To: jeffrey E.[jeevacation@gmail.com]
From: Richard Kahn
Sent: Thur 5/22/2014 8:51:56 PM
Subject: Naiad Boat
12.9m Proposal A.pdf
12.9m Setton v2.pdf

Just had a nice conversation with Steve, the owner of Naiad Newport, RI.
Steve has been a licensed builder of Naiad since 2003 and built 80 boats over the past 11 years.
He currently has 9 boats under construction and has 40 employees split between two plants in RI:
 Portsmouth where assembly is finished and Pemberton where the hulls are fabricated
Steve builds boats for commercial, private & military customers.
He is currently building two 12.9 meter boats for Jack Setton which he said had very little paint
(deduction of 15,000) for 429,000
All of boats sold are turn key with 2 or 3 engines (300's or 350's) and with life jackets, safety
gear, etc.
Boats are only custom built and take approximately 5-6 months to complete
I will need guidance from you to obtain more accurate pricing.
A few more emails to follow..

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel ████████████
fax ████████████
cel ████████████

Begin forwarded message:

From: "Stephen, Jr. Connett" <████████████████████████>
Subject: RE: contact info
Date: May 22, 2014 at 4:18:42 PM EDT
To: Richard Kahn <████████████████████>

Hi Richard

Attached is the info on the 12.9 meter pictured with twins. We would recommend triple
300s or 350s to most customers.

This would likely be an ideal platform for the client. He could comfortable run to St.
Croix or even as far as St. Martin if he ever desired to.

Thanks

Steve

Stephen Connett Jr.
President
Naiad Inflatables of Newport
300 High Point Avenue
Portsmouth, RI 02871
███████████ Office
█████ Fax
█████ Cell
███████████████

From: Richard Kahn [mailto:█████████████████]
Sent: Thursday, May 22, 2014 3:56 PM
To: Stephen, Jr. Connett
Subject: contact info

Richard Kahn
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