

To: Jeffrey Epstein[jeevacation@gmail.com]
From: Richard Kahn
Sent: Fri 2/22/2013 4:03:52 PM
Subject: Zorro Fiber & Phones

after three weeks of waiting for a breakdown of costs from Richard Boltz below is his response which focuses on the only item he and his firm can earn recurring revenue on which is managing the system

currently we do not have any properties with managed systems and see no reason for this the majority of the work on richard's bid would be subcontracted out to other vendors

the main difference between richard bid and ITC bid (worth shepard) is their approach on burial of wire

Richard approach is to lay fiber using direct burial which does not require boxes at shorter intervals

ITC approach is to lay fiber with an outer jacket which serves to protect the cable against environmental hazards and gives a means of managing the cable

This approach will also require boxes at shorter intervals for cable pulls and allow for future growth or expansion without having to dig up wire

ITC which does DOD work in addition to work for local universities says that they all have used an outer jacket

I need guidance on which approach you prefer and then i will negotiate and get best pricing Bruce and vendors agree that April is best time to do trenching (3 to 4 weeks) and then another 3 to 4 weeks for ITC or Richard

Bruce the telephone vendor will only require 3-5 days
Lead time to order fiber is 3-5 weeks

Would you like to meet with Shepard from ITC and or Bruce on your upcoming visit to ranch
If so please let me know what day and with whom so i can arrange

Richard Kahn
HBRK Associates Inc.



Begin forwarded message:

From: Richard Boltz <[redacted]>
Date: February 21, 2013 11:48:15 AM EST
To: "Richard Kahn" <[redacted]>
>

Cc: Lori Moore <[REDACTED]>, Pat Mosca
<[REDACTED]>, Project Team
<[REDACTED]>

Subject: Zorro Ranch Quote Modification Request

Richard,

I have not forgotten your request for a breakdown on items and cost. I had to review this with upper management. There are some concerns about the breakdown requested. We were initially asked to provide a full solution for the communications needs at the Ranch that we can support locally. I have provided a quote to meet the request. The IP Phone system that was included was removed at the onset which was not an issue. The wired and wireless infrastructure is a different issue due to the support requested and a complete working solution.

After reviewing the details with management we do not feel that we can offer the full solution requested as partial options. We can fully support the equipment, design, implementation and support on the original offer but feel that anything less would result in either poor performance that we cannot warranty or support efficiently. If you would still like to have the breakdown by items and cost I can provide this next week and if acceptable the offer would need to be for the working solution proposed minus the original IP Phone system. We have already made adjustments for this.

Sincerely,

Richard L. Boltz
Project Manager
Advanced Communications and Electronics
[REDACTED]

From: Richard Kahn <[REDACTED]>
Date: February 21, 2013 10:09:34 AM EST
To: brice gordon <[REDACTED]>
Subject: Fwd: Proposal

still waiting on response from Richard..

Richard Kahn
HBRK Associates Inc.
[REDACTED]

Begin forwarded message:

From: Richard Kahn [REDACTED] >
Date: February 1, 2013 1:29:34 PM EST
To: Richard Boltz [REDACTED] >
Cc: brice gordon [REDACTED]
Subject: Re: Proposal

Yes please break down all three options
Thank you

Richard Kahn
HBRK Associates Inc.



On Feb 1, 2013, at 12:38 PM, Richard Boltz wrote:

Richard,

It was grouped to accommodate the 3 options. Do you want the breakdown for the all 3 options together or the 3 options separate? I have a pretty full load so it will take into next week either way but it is best to complete this as you prefer.

Thanks,

Richard L. Boltz
Project Manager
Advanced Communications and Electronics



From: Richard Kahn [REDACTED]
Sent: Friday, February 01, 2013 9:28 AM
To: Richard Boltz
Cc: brice gordon
Subject: Re: Proposal

Thank you again for your time this week.
In order to better understand your latest quote i will need

you to breakout specific material costs as opposed to 1 lump number.
Please let me know when i can expect revised invoice.
Thank you

Richard Kahn
HBRK Associates Inc.



On Jan 29, 2013, at 2:57 PM, Richard Boltz wrote:

That will be fine, thanks.

Richard L. Boltz
Project Manager
Advanced Communications and Electronics



From: Richard Kahn 

Sent: Tuesday, January 29, 2013 12:56 PM

To: Richard Boltz

Subject: Re: Proposal

can we speak tomorrow anytime after 10:00am NY time?
thank you

Richard Kahn
HBRK Associates Inc.



On Jan 28, 2013, at 5:20 PM, Richard Boltz wrote:

Richard,

I will be in tomorrow morning at 7:30 am Mtn time and will be in until afternoon. The earlier the better at the office number and I should be at my desk. If not call the cell number please.

Thanks,

Richard L. Boltz
Project Manager
Advanced Communications and Electronics



From: Richard Kahn [redacted]

Sent: Monday, January 28, 2013 3:17 PM

To: Richard Boltz

Subject: Fwd: Proposal

Do you have time tomorrow to review attached bid?
Thank you

Richard Kahn
HBRK Associates Inc.



Begin forwarded message:

From: brice gordon



Date: January 21, 2013 10:01:43 AM EST

To: Rich Kahn <[redacted]>

Subject: Fwd: Proposal

for your review, please call if you have any questions

----- Forwarded message -----

From: **Richard Boltz** [REDACTED]

Date: Fri, Jan 18, 2013 at 4:30 PM

Subject: Proposal

To: [REDACTED]

Cc: Pat Mosca [REDACTED] Lori Moore

Brice,

The first year warranty is included for the equipment and installation. I added an additional 2 year option that we would need to review at the end of the first 3 years. I broke the quote into 4 options. The labor is a bit reduced for the full option (4). The Gross Receipt Taxes are also included on the final figure. The previous email provides a description of the variances in the different proposals that you have received. I will follow up with CenturyLink on the T-1 Options and see if we need to add anything for the remote access that you have requested.

I look forward to hearing from you soon. Thank you for the opportunity to provide this solution and proposal. Please let us know if you have any additional questions.

Sincerely,

Richard L. Boltz
Project Manager
Advanced Communications and Electronics



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Brice Gordon

USVI

Phone: [REDACTED]

New Mexico

Phone: [REDACTED]