

To: jeevacation@gmail.com[jeevacation@gmail.com]; jeffrey Epstein[jeevacation@gmail.com]
From: Richard Barnett
Sent: Mon 10/10/2011 6:46:18 PM
Subject: FW: Siemens upgrade

Mr. Epstein this is Siemens response to a phone message i sent to complete the remote dial in feature to complete the project 100%!!and to give a price to change the VFD for the catering kitchen exhaust . I sent to Rich Kahn this e mail Rich Kahn wants to have a conference call on tuesday oct,11th with siemens to resolve the issue. Please read below. Richard

From: [REDACTED]
To: [REDACTED]
CC: [REDACTED]
Date: Tue, 4 Oct 2011 10:44:56 -0500
Subject: Siemens upgrade

Rich

At this time, the project is completed with regards to the upgrades of the SCUs, DPUS and MEC, as well as the installation of the new Insight software. All the panels are currently communicating through the BMS. However, there was another application which was being utilized by yourself in order to monitor the entire household remotely that requires a more advanced operating system. The name of the application is APOGEE GO. the new APOGEE GO works only in the following windows platform, windows NT, 2000/2003/2008 server. Due to several issues we had encounter during the installation of the new Insight revision with the new PC which was provided by the site. the old PC was used as a front-end.

Prior to this project, I had provided a PDF spec sheet for the new Insight revision. We emphasized in the past, we prefer to purchase and provide for the PC by installing the operating system and our Insight software in-house. Once the installation is complete, our specialist will bring the machine back to the site so it could be communicated with the controllers. This was suggested by the executive salesman Bradley Rickert. By purchasing the machine from us, it insures you if there are any issues with the PC, we will provide immediate emergency service. With regards to the VFDs (Variable Frequency Drives), the current drives are over 20 years old and were installed prior to the first installation of the predecessor Siemens BMS. Proper maintenance will be required from time to time, due to the duration of these devices, but in the end maintenance would be too costly which we do not provide. It will be more beneficial to replace both drives. The replacement drives would be more efficient, durable, and with the newest model would allow to unlock more features with our new Apogee front end. Also, due to the age of these drives, we are not certain if the energy cost saving with variable torque is significant. Please inform your manager/supervisor on how he wish to proceed, at your earliest convenience so these matters can be taken care of.

Thanks

Francis Edouard

Service Account Engineer
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