

To: Marino,Salvatore [REDACTED]
From: [REDACTED]
Sent: Fri 5/1/2015 7:40:29 PM
Subject: Re: ML

Sal, I let my CFO know you would be happy to quote but he is well on his way to signing papers...turns out what you and I found was actually for someone else...our CFO researched something else and I really don't even know what I will end up with ..but I am grateful for what will come my way..

Sorry to ruin the deal with you...really appreciated your help, your time and meeting you...I will be sure to tell my friends of you if they are in the market for a Mercedes!

Have a great weekend...

On Apr 30, 2015, at 2:07 PM, Marino,Salvatore <[REDACTED]> wrote:

Hi, [REDACTED]
Had I known there were three cars pending I could have been much more aggressive with my prices. Is there any chance we can bid for your company's business on these cars?
By the way, if the company has additional cars registered to the company (no matter the brand) I will be able to get additional 'Fleet' discounting in place.
Please contact me at your earliest convenience so that we might discuss the possibilities. Or, if you prefer, I can contact your CFO.
Regards,
Sal

From: [REDACTED]
Sent: Thursday, April 30, 2015 1:14 PM
To: Marino,Salvatore
Subject: Re: ML

HI Sal...sorry I missed your call. Our CFO has informed me he will be buying me a car through a different dealer...turns out my boss is also having our CFO buy him 2 cars at the same time as mine, so our CFO has been working this leverage...(I, of course, am grateful for anything...!)

Thank you for your time and efforts...

[REDACTED]

On Apr 29, 2015, at 3:43 PM, Marino,Salvatore <[REDACTED]> wrote:

[REDACTED]

The MSRP of the vehicle we discussed is \$65,424. We can offer a Selling Price of \$62,153.75 which represents a 5% discount off the MSRP. We will check availability and if you are ready to make the deal, the car should be here within a week.

Please let me know where the car will be registered, as taxes and registration fees are regional and will be added to the final amount.

Regards,
Sal

From: [REDACTED]

Sent: Wednesday, April 29, 2015 3:20 PM

To: Marino, Salvatore

Subject: Re: ML

ok, got it...numbers is what I need for our CFO...keeping fingers crossed...thanks!

On Apr 29, 2015, at 3:18 PM, Marino, Salvatore

[REDACTED] wrote:

Got it. I'll work the numbers and get back to you. The car may be available. But I won't know until we start the locate process.

Sal

From: [REDACTED]

Sent: Wednesday, April 29, 2015 3:14 PM

To: Marino, Salvatore

Subject: Re: ML

Sal! I'm on the other line now with work issues...but listened to your message first! the interior is almond beige/black leather!! I think you found the car! let me see if I can find my scan of the specs...will send to you

On Apr 29, 2015, at 2:42 PM, Marino, Salvatore

[REDACTED] wrote:

Lesley,

Please call me ASAP and I will be happy to create a quote for the ML

Sal Marino

Mercedes-Benz of Greewich



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