

To: jeevacation@gmail.com[jeevacation@gmail.com];
jeevacation@gmail.com[jeevacation@gmail.com]
From: lvje [REDACTED]
Sent: Thur 4/19/2012 5:46:08 PM
Subject: GIV letter

Jeffrey please critique:

Fred,

Thank you for your email, I agree dealing with a company in this part of the world poses different challenges, I would like to share my experience regarding a 1988 GIV serial Number 1030. This aircraft, similar in comparison, being a standard equipped GIV, non HUD, non EVS, low tech sat phone system and dual FMS aircraft. It is my belief a 20 year old and 25 year old aircraft are in the same category and offer small increase of price if any, when speaking of aircraft of this vintage. Baring this in mind, we had an excepted offer of \$6.2M which included \$200k sellers expense during pre-buy for items found and \$250k worth of shop equipment and spares included in the deal, (aircraft Tug, power cart, high lift stand, spare main and nose tires and wheel assembly's, Hydraulic mule and other parts. Serial #1030 has 3400 hours total time and 6 years remaining until engine overhauls. Actual price would have been \$5.750M. I believe my principal has interest in your aircraft and would like to make an offer. The sale of serial number 1030 set a tone for the GIV market in regards to 20+ year old aircraft. If you are able to share these facts with your client, this may explain and justify our offer we are contemplating.

I am aware of the added expense to get this aircraft de-registered from Korea and registered in the USA.

Best Regards,
Larry Visoski

(Jeffrey, should I make a price offer during this email? or wait for Fred's response,.