

From: Lesley Groff <[REDACTED]>
To: Rich Kahn <[REDACTED]>
Subject: SUV
Date: Mon, 27 Apr 2015 21:49:22 +0000

Hi Rich...I went to the Mercedes dealership today to investigate their ML350 SUV and loved it... They are discontinuing this model and replacing it in Aug. with a new model...therefore they are only able to sell what they have in inventory...Sal, my sales rep at Mercedes of Greenwich, said you will be able to negotiate a better price on this model than on the new one coming out. This SUV has the same features that are important to me as the BMW and I'm sure I will be very happy!...Sal and I scoured his inventory on the East coast and he has found 3 vehicles that all have the options I would like, but only one is Black (and I would like black if possible :)! (they also come with a few other 'extras' that I don't find completely necessary but that is the way it goes-the main items I would like are there)

Sal's details below:

[REDACTED]
[REDACTED]

Once a deposit is put down I could have the vehicle in about a week (vs the BMW I would have to wait for for 6 weeks) Sal also said we should make a move because this inventory is all they have left and once something is sold, it is gone.

I think in the end, we will save money on the Merc vs the BMW. Jeffrey basically told me to get what I would like... :)

I will send you the vehicle information in the next email...

I will be in tomorrow and we can discuss!

Thank you!!! Lesley