
From: jeffrey E. <jeevacation@gmail.com>
Sent: Saturday, April 30, 2016 3:30 PM
To: Richard Kahn
Subject: Re: Great St James

as i told you i have a bid for 40k. my instructions =re to source locally if i can. and save travel costs. I=will increase my offer to you . and for 50k . ok your work. =A0 amy dempsey is being retained for routing.

On Sat, Apr 30, 2016 at 11:23 AM, R=chard Kahn <[REDACTED]>
target=> > wrote:

Sent from my iPhone=/div>

Begin forwarded message:

From: Hugo Hodge <[REDACTED]> >
Date: April 30= 2016 at 10:27:08 AM EDT
To: Richard Kahn <[REDACTED]> ><=r>Subject: Re: Great St
James

Good morning Mr.Kahn,

I have thoroughly reviewed your suggestions for modifi=ations to the bid and given your request great consideration. I honestly b=lieve that the items you requested are important for a successful project.=For example, the witnessing of the factory acceptance is not a step I woul= recommend omitting.

With that said, the items y=u suggested to remove total \$23,000. To ensure the integrity of this proje=t I am willing to do the project with the entire scope at the original pri=e less \$23,000 for a total of \$80,000. If you decline this option and are =onvinced that these items should be omitted, I am willing to reduce the re=aining items by 10% resulting in a cost of \$72,000 for the revised scope. =/div>

I strongly recommend you consider the first optio= but I am willing to discuss this further with you if necessary.

Best Regards,

Hugo Hodge Jr
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On Thu, Apr =8, 2016 at 12:32 PM, Richard Kahn <richardkahn12@gmail.com <mailto:=ichardkahn12@gmail.com>
><=span> wrote:

it was a pleasure speaking with you earlier. as discussed the following areas are scopes that will not be needed and my comments:

<=r>

a) conceptual design on cable routes - ok to keep - please revisit pricing

b) detailed cable specs and preparation of bid docs - ok to keep - please revisit pricing

c) detailed switch and meter design and prep of all switches and metering device - ok to keep - please revisit pricing

d) review all switch and cable bid submittals and submit to Wapa for approval - ok to keep - please revisit pricing

e) witness factory acceptance test - not necessary as all we need is for you to review test from manufacturer and should be included in d) above

f) complete final design to include civil and electrical drawings - ok to keep - please revisit pricing

g) witness installation and test electrical devices - not needed

h) complete as built - not needed

i appreciate your effort in revisiting your pricing and look forward to hearing back from you this afternoon
thank you

<=div>

Richard Kahn

HBRK Associates Inc.



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<=C2 please note

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