

From: Stephen Hanson <[REDACTED]>
To: Lesley / Jeffs secretary / Epstein <[REDACTED]>
Subject: Fwd: Service Supervisor/Trainer
Date: Tue, 23 Sep 2014 22:07:03 +0000
Attachments: HANSON.pdf

Basic.contract. It's what they all get
Add you need to approve all expenses prior in email
Exhibit a is wrong. Never spoke about those items so u need to review what your looking for
I'll help if needed
So does jeff want to spend 5 k and try to get a service person ?? He knows this world but all head hunters are bs

Sent from my iPad

Begin forwarded message:

From: Benoit Gateau-Cumin <[REDACTED]>
Date: September 10, 2014 at 3:12:50 PM EDT
To: Stephen Hanson <[REDACTED]>
Subject: Re: Service Supervisor/Trainer

Steve:

Here you go.

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

[REDACTED]
<http://about.me/benoitgateaucumin>

To sign up to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:
Twitter: @boutiquesrchfrm
Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Wednesday, September 10, 2014 at 11:54 AM

To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Service Supervisor/Trainer

Nope. Can u scan the pages in and send via email

Sent from my iPad

On Sep 10, 2014, at 2:44 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

Steve:

Can you open it now?

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035
[REDACTED]

<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Wednesday, September 10, 2014 at 8:45 AM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Service Supervisor/Trainer

I can not open. Can u send as a PDF

Sent from my iPad

On Sep 9, 2014, at 1:57 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

Steve:

See attached.

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Tuesday, September 9, 2014 at 10:34 AM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Household Manager

Why don't you forward all that to me. Let me look at it all. Then forward it

Sent from my iPad

On Sep 9, 2014, at 12:12 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

If you want to go ahead, put me in touch with Leslie and I will prepare a contract for her review and signature, along with an invoice for our retainer.

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Tuesday, September 9, 2014 at 7:50 AM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Household Manager

So what are the next steps?

Sent from my iPad

On Sep 8, 2014, at 7:29 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

OK

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

[REDACTED]
<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Monday, September 8, 2014 at 4:27 PM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Household Manager

When u get going. Try both old and young. See how the interviews go.

Sent from my iPad

On Sep 8, 2014, at 6:51 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

“Happy people don’t leave.”

Private employment usually pays 20 to 25% higher than a public restaurant.

I'd be hard-pressed to tell you. I can get you a Floor Manager from the Four Seasons who is ready to face a lighter workload for less money. Would usually be on the senior side (50 or older).

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

<http://about.me/benoitgateaucumin>

To sign up to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:
Twitter: @boutiquesrchfrm
Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Monday, September 8, 2014 at 3:04 PM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Household Manager

This salary is about?

Sent from my iPad

On Sep 8, 2014, at 5:57 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

Steve:

We are on the same page.

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Monday, September 8, 2014 at 2:55 PM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Household Manager

We might be talking about the same thing
Will the maître d direct service. In nyc this person just seats. Nothing to do with service
We need a person to direct staff in proper service and actually perform this service
We on the same page ?

Sent from my iPad

On Sep 8, 2014, at 4:18 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

Dear Steve:

Looking at it this way, we may not be the right channel to identify a super-captain type of profile.

I can get you a Maitre d' but nothing much below that level.

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035
[REDACTED]

<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

From: Steve Hanson <[REDACTED]>
Date: Monday, September 8, 2014 at 11:59 AM
To: Benoit Gateau-Cumin <[REDACTED]>
Subject: Re: Household Manager

He has a manager. If not a few
This is not what we are looking for. We are looking for a service person. A worker. Maybe a restaurant manager. Best would be a great high end 5* actual server. A server from a real great 3* nyc restaurant. A captain at a hotel restaurant.
Do not need someone with the below qualifications or needed salary. Maybe this is below your research and I possibly just need a great server employer. - if there is such ?
What do you suggest ?
Where are we looking
At the J1 program but they can not work in a private residence. But some of those older j1 workers I have seen would have been perfect / if this info helps
So again. Any thoughts --as this is why I wanted to help start the process before I turn it over
Thanks
Sent from my iPad

On Sep 8, 2014, at 1:31 PM, Benoit Gateau-Cumin <[REDACTED]> wrote:

Dear Steve:

Thank you for your call. We would love to help your client in his search for a Household Manager, and have a few people at our fingertips who could meet the (potential) criteria. Whenever our high-net-worth clients seek a Household Manager, they look for someone who can, in addition to further improving overall service and security, can handle logistics and transportation when the family makes a seasonal move from one residence to another.

The salary for such a position would be between \$110K and \$140K, depending whether housing is provided.

Leslie would have to let me know of the following additional information:

How many members in the household

How many staff in the household

Any private vessel or jet

Entertainment: frequency and magnitude of same

Caribbean island: how frequent and long are the stays. Is the island "rented out" the rest of the time?

Our terms and conditions would be as follows:

Our fee would amount to 30% of the base salary of the placed individual.

Of that fee, one third is due upon agreeing to launch a search.

The balance is due upon commencement date of the placed candidate.

We guarantee all placements for a period of 12 months.

Once we have a signed agreement and our retainer has been paid, your client could expect to get a carefully chosen slate of candidates within a week or so.

Very best regards,

Benoit Gateau-Cumin
Chief Recruiting Officer
The Boutique Search Firm
The Retained Source for Top Hospitality Talent
1173 Rodeo Drive
Los Angeles, CA 90035

<http://about.me/benoitgateaucumin>

To signup to receive HEADS above the Rest ☐ go to
www.boutiquesearchfirm.com/category/heads-above/

For real-time member news, travel tips, photos and more,
follow The Boutique Search Firm on:

Twitter: @boutiquesrchfrm

Facebook: <https://www.facebook.com/boutiquesearchfirm>

<mime-attachment>

<mime-attachment>