

To: Jeffrey Epstein[jeevacation@gmail.com]
From: Richard Kahn
Sent: Mon 2/3/2014 9:26:24 PM
Subject: Christies

Please advise
Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor,
New York, New York 10022
tel 212-971-1306
fax 646-350-0954
cell 917-414-7584

Begin forwarded message:

From: "Igelbrink, Anne" <[REDACTED]>
Subject: RE: Additional information for Mr. Epstein
Date: February 3, 2014 2:37:50 PM EST
To: Richard Kahn <[REDACTED]>

Rich

I appreciate the question Mr. Epstein has raised. At one time, we might have recommended offering this piece in a normal French Furniture sale. In today's world, though, we find it is far more successful to separate out pieces of top quality, like Mr. Epstein's bureau plat, from the mixed sales of European Furniture from various owners, and to feature them in a much more selective venue – a venue that appeals to both our top French furniture collectors and to the significantly larger group of elite buyers seeking trophy works of art across categories.

The Exceptional Sale enjoys a hugely enhanced marketing, catalogue and promotional budget, in addition to personalized outreach to Christie's top worldwide clients. Only a select group of pieces are chosen for this yearly sale which has an enormously successful track record.

We'd be happy to meet with Mr. Epstein to review our proposal, discuss the Exceptional sale and to answer any additional questions he might have.

Anne

From: Richard Kahn [mailto:[REDACTED]]
Sent: Friday, January 31, 2014 3:15 PM
To: Igelbrink, Anne
Subject: Re: Additional information for Mr. Epstein

Thank you for your email
Mr Epstein enjoyed reviewing the Best of Best catalogue
He was wondering why you thought this piece was better suited in Exceptional sale rather than the French Furniture Sale

Please advise
Thank you

Rich

From: "Igelbrink, Anne" <[REDACTED]>
Date: Fri, 31 Jan 2014 18:59:56 +0000
To: Richard Kahn [REDACTED]
Subject: Additional information for Mr. Epstein

Rich

I am writing to let you know of a unique promotional opportunity for Mr. Epstein's fantastic bureau plat. We are just about to finalize a special preview catalogue promoting The Exceptional Sale, and if Mr. Epstein decides to sell the bureau plat within the next 10 days, we would feature it in a double-page spread as a highlight of the elite group of works in the sale.

This promotion will be mailed to a select group of our top clients worldwide, serving as an advance preview to the type of buyer that actively seeks such iconic pieces.

Will and I would be delighted to discuss this further with you or Mr. Epstein next week.

Anne

Anne Igelbrink
Vice President, European Furniture
CHRISTIE'S
212.636.2386 (w)

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