

**Donna C. Redel**



**Summary Profile**

Accomplished executive with 20-year track record of applying innovative leadership and strategic vision. Global experience in defining business goals, effectuating change and implementing solutions. Significant experience as an executive and board member in managing complex organizations; in strategic planning and implementation; in communicating objectives and building consensus amongst key stakeholders; in improving productivity, resource allocation and bottom line results which enhancing corporate morale; in expanding client base and enhancing loyalty; and providing directional leadership.

**Career Highlights**

9/02- 1/04

**AEA Investors LLC, New York, New York**

*Executive Vice President, Office of the Chairman*

AEA, founded in 1968, is one of the most experienced global private equity firms. Participated in raising a new \$1.2 billion fund; total assets and funds under management exceed \$2.2 billion. Leveraged my existing network and built consensus for organizational changes via responsibilities which included strategic development, management and engagement of the investor group composed of current and former CEOs, industrial families, other noted leaders, and major institutions. Mandated to develop new products, communications, enhance positioning and brand identification for this established international platform.

7/00 – 8/02

**World Economic Forum, Geneva, Switzerland**

*Managing Director (Member of the Executive Committee)*

The World Economic Forum is the foremost global organization combining business, political, academic and other leaders of society committed to improving the state of the world. It has the top 1000 global corporations as its members. Direct oversight of membership and partners management at the CEO level, the business model and revenue flow resulting in a 20% growth per annum, responsible for all aspects of strategic direction and business content of the renowned Annual Meeting held in Davos, Switzerland. Direct reports of 40+ persons and managerial/fiduciary responsibility of total Forum staff of over 160 persons; plus teams of consultants, investment bankers providing pro bono support. Implemented and successfully oversaw a strategic review and development of worldwide membership resulting in a deeper penetration of global 500 companies, the creation of the portfolio of global corporate initiatives or task-forces from both a macro (i.e. Corporate Social Responsibility, Corporate Governance, Digital Divide, Global Health, Women Leadership) and micro industry perspective; enhanced the network of highly respected and engaged Strategic Partners. Oversaw the development the institutional knowledge integration and CRM (Constituent Relationship Management) best practices on an organization-wide basis.

5/94 – 7/00

**Prudential Securities, Inc., New York, NY**

*Chief Information & Technology Officer*

*International Division and Futures Division, reporting directly to EVP,  
Board Member*

Global responsibility for business development through creatively utilizing new communications strategies and technologies for all client and branch/broker applications, with specific focus on delivering to the international private banking client and institutional client online capabilities for capital markets products. Conceived, supervised the development and planning of global electronic projects including client/prospect internet sites, online electronic trading, real-time positioning and risk management, intranet networking for 30 branches in 3 continents with over 46,000 clients. Integrated and supervised proprietary software development of products to be utilized worldwide on new sophisticated hardware and systems technology.

*Director of Futures Marketing*

Global responsibility for product origination and new business development. Involved in all aspects of marketing and coordination of all derivative based products to institutional clients. Supervision of management of relationships with investment bankers, capital markets, financial advisors and management to expand financial and business opportunities.

1992 - 10/94

**Commodity Exchange, Inc. (Comex), New York, NY**

*Chairman of the Board*

Responsible for the formation and implementation of policy and long-range plans and the coordination of daily operations at the fourth largest futures exchange in the United States. Elected to chair the 25-member Board of Governors in open election by the 772 members. Led the negotiations, orchestrated the historic merger and transition with NYMEX to create the largest physical commodities exchange worldwide in 1994.

1981 - 1992

**Redel Trading Co., Inc., New York, NY**

*Executive Vice President*

Responsible for day-to-day management, functional and financial oversight performance of this 25-year old futures commission merchant, which cleared all principal futures exchanges.

1977 - 1980

**Blyth Eastman Dillon, New York, NY**

*Corporate Finance Associate*

Involved as investment banking specialist in all aspects of M&A transactions for corporate clients, including analysis, presentation, financing, competitive bids, fairness opinions and valuations.

**Education**

Fordham University School of Law, J.D. 1995.

Columbia University, M.B.A. 1977.

Barnard College, B.A. 1974.

**Professional and Philanthropic**

**Leadership Positions**

New York Presbyterian Hospital Pediatric Advisory Board, Chairman

New York Presbyterian Hospital Advisory Board, Member

Lying-In Hospital Executive Committee, Founding Member

Women in Finance at Barnard College, Founding Co-Chairman

Executive Circle Professional Women of UJA, Founding Member

Smeal College of Business, Penn State University, Board Member

**Adjunct Professor**, Fordham Law School, Derivatives Law and Risk Management