

From: Lesley Groff <[REDACTED]>

To: Larry Visoski <[REDACTED]>

Subject: Re: FlightAware Announces Global Space-Based ADS-B Flight Tracking

Date: Tue, 01 Nov 2016 15:17:43 +0000

Got it

Sent from my iPhone

On Nov 1, 2016, at 10:56 AM, Larry Visoski <[REDACTED]> wrote:

Nah,. Not really,. I'll check it out

It will actually show tracking of the aircraft while we are flying kind of like big Brother is watching

Sent from my iPhone

On Nov 1, 2016, at 10:53 AM, Lesley Groff <[REDACTED]> wrote:

do we need this? all seems to be working well already if you ask me...

Begin forwarded message:

From: "FlightAware" <[REDACTED]>

Subject: FlightAware Announces Global Space-Based ADS-B Flight Tracking

Date: November 1, 2016 at 10:36:30 AM EDT

To: "Lesley" <[REDACTED]>

[<Mail Attachment.png>](#)

[My Account](#) | [My FlightAware](#)

Global Space-Based ADS-B Flight Tracking

[<Mail Attachment.png>](#)
[<Mail Attachment.jpeg>](#)

Hello Lesley,

FlightAware and Aireon <https://flightaware.com/aireon/> have partnered to revolutionize flight tracking with the first global, space-based ADS-B flight tracking solution. Aireon's ADS-B receivers are on the Iridium NEXT constellation of 66 satellites which will begin launching soon and, when complete, provide 100% global coverage, even over the poles and oceans.

As a current FlightAware Global subscriber, you can subscribe now to Aireon's space-based ADS-B data. By subscribing today, you pay nothing now and take advantage of steep discounts while the satellite constellation is being completed.

The monthly fee is USD 100 per aircraft per month although while Aireon, Iridium, and SpaceX launch satellites in the coming months, you only pay a monthly amount equal to the total percentage of global coverage until all 66 satellites are in orbit and the constellation is fully operational by 2018.

For accounts that add Space-Based ADS-B before the end of 2016, we are offering an additional 70% discount on top of the total completion percentage price. Your monthly per-aircraft fee

will be escalating from USD 3 to under USD 30/mo in late 2017 until the constellation is complete and then, the standard USD 100/mo price is applied.

Even though charges won't begin until 2017, you may cancel at any time.

To sign up, have your account administrator simply login to your global account, and add the "Aireon Space-Based ADS-B" service from your premium services options <https://flightaware.com/account/manage/>. I have attached a screen shot of the relevant page.

If you have any questions regarding space-based ADS-B or how to add it to your account, please don't hesitate to call or email me. I will also be at NBAA this week at booth 4863.

Thank you,

Meghan McAlpine
[REDACTED]

Direct: [REDACTED]

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