

From: [REDACTED] <[REDACTED]>
To: Ryan Giunta <[REDACTED]>
Cc: [REDACTED] <[REDACTED]>
Subject: Re: Game table
Date: Thu, 17 Jan 2013 15:52:29 +0000

We agreed on both points below. It's such a nice piece and so unique I think you could always sell it if needed. It's not like a chair or couch they make every day.

[REDACTED]. Lets make the order with Amex.

Thanks!

[REDACTED]

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On Jan 17, 2013, at 10:37 AM, Ryan Giunta <[REDACTED]> wrote:

It's a beautiful piece, and I would imagine it would certainly hold it's value. It is expensive, but completely your guys' call on whether to buy it or not.

I would say that if you are going to spend that on it, the extra \$150 probably is worth the AMEX points, and insurance that comes along with centurion holder protection.

Ryan

On Jan 17, 2013, at 9:43 AM, [REDACTED] <[REDACTED]> wrote:

It's expensive but I say get it. It sounds like its reasonable for what it is and I think it would always hold its value if you ever wanted to sell it. Thoughts?

[REDACTED]

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On Jan 17, 2013, at 9:26 AM, [REDACTED] <[REDACTED]> wrote:

Hey guys..trying to figure out if this table is a reasonable price. The total with shipping costs if we pay by visa or MC is \$10, 586 (7970 Euro) or by Amex \$10,739 (8,085 Euro). I found the below shagreen game tables on line, but none have all the features and interior games pieces, etc.. I don't think we will find another like this for a comparable price. Thoughts? Should we go ahead and purchase?

This one is \$5,150, but doesn't come with all the interior items and isn't as nice looking; basically just a table to play on with some storage under the top

<http://www.mecoxgardens.com/pageItemDetail.asp?RECORDID=8405#>

This one is older, again no extras and going for \$7,500

http://www.1stdibs.com/furniture_item_detail.php?id=492449

This one is shagreen and wood coffee table, backgammon only for \$8, 250

http://vandm.com/Shagreen-Game-Coffee-Table/3_239_60=557_product=434525.aspx

Begin forwarded message:

From: Sea Memory <[REDACTED]>
Subject: RE: Game table
Date: January 16, 2013 4:25:54 PM EST
To: '[REDACTED]' <[REDACTED]>

Dear [REDACTED],

Yes you're right.

The shipping cost stay the same if you pay by Visa or Amex since it is what we're charged by DHL. On the table price I give you a better discount on Visa just because of commissions.

Kind regards,

Edouard LACOUR

Sea Memory

[REDACTED]

De : [REDACTED] [mailto:[REDACTED]]
Envoyé : mercredi 16 janvier 2013 16:56
À : Sea Memory
Objet : Re: Game table

Thank you Edward! I'm a little confused. To clarify, if we paid you by Visa or Mastercard the total for the table would be 7230Euro plus 740Euro for a total cost of **7970Euros**? Or if we pay by Amex, the cost of the table would be 7345Euro, plus 740E for the cost of shipping for a total cost of **8,085Euros**? Is this correct?

On Jan 14, 2013, at 10:35 AM, Sea Memory <[REDACTED]> wrote:

Dear [REDACTED],

The best shipping cost with DHL Express from door to door with full insurance will be 740 €. As it's high, I will first offer you the 5% packaging that we normally charge on single piece order.
Then, instead of 7900€, I would be able to do it for 7230€ if you pay by Visa or Mastercard, or 7345€ if you pay by Amex.
If you're ok with one or the other, please let me know, in order for me to send you a shipping note to be signed as charge agreement.

Kind regards,

Edouard LACOUR
Sea Memory

([REDACTED])

-----Message d'origine-----

De : [REDACTED] [mailto:[REDACTED]]

Envoyé : dimanche 13 janvier 2013 19:41

À : Sea Memory

Objet : Re: Game table

Thank you. The address would be:

[REDACTED]
[REDACTED]
[REDACTED] [REDACTED]

On Jan 13, 2013, at 6:12 PM, Sea Memory <[REDACTED]> wrote:

Dear [REDACTED],

Happy New Year.

I Will send you the invoice by tomorrow.

Regarding the shipping I would need your zip code to be the most précise as possible.

Kind regards,

Edouard Lacour

Le 13 janv. 2013 à 13:54, [REDACTED] <[REDACTED]> a écrit :

Hello Edward,

I was in your store and met you on New Year's day and was interested in purchasing the shagreen game table you have in your store. (photo attached) We would like it shipped to [REDACTED]. Can you please send me an invoice for your best price along with shipping costs?

Many thanks,

[REDACTED]

[REDACTED] <IMG_8060.jpeg><IMG_8061.jpeg>

