

To: Melanie [REDACTED]
From: Jeffrey Epstein
Sent: Tue 6/21/2011 1:01:42 PM
Subject: Re: Re:

You can never upset me,, this has nothing to do with you. numbers speak for themselves. the people i have spoken with , albeit a select group, do not support the foundations ideas . this is consistant. nothing to do with you. . you are a great friend , and a competent person,, I am trying to get you to realize your potential as opposed to regurgiating the same waste , money carbon story, that few really care about,,

On Tue, Jun 21, 2011 at 8:52 AM, Melanie <[REDACTED]> wrote:

Maybe I do have it wrong in terms of colonialism perception and what westerners think is right. The only way to improve on that and make changes and do the right thing is to listen. So the perspectives I have are only as good as the information that I get. I spend time with community groups and the mayors office and his team. I go to community meetings and talk local NGOs. I ask what they want and need. Sometimes they don't know since they can only see past survival and today and of course local government politics can taint outlook. Im trying my very best and one of the key parts of our work is how to be better listeners. It is a work in progress.

Im not sure why you are angry and attacking me and discounting our work. We run very decentralized projects and our internal metrics are not around revenue generation so that's not the data we collect or that our leadership cares about. I don't do money reports and talk broadly about our solid waste work because most people dont care or understand it. Its taken me nearly 4 years to understand and even I dont fully understand.

In 2012 we will undertake a full accounting of the various models we've used and hopefully we will be able to offer some good options. We are just starting to co process in only one city (sanitation plus waste) so that will be different too.

The numbers i sent were from one city in one country and only represent the three sizes of facilities. There are Lots of them. And carbon money is just a piece. Each one does slightly different business based on what they collect Nd their needs. We probably miss some profit or opportunity to make more but im learning. The locals are good at finding and correcting where we miss.

I have no idea how to "prove" money or numbers to you. You have made it clear to me that you hate waste, poverty and anything i do that falls outside neuroscience.

Im sad that somehow everything i do is wrong or disappointing to you. I adore you and care what you think so it does hurt me.

You can believe whatever you like but i would hope that the integrity of the work speaks for itself. It is for city governments to decide if it something they want and they have to do A lot of work. I hope we can continue to work with them. I dont do the selling or sharing of numbers, i send the mayors and engineers to show others what and how. Lord knows they understand better than anyone. No one should trust me view of this, they should trust the people we support who do it.

Im sorry for whatever i did to upset you. Please tell me so that i dont do it again.

From: Jeffrey Epstein
Sent: Tuesday, June 21, 2011 3:54 AM
To: [REDACTED]
Subject: Re:

no chance, the attitude that westerners know what is right for the people is at the heart of the problem. I am aware of the mayor issues, and you have it 90 percent wrong it is not an anti colonialist vision, you misunderstand, you have also told me there was a 173 million dollars in rev , from your waste project. I have yet to see anything that approaches even 5.. Please be careful.. you are taleneted and smart. -- bad numbers, unwanted ideas. are not good combos.. I can talk whener you want.

On Tue, Jun 21, 2011 at 2:32 AM, <[REDACTED]> wrote:

Sorry it's taken a while to get back online. Sometimes tough out here in Africa. Well I can certainly sympathize with that sentiment and I hate the thought of any of our foundation work being anything but demand driven. So hopefully your friend(s) would be willing to take the time to discuss their wants/concerns etc with me so that we can put that whole thing to rest - I am happy to hear any and all ideas. Unfortunately, sometimes I can't find a fit for ideas since we do have strategic constraints laid out by Bill. I think Bill would be sad to hear that anyone thought he was a colonialist!

There are some things that I am not sure you are aware of, and I only note them as a caution in interpreting statements by the son of the president. First. the son of the president hates the mayor of dakar and has tried multiple times to push him out or at least really shred his reputation. Your friend ran for mayorial office against him and lost in a landslide election. Big time. The current mayor is the only elected opposition leader in the whole country and there are serious rumblings from the streets that your friend and his father are the next African government to be toppled. Folks think it is the mayo r of Dakar that is fomenting this. So anything viewed as successful in Dakar is typically quashed or at least threatened. Finding a balance between doing what is right by the people and avoiding politics is challenging.

I think your friend may also be speaking out of both sides of his mouth also since he has accepted and welcomed nearly \$50 million in foundation dollars so far - one to deal with urban health and one upcoming to deal with sanitation/water. The foundation has rallied other donors around these two issues so you can imagine that the numbers skyrocket.

It sounds like from our brief conversation last week, that he really wants an academic institution and I think that is legit and an interesting idea. To date he has a terrible track record there, (allegedly) "stealing" money from multilaterals and from the french that was intended to support higher education. So donors are nervous about that.

All that aside and trying to think proactively and together about this, I am proposing something that would help generate revenue from the capital markets for his city (that they can control) rather than depending on his money or donors. It's kiknd of the "anti colonialist" vision - so hopefully we can discuss in more detail. What might be an interesting way forward is that we could think together about how to use a muni finance option that would support an academic institution of higher learning (if that is truly the right priority). If they are amenable I have also had some success elsewhere (Asian U for Women) in convincing the World Bank to reduce some of their TA requirements and reprogram some of that money to endow national academic instuitions of higher learning through the concessions within the loan packages. So if there are any ongoing loan negotiations we might be able to structure them together. I can see a West African College of Engineering or something like that potentially having broad appeal. So I can try, but I need your help.

Sometimes with politics and the threat of regime change, people get nervous and discount good ideas.

I would hope that an open minded and forward thinking government would want to listen. You know that I am only interested in getting this right for the people. I have no ulterior motives.

Please ask your friend to give me a chance. Then he can say no or yes or find a way forward together. In the meantime let him know that he should also do homework because he's taking a lot of colonial money that he can't control and that will topple him. He needs to provide good things for his people in a way that works for them. I think I can help, maybe a little.

Oh and I'm in Cape Town now, staying at a roof top trailer park
http://www.granddaddy.co.za/sleep/airstream_rooftop_trailer_park/
Very fun place. Classssssy.

SHould be back in the usa thursday night or friday morning. Have a board meeting for my carbon finance thing.

Miss you and sorry to be so long!!

-----Original Message-----

From: Jeffrey Epstein <jeevacation@gmail.com>
To: Melanie <[REDACTED]>
Sent: Sun, Jun 19, 2011 11:41 am
Subject: Re:

senegal said it was a failed idea . they will not even entertain it, they think that the foundation suffers from the thinking of the colonial masters telling us what we need and not really listening,

On Sun, Jun 19, 2011 at 2:33 PM, Melanie <[REDACTED]> wrote:

Sorry just landing in cape town after csnellations/diversions...chilean volcanic ash hitting airspace here ugh.

Lost a day of work. Oh well. But sorry I didn't call to say hi...

No news just hi xx

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