

# Proposal

To: Brice Gordon  
 Zorro Ranch Development Corp

From: Advanced Communications & Electronics, Inc.

Albuquerque, NM 87106

Richard L Boltz

Date: September 23, 2013

We are pleased to submit our proposal on the following:

*This is a Budgetary Quote to provide the wireless equipment to deliver Ethernet for the Zorro Ranch and Ranch Central. Installation Services for the wireless and wired equipment proposed in the BOM of this Quote.*

*A complete system testing will be scheduled for acceptance after the equipment is installed and optimized a Service Level Agreement will be supplied based on the equipment selected from this Budgetary Proposal.*

*Zorro Ranch will provide the telephone poles, conduit between the poles and the 2 facilities, a boom lift where required for the outside wireless equipment installation. Power and junction boxes with pull cords.*

Item	Quantity	Description	Each	Extended
1	1.00	Internet Office 700 UPS for Main House Lower Level	\$236.53	\$236.53
2	2.00	Battery Backup 940 W UPS/1 for each Radwin	\$771.40	\$1,542.80
3	1.00	Radio/Telephone Pole One Legged Wall Mount Assembly	\$48.61	\$48.61
4	1.00	Adtran NetVanta 4430 Router	\$2,895.00	\$2,895.00
5	1.00	Adtran NetVanta T1/FT1 Network Interface Module	\$645.00	\$645.00
6	1.00	ZoneFlex 802.11n Outdoor Wireless Access Point	\$1,999.00	\$1,999.00
7	1.00	48 VDC Power Injector	\$98.00	\$98.00
8	1.00	Cat5e Outdoor UV Rated Gray 100 ft	\$475.14	\$475.14
9	2.00	Swing Frame. Open 19" Wall Mount Rack for Indoor	\$351.72	\$703.44
10	3.00	Transtector, DIN Rail Cross, CAT5e Surge Arrestor, 60 VDC, 1 Gig	\$63.00	\$189.00
11	1.00	Flat Panel Antenna, 90 degree, 4.9 GHz to 5.9 GHz	\$790.00	\$790.00
12	2.00	Radwin 2000 Connectorized Multi Mode Radio/4.9 GHz	\$2,750.00	\$5,500.00
13	2.00	Radwin 2000 Power Injector	\$80.00	\$160.00
14	2.00	2' Dish Antenna/Dual Polarized	\$790.00	\$1,580.00
15	1.00	Taper Adjustable Chain Mount, 1 ft Standoff, 5"-36" Pole	\$361.95	\$361.95
16	4.00	3" x 4-1/4" U bolt, 3/8"	\$3.00	\$12.00
17	3.00	2-3/8" x 63" Galvanized Pipe	\$42.85	\$128.55
18	1.00	Taper Adjustable Chain Mount w/dual 1 ft Standoff, 5"-36" Pole	\$500.00	\$500.00
19	1.00	Miscellaneous installation Hardware, Clips, Lugs, Anchors, etc	\$692.31	\$692.31
20	1.00	Miscellaneous installation Grounding Cables, Wires, Lugs, etc	\$384.62	\$384.62
21		<b>Ranch Central</b>		
22	3.00	One Legged Wall Mount Assembly	\$48.61	\$145.83
23	1.00	NetVanta 1534 (2nd Gen), Managed Layer 3, 24 Port Gigabit Ethernet Switch	\$1,083.09	\$1,083.09
24	1.00	ZoneDirector 1100 supporting up to 6 ZoneFlex Access Points	\$1,200.00	\$1,200.00
25	3.00	ZoneFlex 802.11n Outdoor Wireless Access Point	\$1,999.00	\$5,997.00
26	3.00	48 VDC Power Injector	\$98.00	\$294.00
27	1.00	Partner Premium Support for ZoneDirector 1106	\$225.00	\$225.00
28	1.00	Swing Frame. Open 19" Wall Mount Rack for Indoor Equipment	\$351.72	\$351.72
29	3.00	Transtector, DIN Rail Cross, CAT5e Surge Arrestor, 60 VDC, 1 Gig	\$63.00	\$189.00

	Subtotal Equipment Cost	\$28,427.59
	Labor, Installation & Optimization <small>(see note 12 if this line item is over \$500.00)</small>	\$ 14,367.50
	Frequency Coordination/FCC License	
	Freight	\$852.83
	Gross Receipts Tax 7.0000%	\$3,055.35
	Total	\$46,703.27

*Notice - the terms and conditions of this proposal are shown below.*

Notes

- 1 This quote is good for 90 days.
- 2 Standard Terms - Net 15, Subject to credit approval. Leasing and financing options are available upon request.
- 3 Delivery - 4 weeks ARO (after receipt of order) is typical.
- 4 As used herein, "Proposal" means this document, also referred to as "Sales Agreement" once signed by "Seller" and "Customer", or by
- 5 Seller hereby disclaims any express or implied warranties regarding the Product, including, but not limited to, warranties of
- 6 Customer agrees that its sole remedy for any nonconforming Product is the return of the Product and a refund of the purchase price. In
- 7 Customer may return conforming Product to Seller, at Seller's sole discretion, within thirty (30) days of purchase for a refund of the
- 8 Customer shall pay to Seller all costs and expenses, including court costs and reasonable attorney's fees, incurred by Seller in
- 9 This "Sales Agreement" shall be governed by and interpreted in accordance with New Mexico law. Any lawsuit related to this "Sales
- 10 If any provision of this "Sales Agreement" is determined to be invalid or unenforceable, the remainder of this "Sales Agreement" shall
- 11 Customer acknowledges that it has read and understands the terms and conditions of the "Sales Agreement" and agrees to be bound
- 12 Refer to Installation Agreement form for additional installation details and terms and conditions relating to the equipment installation.

Accepted By:

_____	_____
Customer Signature	Date
_____	_____
Seller Signature	Date