

To: Je vacation[jeevacation@gmail.com]
From: [REDACTED]
Sent: Wed 9/18/2013 6:44:00 PM
Subject: Fw: RR spey

See Message below from Gary regarding GII sale.
He wants to lower the ask to 499k "as is" do you agree?

Sent via BlackBerry by AT&T

From: Gary Anzalone [REDACTED]
Date: Wed, 18 Sep 2013 23:33:25 +0500
To: [REDACTED]
Cc: Rich Kahn [REDACTED]
Subject: Re: RR spey

Larry,
I just met with the GIIB buyer.
They are very interested in the Aircraft, but they are not where we want them on the numbers.
They are looking at GIII sn 300 which is stage III compliant, and they are also still trying to unload the part-out trade.

I will continue to work them, and a couple other prospects, but I also believe that we need to run a price reduction ad.
\$799k is too high in consideration of the pending engine, and it is actually too high with one of the replacement engines.
We should really be running ads at \$499K as-is.
We are better off to advertise aggressively and then offer smaller concessions. If we are priced to high we are not going to get the calls!

What do you think?

*Gary Anzalone - Managing Partner
Equus Global Aviation, LLC
[REDACTED] (M)
(636) 486-2043 (O)*

On Wed, Sep 18, 2013 at 4:29 PM, [REDACTED] wrote:

Gary said he is still working the buyer,
Gary is there an offer as is before we purchase this engine?
Pls copy Richard Kahn CFO on this email.
Need update today
Thx

Larry
Sent via BlackBerry by AT&T

From: Richard Kahn [REDACTED]
Date: Tue, 17 Sep 2013 14:43:12 -0400
To: [REDACTED]
Subject: Re: RR spey

i hope to reach out to him later today or tomorrow
any word on GII 400k+ offer?

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor,
New York, New York 10022
tel 212-971-1306
fax 646-350-0954
cell [REDACTED]

On Sep 17, 2013, at 1:46 PM, [REDACTED] wrote:

He's pushy
Sent via BlackBerry by AT&T

From: "Norm Hill" <[REDACTED]>
Date: Tue, 17 Sep 2013 10:39:38 -0700
To: <[REDACTED]>
Subject: RR spey

At this low price for ESN 8994, you should make a deposit, because it is getting a lot of
interest now. How are you doing on your end?
Thanks Larry, Norm

<image003.jpg>
5999 Curtis Pl
California City, CA 93505
760-373-3300 Office
[REDACTED] Cell
760-373-2485 Fax