, March 03, 2011 1:43 PM
To: Brendan Nolan
Subject: RE: Shmitka Air Options

Still waiting for feedback

Hope to be in touch tomorrow or Monday

Thanks for patience

Rich Kahn

██████████████████████

tel ████████

fax ████████

cell ███████

From: Brendan Nolan [mailto███████████████████]
Sent: Wednesday, February 23, 2011 11:29 AM
To: Rich Kahn
Subject: Shmitka Air Options

Hi Rich,

Below are the different options we discussed for Ms. Maxwell:

Option 1: Rejoin the 6.25% 1999 Beechjet 400A

Monthly Management Fee	$6,293
Occupied Hourly Rate	$2,030
Fuel Surcharge (Jan)	$1,170

Option 1(a): Reduce to a 3.125% Ownership in the Beechjet

Option 2: Softlanding to JetPASS

Exit Value 6.25% '99 Beechjet	$44,167
Plus Loyalty Credit	$18,929
Re-marketing Fee (7%)	Waived
Total to JetPASS	$63,096

Ms. Maxwell would enjoy the same level of access, and "fly off" the balance under the JetPASS rate structure. Based on today's fuel, these are "all-in" rates:

Hawker 400XP	$5,297
Hawker 800XP	$7,384
Citation X	$9,572
Legacy	$10,958

Fuel varies on a month-month basis based on our avg cost per gallon of Jet-A, but this offers a general idea of the cost to fly under the JetPASS structure.

I'll look forward to continuing our conversation.

Best regards,

Brendan Nolan

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Mobile: ██████████

███████████████

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