

To: Richard Kahn[REDACTED]
From: Jeffrey Epstein
Sent: Fri 12/13/2013 6:57:27 PM
Subject: Re: q7sline info

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On Fri, Dec 13, 2013 at 2:53 PM, Richard Kahn <[REDACTED]> wrote:

Both dealers require \$1,000 deposit as cars are currently not on their lots.
They would receive cars Tuesday / Wednesday and have ready for pickup by next Friday
12/20

Please advise

NYC DEALER

I was able to negotiate \$1,000 above invoice on all cars below. I probably can push a bit more to match offer from NJ dealer below...

Original cars that [REDACTED] viewed:

1) Night Black/black \$66,245 with taxes and fees total will be
\$73,380

towing package,
tech package
sport package (wqb)

MSRP 66,245
Invoice 62,195

Our Cost 63,195 + 1000 per below = 64,195 plus 8.875% sales tax = **69,892**
(note there will be probably another 1,000-1,200 in fees between freight charge (895), title,
registration & plates: i will not know exact number until we receive invoice)

2)Daytona gray/black \$69,175 *this color is the one we test drove
with taxes and total will be \$76,570

Adaptive air suspensions
sport package (wqb)
tech package
towing package

MSRP 69,175
Invoice 64,935

Our Cost 65,935 + 1000 per below = 66,935 plus 8.875% sales tax = **72,875**

(note there will be probably another 1,000-1,200 in fees between freight charge (895), title, registration & plates: i will not know exact number until we receive invoice)

3) Orca black metallic/black \$69,175 with taxes and fees total will be \$76,570

Adaptive air suspensions
towing package
tech package
sport package (wqb)

MSRP 69,175

Invoice 64,935

Our Cost 65,935 + 1000 per below = 66,935 plus 8.875% sales tax = **72,875**

(note there will be probably another 1,000-1,200 in fees between freight charge (895), title, registration & plates: i will not know exact number until we receive invoice)

PARAMIS NJ DEALER

Since favorite color was #3 from above i had dealer price option #3 without adaptive air suspensions which is a 2,600 item.

It appears that the S Line exterior package costing 1,170 is in car below since MSRP of car #3 above is 69,175 less adapters 2,600 should be 66,575 yet MSRP below is 67,745

MSRP 67,745

Invoice 63,598

Our Cost 64,098 + 1000 per below = 65,098 plus 8.875% sales tax = **70,875**

(note there will be probably another 1,000-1,200 in fees between freight charge (895), title, registration & plates: i will not know exact number until we receive invoice)

This Q7 is available, and I can have it Tuesday the earliest, Wednesday the latest.

MSRP \$67,745, Invoice \$63,598.25 I can do \$500. Over invoice to earn your business at \$64,098.

We can wrap this up today, my cell is [REDACTED]

2014

Model: Q7 3.0T S LINE QUATTRO TRONIC

Exterior Color: ORCA BLACK METALLIC

Interior Color:

BLACK

Options:

TOWING PACKAGE

HEATED REAR SEATS

FRONT LICENSE PLATE - HOLDER

AUDI CONNECT

IPOD CABLE FOR AUDI MUSIC INTERFACE - NO C

S LINE PACKAGE - SEE ORDER GUIDE FOR DETAI

TECHNOLOGY PACKAGE

SPORT PACKAGE - SEE ORDER GUIDE FOR DETAI



Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor,
New York, New York 10022

tel
fax
ce

On Dec 12, 2013, at 3:11 PM, [REDACTED] <[REDACTED]> wrote:

Hi Rich! It's between #1 and #3 (but w #3 no need for adaptive air suspensions - probably one more thing to break/fix and drives up cost \$2600.00...)
Q7 S line (333h) interior sport package, tech package, warm weather, towing opt.

(\$550 add on vs. 3k after the fact...) - said this was not necessary but nice.

JE likes the metallic black in #3, I will confirm if #1 is okay or not w him given the unnecessary add-on of adapt air suspensions.

This guy seemed say how tricky it is to find this particular combo - Another sales rep. (Scott) was very quick and commented that there should be plenty of results...

Thank you so much!

Begin forwarded message:

From: LEVANI Z <[REDACTED]>
Subject: q7sline info
Date: December 12, 2013 9:04:07 AM EST
To: [REDACTED]

Hi again [REDACTED],

So here is what we have available, that we can get.

1) Night Black/black \$66,245 with taxes and fees total will be \$73,380
towing package,
tech package
sport package (wqb)

2)Daytona gray/black \$69,175 *this color is the one we test drove with taxes and total will be \$76,570
Adaptive air suspensions
sport package (wqb)
tech package
towing package

3) Orca black metallic/black \$69,175 with taxes and fees total will be \$76,570
Adaptive air suspensions
towing package
tech package
sport package (wqb)

Above cars have been searched with must have features of Tech pkg and Blk headliner. Let me know which one you like, and also what your accountant tells your as far as registering the car, under your name or company, and we shall proceed further.

Regards,

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LEVANI ZAZADZE

AUDI BRAND SPECIALIST

AUDI MANHATTAN
800 11TH AVE
NY,NY, 10019



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