

**LSJ**  
**Palm/ Tree Price Comparison**

As requested I have compared the prices of trees from Puerto Rico, St.Thomas, and St.Croix, all things considered.

This was difficult, since many factors and costs are variable costs that differ, with quantities, etc.

The only costs we know for sure are Puerto Rico, since we have been done it already.

The Plants for sale on St.Thomas offer the opportunity for saving the most on transportation since we would be able to use LSJ trucks and Big N.

The trees I saw on St.Croix were very spread out, all over the island, which is a logistical headache, and the prices aren't great, however sellers seemed eager to negotiate.

The Biggest Factors that drastically affect the totals costs are the size (heights) and quantities desired.

I have outlined the pros and cons of each option, and I also have a spreadsheet, showing prices.

### Puerto Rico

#### Pros:

- Healthiest, best Looking Plants I've seen
- Cheapest per foot overall cost
- Great Variety, all in one farm

#### Cons:

- Distance = Requires somewhat costly shipping
- USDA pest prevention = required for export

### St.Thomas

#### Pros:

- Healthy Trees, In Pots!!!
- Great Variety, Very hard to find local Native trees
- All in one location, Close by, super low to no shipping costs

#### Cons:

- Prices are a little high, reflecting VI costs
- Owner/Seller is a little nutty

### St.Croix

#### Pros:

- Great Locally acclimated Royal Palms
- Sellers willing to negotiate

#### Cons:

- Distance = Requires shipping
- Trees spread all over