

To: [REDACTED]
From: Garrison, Frank
Sent: Mon 5/5/2014 3:28:31 PM
Subject: RE: Jeffrey Epstein

Hopefully today

Frank M. Garrison
Island Capital Group LLC
One American Center
3100 West End Ave Suite 1230
Nashville, TN 37203
[REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: Monday, May 05, 2014 10:27 AM
To: Garrison, Frank
Subject: Re: Jeffrey Epstein

hello Frank...just checking in...might you have any information for Jeffrey re the below?

On Apr 30, 2014, at 7:23 PM, [REDACTED] wrote:

> Thanks, [REDACTED]. Will review and revert.
>

> Frank M. Garrison
> Island Capital Group LLC
> One American Center
> 3100 West End Ave Suite 1230
> Nashville, TN 37203
> [REDACTED]
>

> -----Original Message-----

> **From:** [REDACTED]
> **Sent:** Wednesday, April 30, 2014 1:45 PM
> **To:** Garrison, Frank
> **Subject:** Jeffrey Epstein
>

> Hello Frank...please see below from Jeffrey.
>

> Thank you
> [REDACTED]

> Assistant to Jeffrey Epstein
>

> Good afternoon, Frank. Hope you are well.
>

> We have gone through the revised Settlement Agreement. Thank you for incorporating the changes reflected in the revised document.
>

> As I read through the document, I noted a few points that I wanted to make sure I understand correctly:
>

> 1. Though the marina management fee was reduced by 1/3rd in the revised Settlement Agreement, no reduction in the amount of the retail leasing fees, brokerage service fees and development management fees was made.
>

> 2. The revised Settlement Agreement reflects a waiver of retail leasing service fees as referred to in section 12.01 of the Operating Agreement (or Retail Service Fees, as defined in the Management Agreement) in respect of the renewal of FTC's/STC's existing lease and the leasing of any additional space at AYH by an Epstein affiliate, but it does not waive any other fees in respect of revenues that may be derived from any Epstein affiliate (e.g., management fees in respect of revenues derived from Epstein slip agreements, fuel purchases, or other marina charges).

>

> 3. The revised settlement agreement conditions the fuel and slip rental discounts on there being no Fuel Termination Events and no defaults under any AYH lease or any slip agreements. The definition of a Fuel Termination Event incorporates the right to cure up to 5 fuel payment defaults in a 12 month period. However, there does not seem to be a cure mechanism in the revised Settlement Agreement for defaults under any AYH lease or a slip agreement. It therefore appears that a single default under an AYH lease or slip agreement, even if timely cured, would terminate the entitlement to the fuel and slip rental discounts.

>

> 4. Did you verify how fuel is invoiced at AYH? It is my understanding that it is invoiced and paid monthly. The revised Settlement Agreement still indicates that fuel should be paid for within 3 days after purchase. It makes no reference to issuing an invoice, which we require internally to process payment requests.

>

> 5. When you, Darren and I spoke over the phone, I thought that we discussed the idea that inadvertent non-payments for fuel (or anything else) should not be a cause for a default. Didn't we decide that the right to cure would be based on notice of non-payment? The revised Settlement Agreement provides a right to cure non-payment for fuel within 10 days after the due date of the fuel payment, but does not provide that there be any notice of non-payment.

>

> 6. The revised Settlement Agreement now allows fuel discounts for up to five additional Epstein vessels, in addition to the current vessels or replacements thereof. However, the revisions do not similarly extend the slip rental discounts to the five additional vessels.

>

> 7. The revised Settlement Agreement now clarifies that I will receive annual independently audited financial statements and auditor issued control and management comment letters, but it does not include any grant to me of the right to consent to budget variances (of 10% or more or \$20,000 or more) or the appointment of independent auditors.

>

> Can you please review the above and let me know whether my understanding is correct. And if it is, it would be helpful in each instance to understand why these requests, which I believe are very reasonable, could not be incorporated.

>

> Also, I believe that the use of the term "Base Rent" in Section 5(b) of the revised Settlement Agreement creates a potential ambiguity with respect to annual rent increases from previous years. I just want to make certain and would like to clarify in the revised Settlement Agreement that when you are setting the "Base Rent" at \$6,062 per month for the remainder of the current term and \$6,062 per month and \$72,744 per year for the first Option Term, you mean that this figure is inclusive of annual rent increases which would be disregarded and not constitute "Additional Rent" under the lease for the remainder of the current term and the entirety of the first Option Term. That is to say that \$6,062 is per month is all that is due, other than CAM charges. Thereafter, in the second option Term, the \$72,744 base would be the starting point for annual rent increases under the lease going forward.

>
> Please get back to me after you review the foregoing. Thanks.

>
> Jeffrey

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>
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