

To: jeevacation@gmail.com[jeevacation@gmail.com];
[REDACTED]; jeevacation@gmail.com[jeevacation@gmail.com]
From: Lvjet
Sent: Wed 12/14/2011 11:51:39 PM
Subject: Re: Counter Offer

Don,
When will Eric have his final quote for upgrades to Boeing, we are using estimated numbers on exhibit A for Internet and Airshow, unless Eric has committed to pricing.
I will receive a quote from local based avionics on Friday, and would like to see Eric's also,
thx,
Larry

-----Original Message-----

From: Don Bass [REDACTED]
To: Je vacation <jeevacation@gmail.com>
Cc: Lvjet [REDACTED]
Sent: Wed, Dec 14, 2011 6:12 pm
Subject: Counter Offer

Jeffrey,

Attached is a suggested counter offer at 4.5M with 500K included for interior, avionics, and entertainment, as clarified and incorporated into a revised Exhibit A attached hereto.

I understand your desire to exclude some or all of the C Check expense.

My concern is that delivering the aircraft with a fresh C2C inspection has always been something that we have agreed to include in the deal, both verbally and in our written counter offers.

We run the risk of being perceived as changing the deal and this will, most likely, not go over well.

I understand that the C inspection is a significant expense; however, from a market value standpoint, it does not add a lot of value to the aircraft as it is required to keep the aircraft in an airworthy condition. The plane cannot be flown without completing it.

I believe that there is another component of the C inspection due in 12 months – and the buyer is aware of this.

Let me know your thoughts regarding a counter offer.

Regards,

Don Bass