

From: Carmen Zhang <[REDACTED]>
To: 'Daphne Wallace' <[REDACTED]>
Cc: 'Bella Klein' <[REDACTED]>, 'Karyna Shuliak' <[REDACTED]>, 'Rich Kahn' <[REDACTED]>, 'Rosie' <[REDACTED]>
Subject: 答复: 答复: 答复: Outdoor furniture order
Date: Fri, 18 May 2018 09:42:02 +0000

Hi Daphne,
[My reply as below.](#)

发件人: Daphne Wallace [mailto:[REDACTED]]
发送时间: 2018年5月18日 17:18
收件人: Carmen Zhang <[REDACTED]>
抄送: Bella Klein <[REDACTED]>; Karyna Shuliak <[REDACTED]>; Rich Kahn <[REDACTED]>; Rosie <[REDACTED]>
主题: Re: 答复: 答复: Outdoor furniture order

Greetings Carmen,

Thank you for the update on the status of the order completion.

We do not understand what you mean by EXW terms, so please explain.
[It is means just factory price, exclude the shipping ,if include the shipping, Then will be CNF terms.](#)

When Karyna made the order it was with the understanding that you will make arrangements to ship the furniture from a port in your country to Miami Florida USA. We will take care of the cost for the shipping, and we will make arrangements from Miami Florida USA to St. Thomas.

[I can do follows as your instruction, But the cost from our to the Miami port, It exclude in the invoice.](#)

We are not familiar with the ports and shipping in China, which is why we need you to make those arrangements. We can arrange, [Just need to check the freight ,Then tell you how much. will reply to you later.](#)

Please advise and let us know what the shipping cost will be so it can be included in the wire as well. [Will reply to you later.](#)

Thank you and kind regards Daphne

On Fri, May 18, 2018, 4:20 AM Carmen Zhang <[REDACTED]> wrote:

Hi Daphne,

Good day.

Sorry to reply you so later.

This order will be finished about May,27th.and we just offer the EXW terms, So you can arrange to book the container in advance.

And the balance is 4876USD

Total	\$6,744.00
Already paid	\$1,868
Balance	\$4,876

Thanks
Carmen

发件人: Daphne Wallace [mailto: [REDACTED]]
发送时间: 2018年5月14日 22:19
收件人: Carmen Zhang < [REDACTED] >
抄送: Bella Klein < [REDACTED] >; Karyna Shuliak < [REDACTED] >; Richard Kahn
< [REDACTED] >
主题: Re: 答复: 答复: Outdoor furniture order

Greetings Carmen,

Please advise on the status of the furniture completion, shipment arrangements to Miami, Florida USA and payment balance due.

Thank you and kind regards, Daphne

On Tue, Mar 20, 2018 at 9:12 AM, Carmen Zhang < [REDACTED] > wrote:

HI Bella,

Thank you for your swift reply.

The order is already on the production line. The further information will offer you next week.

Thanks

Carmen

发件人: Bella Klein [mailto: [REDACTED]]
发送时间: 2018年3月20日 20:42
收件人: Carmen Zhang < [REDACTED] >
抄送: Karyna Shuliak < [REDACTED] >; Daphne Wallace < [REDACTED] >; Richard Kahn < [REDACTED] >
主题: Re: 答复: Outdoor furniture order

Carmen,

Please confirm that order is in production. Will pay invoice balance when order is ready to be shipped

Thank you,

Bella

On Mar 20, 2018, at 5:10 AM, Carmen Zhang <[REDACTED]> wrote:

HI Karyna,

Good day.

We already received the deposit.

But there are one something I need to update.

For the total amount of 8pcs lounge chair. I just typed 516USD, In fact ,It should be 1032USD, I already correct it, Please kindly check the attachment, Sorry for this inconvenience

<image001.jpg>

Thanks

Carmen

-----邮件原件-----

发件人: Bella Klein [mailto:[REDACTED]]

发送时间: 2018年3月14日 21:55

收件人: Karyna Shuliak <[REDACTED]>

抄送: Carmen Zhang <[REDACTED]>; Daphne Wallace <[REDACTED]>;

Richard Kahn <[REDACTED]>

主题: Re: Outdoor furniture order

Carmen,

Wire transfer was processed, Please confirm when received.

<PI- KP20002 Mar, 12 , 2018 updated 03-20-18 .xls>