
From: J <jeevacation@gmail.com>
Sent: Tuesday, October 9, 2018 12:32 AM
To: lvjet
Subject: Re: KZ BBJ demi flight

tell gary you told me , and i said no problem =e passs

On Mon, Oct 8, 2018 at 8:25 PM Larry Visoski <[REDACTED]<mailto:[REDACTED]>> > wrote:

From Gary

From my conversation with Gary, it appears Ben is n=ot comfortable with this current deal and feels the buyer will walk or not =onor this purchase agreement

See below

We await tomorr=w decision from the owner

As mentioned below

Sent from my iPh=ne

Begin forwarded message:

From: Gary Anzalone <[REDACTED]>
Date: October 8, 2018 at 8:13:39 PM =DT
To: "[REDACTED] <mailto:[REDACTED]>" <[REDACTED]>
Subject: KZ BBJ demi flight
<=r>

Larry,

I just spoke with Ben and explained that we are willing to =o to an LOI but an APA would be impossible because Darren is in the proces= of moving and he is out of pocket all of tomorrow.

He told me that=he is only the broker and cannot make the call, but since our last convers=ation he has had mixed emotions over the right decision. He says there is a= old car salesman gold rule that "you do not drive a sold car" a=d he would hate to see a bird strike or a hard landing or anything that co=ld cost his client both opportunities.

He is also second guessing if =hey could even enter into a second contract.

That being said he admit= he is thinking out loud and he will leave the decision to his client in t=e morning.

Ben is fully anticipating the buyers representative to try=and "give him the salami" on Friday and what he really prefers i= that we work together to compose a proper backup LOI detailing exactly wh=t we will require with respect to a pre-purchase inspection scope and loca=ion, and how fast we could close. This will give his client the conf=idence they need to move the deal to us.

If you want to call me at any time this evening to discuss this please do not hesitate, otherwise let's discuss this in the morning

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please n=te

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