

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

_____ Schedule waiter's meeting the 2nd Wednesday of month at 3 pm. Have all signs off.

_____ Schedule busboy and runner's meeting the 2nd Thursday of the month at 3:30 pm.

_____ Have all signs off.

Note: Be sure the area is clear of guests when having the meetings.

Give quarterly food tests to all workers if none given in last 2 weeks.

_____ Follow through with high T.V., and CRM guests with your staff and chefs. Advise hostess to call regular lunch (and possibly dinner) guests to confirm reservations for the day. We want to make sure we have a special table ready for them, or their regular or desired table / section.

_____ Confirm all café tables are set up so no one gets their head hit by the door.

Note: Use the "MEMO FIELD" in Open Table to indicate the guests preferences i.e. sitting, eating, drinking, etc.

Manager and Chef Notes:

_____ **Hire hard** – Lots of vacations in August.

_____ **Chef Reminder:** As we start to get busier, be prepared to have 2 full-time raw bars set up 6-days a week -- one upstairs, one downstairs.

_____ **VIP: Managers:** When the temperature is above 65F degrees and the high temperature for the day is below 80°, but not warm enough to have all cafe doors open, only use café doors at table 3 and table 28. When the temperature is below 65F degrees, only use the cafe door at table 28. **VIP:** When seating table 28, in this circumstance you must, **advise guests that the door will be opening and closing.** Reserve this table for walk-ins only and people young at heart.

_____ **Chefs:** Confirm you have a complete set of oyster tags for display. Confirm all oysters for month are in index.

_____ **Don't get caught short!** Be ready - get me extra trailers, all positions - waiters, bar, busboys.

_____ Also, in hot temperatures, turn on all HVAC units as early as 9AM by pressing 3 hour override. This will give the system a chance to cool down the restaurant before the heat sets in. Starting the units any later in the morning puts too much stress on the system.

_____ Clean all café furniture and paint legs of café tables

_____ Men's "Market Week" –Moved to September. Call council for Fashion Design of America 302-1821. Be prepared to be busier.

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|--------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Servers Scheduled | 15 | 22 | 15 | 22 | 15 | 23 | 16 | 23 | 16 | 23 | 16 | 23 | 15 | 22 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|---------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Cocktail Scheduled | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|----------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Bartender Scheduled | 1 | 3 | 1 | 3 | 1 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 3 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|-----------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Host Scheduled | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|-------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Busser Scheduled | 3 | 5 | 3 | 5 | 4 | 6 | 4 | 6 | 4 | 6 | 4 | 6 | 6 | 5 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|-------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Runner Scheduled | 3 | 5 | 3 | 5 | 4 | 6 | 5 | 6 | 5 | 6 | 5 | 6 | 6 | 5 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|-------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Coffee Scheduled | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 |

| | MON | | TUE | | WED | | THU | | FRI | | SAT | | SUN | |
|--------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| | AM | PM |
| Barback Scheduled | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

1st Summer Restaurant Week

Monday, July 16th – Friday, July 20th, 2008

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---------------------------------|---|----------|---|--------|------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Mon. July 21 AM | <ul style="list-style-type: none"> • 8 cancel, 15 no show • After 1:30pm • Regular • Steady 12-2, slow after 2pm • N/A | \$9,893 | Above | 396 | Hot, 95 |
| Mon. July 21 PM | <ul style="list-style-type: none"> • 12 cancel, 32 no show • After 8:30pm • Tourists, new • Steady 6:30pm-9:30pm • N/A | \$34,224 | Above | 513 | Humid, 80s |
| Tues. July 22 AM | <ul style="list-style-type: none"> • 14 cancel, 27 no show • 2:00pm • Regulars, business • Steady, no late • N/A | \$9,837 | Above | 287 | Humid, 80s |
| Tues. July 22 PM | <ul style="list-style-type: none"> • 16 cancel, 37 no show • 5:00pm-6:00pm:late • New, mixed • No late business • N/A | \$38,089 | Above | 624 | Humid, 80s |
| Wed. July 23 AM | <ul style="list-style-type: none"> • 2 cancel, 11 no show • Late 2:00pm-3:00pm • Normal business • Steady til 4:00pm • N/A | \$12,592 | Above | 367 | Humid, 80s |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|----------------------------------|---|----------|--------|-----|-----------|
| Wed. July 23 PM | <ul style="list-style-type: none"> • 10 cancel, 87 no show • 5:00pm-6:00pm • New , young • Solid early and late • N/A | \$38,666 | Normal | 683 | 80s, Nice |
| Thurs. July 24 AM | <ul style="list-style-type: none"> • 10 cancel, 16 no show • 2:00pm-3:00pm • Normal business; old • Normal; no late • N/A | \$10,937 | Normal | 326 | 80s |
| Thurs. July 24 PM | <ul style="list-style-type: none"> • 8 cancel, 92 no show • Late • New, mixed • Steady all day and night • N/A | \$44,905 | Above | 725 | 80s |
| Fri. July 25 AM | <ul style="list-style-type: none"> • N/A • None, all walk-ins; maybe early • New guests, young • Steady, hit at 3:00pm • N/A | \$15,194 | Above | 412 | 80s, Nice |
| Fri. July 25 PM | <ul style="list-style-type: none"> • 19 cancel, 119 no show • Early • New, mixed • Great late business, slow early • N/A | \$46,762 | Normal | 846 | 80s, Nice |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE
JULY

1st Summer Restaurant Week 2008 Staff Information

DATE:

7/21/08

7/22/08

| | AM WORKED | CHANGES | PM WORKED | CHANGES | AM WORKED | CHANGES | PM WORKED | CHANGES |
|-----------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|
| Servers | 13 | 0 | 23 | 0 | 14 | 0 | 22 | 0 |
| Bar | 1 | 0 | 3 | 0 | 1 | 0 | 3 | 0 |
| Bussers | 3 | +1 | 5 | 0 | 4 | 0 | 6 | 0 |
| Runners | 3 | +1 | 5 | +1 | 4 | 0 | 5 | +1 |
| Coffee | 1 | 0 | 2 | 0 | 1 | 0 | 2 | 0 |
| Host | 2 | 0 | 3 | 0 | 2 | 0 | 4 | 0 |
| Phone | 1 | +1 | 1 | 0 | 1 | +1 | 1 | 0 |
| Delivery | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CoatCheck | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 |
| Managers | 2 | 0 | 3 | 0 | 1 | 0 | 3 | 0 |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

DATE:

7 /23/08

7/24/08

| | AM WORKED | | CHANGES | | PM WORKED | | CHANGES | | AM WORKED | | CHANGES | | PM WORKED | | CHANGES | |
|-----------|-----------|---|---------|----|-----------|---|---------|---|-----------|---|---------|---|-----------|---|---------|---|
| Servers | 14 | 0 | 23 | +1 | 14 | 0 | 23 | 0 | 14 | 0 | 23 | 0 | 23 | 0 | 0 | 0 |
| Bar | 1 | 0 | 3 | 0 | 1 | 0 | 3 | 0 | 1 | 0 | 3 | 0 | 3 | 0 | 0 | 0 |
| Bussers | 4 | 0 | 6 | 0 | 4 | 0 | 6 | 0 | 4 | 0 | 6 | 0 | 6 | 0 | 0 | 0 |
| Runners | 4 | 0 | 6 | 0 | 4 | 0 | 6 | 0 | 4 | 0 | 6 | 0 | 6 | 0 | 0 | 0 |
| Coffee | 1 | 0 | 2 | 0 | 1 | 0 | 2 | 0 | 1 | 0 | 2 | 0 | 2 | 0 | 0 | 0 |
| Host | 3 | 0 | 4 | 0 | 3 | 0 | 4 | 0 | 3 | 0 | 4 | 0 | 4 | 0 | 0 | 0 |
| Phone | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 |
| Delivery | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CoatCheck | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 6 | 0 | 0 | 0 |
| Managers | 2 | 0 | 3 | 0 | 2 | 0 | 3 | 0 | 2 | 0 | 3 | 0 | 3 | 0 | 0 | 0 |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE
JULY

DATE:

7/25/08

| | AM WORKED | CHANGES | PM WORKED | CHANGES | AM WORKED | CHANGES | PM WORKED | CHANGES |
|-----------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|
| Servers | 14 | 0 | 23 | 0 | | | | |
| Bar | 1 | 0 | 3 | 0 | | | | |
| Bussers | 4 | 0 | 6 | 0 | | | | |
| Runners | 4 | 0 | 6 | 0 | | | | |
| Coffee | 1 | 0 | 2 | 0 | | | | |
| Host | 3 | 0 | 4 | 0 | | | | |
| Phone | 1 | 0 | 1 | 0 | | | | |
| Delivery | 0 | 0 | 0 | 0 | | | | |
| CoatCheck | 0 | 0 | 0 | 0 | | | | |
| Managers | 2 | 0 | 3 | 0 | | | | |

1st Summer Restaurant Week 2008 Notes

Large party: N/A

Confirmations

Table sizes

Payroll: 7:00pm-10:00pm everyday

Linen Order: Extra 52's; extra napkins

Change Order: Good

Rain Tickets: Yes

Menu served: N/A

Additional Misc. Notes

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

1st Summer Restaurant Week
Monday, July 16th – Friday, July 20th, 2007

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---------------------------------|---|-----------------------|---|--------|------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Mon. July 16 AM | <ul style="list-style-type: none"> • Normal • Early and late • Regulars and new • Steady 1-3 • RW | \$10, 678 \$249 RW | Normal | 284 | Sunny 80's |
| Mon. July 16 PM | <ul style="list-style-type: none"> • None • Late • New and young • Busy 6:30-8 • RW | \$35, 342 | Normal | 469 | Sunny 80's |
| Tues. July 17 AM | <ul style="list-style-type: none"> • Normal • Late • New • Steady 11-3 • RW | \$11, 483 | Normal | 347 | Sunny 80 |
| Tues. July 17 PM | <ul style="list-style-type: none"> • None • Late • New young • Busy 6:30-9 • RW | \$38, 658 \$141 RW | Slightly above | 622 | Sunny 80's |
| Wed. July 18 AM | <ul style="list-style-type: none"> • Normal • All • Regular • Rainy | \$8, 547 \$104 RW | Below | 251 | Rainy |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|----------------------------------|--|-----------------------|---------|-----|--------------------|
| Wed. July 18 PM | <ul style="list-style-type: none"> • Normal • Late • New younger crowd • Early push, early finish | \$34, 050 \$180 RW | Average | 557 | Rain then clear |
| Thurs. July 19 AM | <ul style="list-style-type: none"> • Normal • Late • All • Steady • Lunch RW | \$11, 839 | Above | 340 | Sunny \, late rain |
| Thurs. July 19 PM | <ul style="list-style-type: none"> • Normal • Late • All busy early, slow after 11 • Dinner/ RW | \$42, 605 | Above | 699 | Warm 80's |
| Fri. July 20 AM | <ul style="list-style-type: none"> • Normal • Early and late • All • Steady, busy • Lunch, RW | 415, 567 | Above | 437 | Nice 80's |
| Fri. July 20 PM | <ul style="list-style-type: none"> • Normal • Late • All • Busy early, good late night • Dinner, RW | \$47, 278 | Above | 846 | Nice |

1st Summer Restaurant Week 2007 Staff Information

DATE:

7/16/07

7/17/07

| | AM | | PM | | AM | | PM | |
|-----------|--------|---------|--------|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 15 | | 21 | | 15 | | 24 | |
| Bar | 1 | | 3 | | 1 | | 3 | |
| Bussers | 4 | | 5 | | 4 | | 5 | |
| Runners | 4 | | 5 | | 4 | | 5 | |
| Coffee | 1 | | 2 | | 1 | | 2 | |
| Host | 3 | | 4 | | 3 | | 4 | |
| Phone | 1 | | 1 | | 1 | | 1 | |
| Delivery | 0 | | 0 | | 0 | | 0 | |
| CoatCheck | 0 | | 0 | | 0 | | 0 | |
| Managers | 2 | | 3 | | 2 | | 4 | |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE JULY

DATE:

7/18/07

7/19/07

| | AM | | PM | | AM | | PM | |
|-----------|--------|---------|--------|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 16 | | 25 | | 15 | | 27 | |
| Bar | 1 | | 3 | | 1 | | 3 | |
| Bussers | 4 | | 6 | | 4 | | 6 | |
| Runners | 5 | | 5 | | 4 | | 5 | |
| Coffee | 1 | | 2 | | 1 | | 2 | |
| Host | 2 | | 4 | | 3 | | 4 | |
| Phone | 2 | | 2 | | 2 | | 2 | |
| Delivery | 0 | | 0 | | 0 | | 0 | |
| CoatCheck | 0 | | 0 | | 0 | | 0 | |
| Managers | 2 | | 3 | | 2 | | 4 | |

DATE:

7/20/07

| | AM | | PM | | AM | | PM | |
|-----------|--------|---------|--------|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 16 | | 25 | | | | | |
| Bar | 1 | | 5 | | | | | |
| Bussers | 4 | 5 | 4 | | | | | |
| Runners | 5 | | 5 | | | | | |
| Coffee | 1 | | 1 | | | | | |
| Host | 3 | | 3 | | | | | |
| Phone | 2 | | 1 | | | | | |
| Delivery | 0 | | 0 | | | | | |
| CoatCheck | 0 | | 0 | | | | | |
| Managers | 2 | | 2 | | | | | |

1st Summer Restaurant Week 2007 Notes

Large party

Confirmations

Table sizes

Payroll

Menu served

Additional Misc. Notes

Normal

Same confirmation 48 hours in advance.

All normal lots of large parties all week.

Cuts early in evening and late afternoon.

Lunch only.

Monday steady 11:30-2:30 early cuts. Tuesday rain lulled business.

Wednesday to Friday busy lunches and dinner Watch lunch cuts late walk-ins between 2 and 3.

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY
2nd Summer Restaurant Week
Monday, July 23rd – Friday, July 27th, 2007

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---------------------------------|---|-----------|---|--------|----------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Mon. July 23 AM | <ul style="list-style-type: none"> • None • All day • All • Slow • RW | \$5, 064 | Below | 153 | Rainy all day |
| Mon. July 23 PM | <ul style="list-style-type: none"> • Many of both due to rain • Early and late • All • Slow • RW and raw bar | \$25, 882 | Below | 440 | Rainy cool |
| Tues. July 24 AM | <ul style="list-style-type: none"> • Normal • Early/ late • All • Steady • RW | \$13, 107 | Above | 353 | 80's |
| Tues. July 24 PM | <ul style="list-style-type: none"> • Normal • Late • All • Busy all night • RW | \$44, 836 | Above | 681 | Sunny low 80's |
| Wed. July 25 AM | <ul style="list-style-type: none"> • Normal • Late • New, families • Busy 12-2 • RW | \$14, 723 | Above normal | 371 | Sunny 80 |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|----------------------------------|---|-----------|-------|-----|-----------------|
| Wed. July 25 PM | <ul style="list-style-type: none"> • All late • After 10 • Regulars and young • Steady 6-10 • RW 30% | \$42, 331 | Above | 722 | Clear 70's |
| Thurs. July 26 AM | <ul style="list-style-type: none"> • Early • Early and late • All • Steady • RW and lunch | \$11, 538 | Above | 334 | Hot mid 80's |
| Thurs. July 26 PM | <ul style="list-style-type: none"> • None • Early and late • All • Rush • RW Dinner | \$42, 342 | Above | 725 | Low 80's |
| Fri. July 27 AM | <ul style="list-style-type: none"> • Early late • Early and late • All • Steady • RW Lunch | \$14, 919 | Above | 408 | Humid 80's |
| Fri. July 27 PM | <ul style="list-style-type: none"> • Early • Late • All • Steady • RW 28% Dinner | \$46, 751 | Above | 751 | Humid warm 80's |

2nd Summer Restaurant Week 2007 Staff Information

DATE:

| | 7/23/07 | | | | 7/24/07 | | | |
|-----------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| | AM WORKED | CHANGES | PM WORKED | CHANGES | AM WORKED | CHANGES | PM WORKED | CHANGES |
| Servers | 16 | | 25 | | 18 | | 25 | |
| Bar | 1 | | 3 | | 1 | | 3 | |
| Bussers | 5 | | 4 | | 5 | | 5 | |
| Runners | 5 | | 5 | | 5 | | 5 | |
| Coffee | 1 | | 2 | | 1 | | 2 | |
| Host | 3 | | 4 | | 3 | | 4 | |
| Phone | 1 | | 2 | | 1 | | 2 | |
| Delivery | 0 | | 0 | | 0 | | 0 | |
| CoatCheck | 0 | | 0 | | 0 | | 0 | |
| Managers | 2 | | 3 | | 2 | | 4 | |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

DATE:

| | 7/25/07 | | | | 7/26/07 | | | |
|-----------|---------|---------|--------|---------|---------|---------|--------|---------|
| | AM | | PM | | AM | | PM | |
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 16 | | 25 | | 16 | | 24 | |
| Bar | 1 | | 3 | | 1 | | 3 | |
| Bussers | 4 | | 6 | | 4 | | 5 | |
| Runners | 4 | | 5 | | 4 | | 5 | |
| Coffee | 1 | | 2 | | 1 | | 2 | |
| Host | 2 | | 4 | | 2 | | 4 | |
| Phone | 1 | +1 | 2 | | 2 | | 1 | |
| Delivery | 0 | | 0 | | 0 | | 0 | |
| CoatCheck | 0 | | 0 | | 0 | | 0 | |
| Managers | 2 | | 3 | | 2 | | 3 | |

DATE:

| | 7/27/07 | | | | | | | |
|-----------|---------|---------|--------|---------|--------|---------|--------|---------|
| | AM | | PM | | AM | | PM | |
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 16 | | 24 | | | | | |
| Bar | 1 | | 3 | | | | | |
| Bussers | 5 | | 7 | | | | | |
| Runners | 5 | | 6 | | | | | |
| Coffee | 1 | | 2 | | | | | |
| Host | 3 | | 3 | | | | | |
| Phone | 1 | | 1 | | | | | |
| Delivery | 0 | | 0 | | | | | |
| CoatCheck | 0 | | 0 | | | | | |
| Managers | 2 | | 3 | | | | | |

2nd Summer Restaurant Week 2007 Notes

Table sizes

Normal large tables here and there.

Confirmation

Good to have second phone host between 1 and 4pm. We borrowed this year.

Walk ins

After 2:30 lunch after 9:30 dinner

Payroll

Full staff AM/PM late cuts in the PM. Had extra busser and runner each shift.

Additional Misc. Notes

Beverage- Increased prices on suggested RW wines from last Rweek. Still blew through these wines including a white at 1491/ 47641. Also sold so much that we ran into issues keeping product in house. Consider for next RW having pricier RW wine. Definitely below \$50 but perhaps wine above \$40. SJ

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

1st Summer Restaurant Week

Monday, July 10th – Friday, July 14th, 2006

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---------------------------------|---|----------|---|--------|-----------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Mon. July 10 AM | <ul style="list-style-type: none"> • 4 cancellations 2's • After 1:30 • Regular and young • Steady until 2:30 • Pre fixe menu | \$9,821 | Above normal | 239 | Low 80° Warm |
| Mon. July 10 PM | <ul style="list-style-type: none"> • 4 no shows 4's • After 9 • Regular • Slow after 10:30 • Normal | \$32,335 | Below normal | 506 | High 60° |
| Tues. July 11 AM | <ul style="list-style-type: none"> • 2 no shows 1- -4 cancellations 2's • After 2 • Regular and young • Steady until 3 • Pre fix menu | \$12,815 | Above normal | 352 | Warm 80-90° |
| Tues. July 11 PM | <ul style="list-style-type: none"> • 10 no shows 3's and 4's • After 9:30 • Regular • Slow after 10 • Normal | \$35,166 | Below normal | 520 | Cloudy 80° |
| Wed. July 12 AM | <ul style="list-style-type: none"> • 2 no shows 4's and 2 cancellations • After 2:30 • Regular, old and young • Busy early through 3pm • Pre fixe menu | \$12,177 | Above normal | 336 | Sunny 80° |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|----------------------------------|---|----------|--------------|-----|--------------|
| Wed. July 12 PM | <ul style="list-style-type: none"> • 2 no shows 2's and 2 cancellations 2's • After 1 • Regular • Steady 6 through 10:30 • Normal | \$41,846 | Above normal | 619 | Warm low 80° |
| Thurs. July 13 AM | <ul style="list-style-type: none"> • 3 cancellations 2's • After 3 • Young and old • Busy early and late • Pre fixe menu | \$15,038 | Above normal | 401 | Rain sun 80° |
| Thurs. July 13 PM | <ul style="list-style-type: none"> • 4 cancellations and 7 no shows 2's • After 10 • Regular • Steady until 11 • Normal | \$48,248 | Above normal | 802 | Warm 70-80° |
| Fri. July 14 AM | <ul style="list-style-type: none"> • 2 no shows 2's • After 1:30 • Regular and young • Slow start and slow after 3 • Pre fixe menu | \$12,831 | Below normal | 392 | Rainy 80° |
| Fri. July 14 PM | <ul style="list-style-type: none"> • 6 no shows 2's • After 10:30 • Regular and young • Slow early • Normal | \$45,876 | Above normal | 801 | Warm 80° |

1st Summer Restaurant Week 2006 Staff Information

| DAY | SERVERS | | CHANGES | | BUSBOY | | CHANGES | | RUNNERS | | CHANGES | | HOST | | CHANGES | |
|---------------------|---------|----|---------|----|--------|----|---------|----|---------|----|---------|----|------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM |
| MON 7/10 | 18 | 22 | 0 | 0 | 3 | 5 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| TUE 7/11 | 19 | 23 | 0 | 0 | 3 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| WED 7/22 | 20 | 23 | 0 | 0 | 4 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| THU 7/13 | 20 | 24 | 0 | 0 | 4 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| FRI 7/14 | 20 | 24 | 0 | 0 | 5 | 6 | 0 | 0 | 5 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE
JULY

| DAY | BAR | | CHANGES | | COFFEE | | CHANGES | | PHONE/ HOL.RES | | CHANGES | | COAT | | CHANGES | |
|-------------|-----|----|---------|----|--------|----|---------|----|-------------------|----|---------|----|------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM |
| MON 7/10 | 1 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| TUE 7/11 | 1 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| WED 7/12 | 1 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| THU 7/13 | 1 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRI 7/14 | 1 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

| DAY | MGR | | CHANGES | | DELIVERY | | CHANGES | |
|-------------|-----|----|---------|----|----------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM |
| MON 7/10 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| TUE 7/11 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| WED 7/12 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| THU 7/13 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRI 7/14 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |

1st Summer Restaurant Week 2006 Notes

Large party
Payroll
Menu served

Slightly fewer
Longer lunch – cut later (2:30-3)
Lunch only

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

2nd Summer Restaurant Week

Monday, July 17th – Friday, July 21st, 2006

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---------------------------------|---|----------|---|--------|-------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Mon. July 17 AM | <ul style="list-style-type: none"> • N/A • All times • Regular • Slow after 2 • Pre fixe menu | \$7,326 | Below normal | 219 | Hot 90° |
| Mon. July 17 PM | <ul style="list-style-type: none"> • 4 no shows 2's • After 9 • Regular • Slow after 10:30 • Normal | \$32,796 | Above normal | 507 | Hot 90° |
| Tues. July 18 AM | <ul style="list-style-type: none"> • 4 cancellations 2's and 2 no shows 4's • After 1:30 • Regular and young • Steady until 2:30 • Pre fixe menu | \$8,752 | Below normal | 275 | Hot 90° |
| Tues. July 18 PM | <ul style="list-style-type: none"> • 4 cancellations 2's and 1 cancellation 6's • After 9:30 • Regular • Steady until 10 • Normal | \$39,427 | Above normal | 524 | High 90° |
| Wed. July 19 AM | <ul style="list-style-type: none"> • 4 cancellations 2's and 4 no shows 2's • After 2:30 • Regular and old • Steady until 3 • Pre fix | \$11,261 | Above normal | 322 | Warm 80-90° |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|----------------------------------|---|-------------|--------------|-----|-------------------------------------|
| Wed. July 19 PM | <ul style="list-style-type: none"> • 5 cancellations 4's • After 9:30 • Regular and young • Busy later • Normal | \$40,366 | Below normal | 621 | Warm 80° |
| Thurs. July 20 AM | <ul style="list-style-type: none"> • 4 cancellations 2's and 2 no shows 4's • After 2:30/2:45 • Regular, old and young • Steady 11:45-3 • Normal | \$11,575 | Above normal | 338 | Partly cloudy 80° |
| Thurs. July 20 PM | <ul style="list-style-type: none"> • 4 cancellations 4's, 6 no shows 4's • After 10 • Regular • Slow late • Normal | \$39,585 | Below normal | 652 | 70° |
| Fri. July 21 AM | <ul style="list-style-type: none"> • 4 cancellations 2's • After 2:30 • Regular and young • Started late then fizzled • RW | \$12,203.23 | Average | 321 | Warm and humid 80° |
| Fri. July 21 PM | <ul style="list-style-type: none"> • No • All times • Tourist • Quiet • Normal | \$40,317.87 | Average | 770 | Heavy rain early – warm 80° Late |

2nd Summer Restaurant Week 2006 Staff Information

| DAY | SERVERS | | CHANGES | | BUSBOY | | CHANGES | | RUNNERS | | CHANGES | | HOST | | CHANGES | |
|---------------------|---------|----|---------|----|--------|----|---------|----|---------|----|---------|----|------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM |
| MON 7/17 | 19 | 23 | 0 | 0 | 3 | 5 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| TUE 7/18 | 18 | 23 | 0 | 0 | 3 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| WED 7/19 | 19 | 24 | 0 | 0 | 4 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| THU 6/20 | 19 | 24 | 0 | 0 | 4 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| FRI 7/21 | 20 | 25 | 0 | 0 | 5 | 6 | 0 | 0 | 5 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

PHONE/

| DAY | BAR | | CHANGES | | COFFEE | | CHANGES | | HOL.RES | | CHANGES | | COAT | | CHANGES | |
|-------------|-----|----|---------|----|--------|----|---------|----|---------|----|---------|----|------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM |
| MON 7/17 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| TUE 7/18 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| WED 7/19 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| THU 7/20 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRI 7/21 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

MGR CHANGES DELIVERY CHANGES

| DAY | AM | PM | AM | PM | AM | PM | AM | PM |
|-------------|----|----|----|----|----|----|----|----|
| MON 7/17 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| TUE 7/18 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| WED 7/19 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| THU 7/20 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| FRI 7/21 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |

2nd Summer Restaurant Week 2006 Notes

Payroll

Cut later at lunch 2:30

Linen order

More 52's

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY
July 4th Weekend 2009

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|----------------------|---|-------|---|--------|---------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Fri. July 4 AM | • | | | | |
| Fri. July 4 PM | • | | | | |
| Sat. July 5 AM | • | | | | |
| Sat. July 5 PM | • | | | | |
| Sun. July 6 AM | • | | | | |
| Sun. July 6 PM | • | | | | |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE
JULY

July 4th Weekend 2009 Staff Information

DATE:

| | AM | | PM | | AM | | PM | |
|-----------|--------|---------|--------|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | | | | | | 0 | | 0 |
| Bar | | | | | | 0 | | 0 |
| Bussers | | | | | | 0 | | 0 |
| Runners | | | | | | 0 | | 0 |
| Coffee | | | | | | 0 | | 0 |
| Host | | | | | | 0 | | 0 |
| Phone | | | | | | 0 | | 0 |
| Delivery | | | | | | 0 | | 0 |
| CoatCheck | | | | | | 0 | | 0 |
| Managers | | | | | | 0 | | 0 |

July 4th Weekend 2009 Notes

- Table Sizes:**
- Large Party Policies:**
- Confirmations:**
- Walk-ins:**
- Extra supplies needed:**
- Payroll:**
- Linen Order:**
- Change Order:**
- Rain Tickets:**
- Coat Check:**
- Menu served:**
- Time Open:**
- Additional notes:**

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE
JULY

July 4th Weekend 2008

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|-------------------------------|---|----------|---|--------|---------------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Fri. July 4 AM | <ul style="list-style-type: none"> • Normal • All • Tourists • Small push 1pm – steady walk-ins early cuts • N/A | \$8,019 | Below | 245 | Clouds, 80 |
| Fri. July 4 PM | <ul style="list-style-type: none"> • Normal • All • Tourists • Push 5-7:30 slow after • n/a | \$24,666 | Below | 417 | Rain/ Clouds, 80 |
| Sat. July 5 AM | <ul style="list-style-type: none"> • 6 N/S Covers • All • Tourists • Very steady/ walk-ins early cuts • N/A | \$11,357 | Below | 251 | Clouds, 80 |
| Sat. July 5 PM | <ul style="list-style-type: none"> • Normal • After 9PM • Tourists • Busy 6-8:30 • N/A | \$39,899 | Below | 616 | Clouds, 75 |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|-------------------------------|---|----------|-------|-----|------------|
| Sun. July 6 AM | <ul style="list-style-type: none"> • 4 CXL/ 6 N/S • All • Tourists/families • Steady to slow • N/A | \$10,539 | Below | 435 | Clouds, 80 |
| Sun. July 6 PM | <ul style="list-style-type: none"> • 6 CXL/ 4 N/S • All • Family • Slow • N/A | \$18,802 | Below | 323 | Clouds, 80 |

July 4th Weekend 2007 Staff Information

| | | |
|--------------|---------------|---------------|
| DATE: | 7/4/08 | 7/5/08 |
|--------------|---------------|---------------|

| | AM | | PM | | AM | | PM | |
|-----------|--------|---------|--------|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 13 | -1 | 19 | 0 | 12 | 0 | 21 | 0 |
| Bar | 1 | 0 | 3 | 0 | 1 | 0 | 3 | 0 |
| Bussers | 4 | -1 | 6 | -1 | 3 | 0 | 5 | 0 |
| Runners | 4 | -1 | 6 | -1 | 3 | 0 | 5 | 0 |
| Coffee | 1 | 0 | 2 | -1 | 1 | 0 | 2 | 0 |
| Host | 2 | 0 | 3 | 0 | 2 | 0 | 4 | 0 |
| Phone | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 0 |
| Delivery | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CoatCheck | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Managers | 2 | 0 | 3 | 0 | 2 | 0 | 3 | 0 |

| | |
|--------------|---------------|
| DATE: | 7/6/08 |
|--------------|---------------|

| | AM | | PM | |
|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 14 | 0 | 17 | -1 |
| Bar | 1 | 0 | 2 | 0 |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | |
|-----------|---|----|---|---|
| Bussers | 4 | 0 | 4 | 0 |
| Runners | 4 | 0 | 4 | 0 |
| Coffee | 1 | 0 | 1 | 0 |
| Host | 3 | -1 | 2 | 0 |
| Phone | 1 | 0 | 1 | 0 |
| Delivery | 0 | 0 | 0 | 0 |
| CoatCheck | 0 | 0 | 0 | 0 |
| Managers | 2 | 0 | 2 | 0 |

July 4th Weekend 2008 Notes

| | |
|-------------------------------------|---|
| <u>Table Sizes</u> | N/A |
| <u>Large Party Policies</u> | Normal |
| <u>Confirmations</u> | Start calls Thursday for weekend |
| <u>Walk-ins</u> | Normal |
| <u>Extra supplies needed</u> | N/A |
| <u>Payroll</u> | Cut all of bare minimum staff all weekend –late in times for AM and PM |
| <u>Linen Order</u> | Cut linen 5:1 |
| <u>Change Orde:</u> | N/A |
| <u>Rain Tickets</u> | N/A |
| <u>Coat Check</u> | N/A |
| <u>Menu served</u> | Normal/Special BBQ menu all weekend |
| <u>Time Open</u> | Normal – close 11:30 n 4th |
| <u>Additional notes</u> | Early cuts all weekend. Sun PM watch covers – could possibly close jazz (16 covers booked) make decision 2 wks out to cancel band |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

July 4th Weekend

Monday, July 2nd – Wednesday, July 4th, 2007

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---|---|-----------|---|--------|-------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Mon. July 2nd AM | <ul style="list-style-type: none"> • 1 cancellation of 4 covers • After 2 • Tourists, regulars • Normal lunch pop | \$10, 086 | Normal | 592 | Sunny 70 |
| Mon. July 2nd PM | <ul style="list-style-type: none"> • 9 in Jazz room, lots of cancellations • Early/ late • Normal • Slow start, normal, slow late • Normal | \$28, 328 | Below | 465 | Clear 60's |
| Tues. July 3rd AM | <ul style="list-style-type: none"> • Normal • Early and late • All • Steady after 8pm • Dinner | \$34, 333 | Normal | 573 | Clear 60's |
| Tues. July 3rd PM | <ul style="list-style-type: none"> • None • All • Tourists • Slow start busy from 1:30-2:30 | \$12, 357 | Normal | 312 | Sunny 70's |
| Wed. July 4th AM | <ul style="list-style-type: none"> • Normal • Early • Tourists • Slow start busy from 2-6pm | \$15,233 | Above | 420 | Cloudy 70's |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|---|---|-----------|-------|-----|------------------|
| Wed. July 4th PM | <ul style="list-style-type: none"> • 3 cancellations, 4 no shows • Late • Tourists • Slow 8-close | \$22, 172 | Below | 422 | Rainy 70's |
| Thurs July 5th AM | <ul style="list-style-type: none"> • 3 cancellations, 2 no shows • All • Tourists, neighbors • Slow all day | \$7,000 | Below | 202 | Overcast warm 70 |
| Thurs July 5th PM | <ul style="list-style-type: none"> • None • Early and late • Normal • Dinner menu | \$24, 658 | Below | 447 | Warm high 70s |

July 4th Weekend 2007 Staff Information

DATE:

7/2/07

7/3/07

| | AM | | PM | | AM | | PM | |
|-----------|--------|---------|--------|---------|--------|---------|--------|---------|
| | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES | WORKED | CHANGES |
| Servers | 13 | | 20 | | 13 | | 20 | |
| Bar | 1 | | 2 | | 1 | | 3 | |
| Bussers | 4 | | 5 | | 4 | | 5 | |
| Runners | 4 | -1 | 4 | | 4 | | 5 | |
| Coffee | 1 | | 1 | | 1 | | 2 | |
| Host | 2 | | 3 | | 2 | | 3 | |
| Phone | 2 | | 2 | | 2 | | 1 | |
| Delivery | 0 | | 0 | | 0 | | 0 | |
| CoatCheck | 0 | | 0 | | 0 | | 0 | |
| Managers | 1 | | 3 | | 1 | | 3 | |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

| DATE: | 7/4/07 | | | | 7/5/07 | | | |
|-----------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|
| | AM WORKED | CHANGES | PM WORKED | CHANGES | AM WORKED | CHANGES | PM WORKED | CHANGES |
| Servers | 15 | | 21 | | 13 | -1 | 21 | 0 |
| Bar | 1 | | 3 | | 1 | 0 | 3 | -1 |
| Bussers | 4 | | 4 | | 4 | -1 | 6 | -1 |
| Runners | 4 | | 4 | | 4 | -1 | 5 | -1 |
| Coffee | 1 | | 1 | | 1 | 0 | 2 | 0 |
| Host | 2 | | 4 | -1 | 2 | 0 | 3 | 0 |
| Phone | 1 | | 1 | | 2 | -1 | 1 | 0 |
| Delivery | 0 | | 0 | | 0 | 0 | 0 | 0 |
| CoatCheck | 0 | | 0 | | 0 | 0 | 0 | 0 |
| Managers | 2 | | 3 | | 2 | 0 | 3 | 0 |

July 4th Weekend 2007 Notes

Confirmations

Payroll

Menu served

Additional notes

Confirm Monday and Tuesday for whole week many take long weekends.

Early cuts in PM- late hits at lunch every day between 2 and 2:30pm.

Lunch and dinner

Jazz room was very slow. Started with 6 went down to 4 servers by 8pm. Only 50% of reservations in Jazz showed between 8 and 9pm. Night before was very steady until 11pm, main floor and jazz room went with 5 servers between 7:30 and 10:30. Nice push, all were busy. Everyone was out by 12. Saturday lunch after July 4th not normal, had a slow start but a major pop after 2pm-3:15. Do not cut too soon. All lunches- watch cuts, hits after 2pm. Brunch was very slow no hit during transition. Sunday PM steady no wait and empty after 8:30. Monday morning was steady 2-4, lots of walk-ins for dinner, staff normal.

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

July 4th Weekend

Sunday, July 2nd – Wednesday, July 5th, 2006

| | | SALES | WERE SALES ABOVE NORMAL OR BELOW NORMAL | COVERS | WEATHER |
|---|---|----------|---|--------|-----------------------------------|
| | <p>Was there CXL/N/S, if so give exact times and how many?</p> <p>Where and what times could you overbook?</p> <p>Who were your guests? Tourists, Regulars, Old, Young</p> <p>Describe early and late business What were Menu trends?</p> | | | | |
| Sun. July 2nd AM | <ul style="list-style-type: none"> • 1 at 11 and 1 at 12 • All day long • Tourist • Slow • Brunch | \$12,022 | Below normal | 534 | A little humid – partly sunny 90° |
| Sun. July 2nd PM | <ul style="list-style-type: none"> • 1 at 6 and 2 at 7:30 • All night long • Tourist • Slow early – some late business • None | \$30,950 | Normal | 628 | Some rain humid 80° |
| Mon. July 3rd AM | <ul style="list-style-type: none"> • None • All times • Tourist/ young • Slow start – steady 2-5 • Normal | \$11,960 | Normal | 357 | Humid high 80° |
| Mon. July 3rd PM | <ul style="list-style-type: none"> • Early/ late • Early/ late • All • Busy • Dinner menu | \$37,452 | Way above normal | 691 | Humid high 80° |
| Tues. July 4th AM | <ul style="list-style-type: none"> • None • All times • Tourist/young • Slow start –steady 1-4:30 • Normal | \$12,230 | Above normal | 328 | Humid high 80° |

BLUE WATER GRILL MONTHLY MANAGER PLANNING SCHEDULE

JULY

| | | | | | |
|---|--|----------|--------------|-----|----------------|
| Tues. July 4th PM | <ul style="list-style-type: none"> • None • All times • Tourist/ young • Slow early small hit late • Normal | \$19,306 | Below normal | 372 | Warm humid 70° |
| Wed July 5th AM | <ul style="list-style-type: none"> • None • Early and late • Normal and tourist • Slow • Lunch | \$6,044 | Below normal | 166 | Warm humid 90° |
| Wed July 5th PM | <ul style="list-style-type: none"> • 3 no shows 4's • all times • regular/ tourist • slow early and late • normal | \$21,711 | Below normal | 394 | Humid 80° |

July 4th Weekend 2006 Staff Information

| DAY | SERVERS | | CHANGES | | BUSBOY | | CHANGES | | RUNNERS | | CHANGES | | HOST | | CHANGES | |
|-------------|---------|----|---------|----|--------|----|---------|----|---------|----|---------|----|------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM |
| SUN 7/2 | 19 | 25 | 0 | 0 | 6 | 5 | 0 | 0 | 5 | 5 | 0 | 0 | 3 | 3 | 0 | 0 |
| MON 7/3 | 17 | 24 | 0 | 0 | 3 | 5 | 0 | 0 | 4 | 5 | 0 | 0 | 2 | 4 | 0 | 0 |
| TUES 7/4 | 17 | 24 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |
| WED 7/5 | 17 | 24 | 0 | 0 | 4 | 6 | 0 | 0 | 4 | 6 | 0 | 0 | 2 | 4 | 0 | 0 |

| DAY | BAR | | CHANGES | | COFFEE | | CHANGES | | PHONE/ HOL.RES | | CHANGES | | COAT | | CHANGES | |
|-------------|-----|----|---------|----|--------|----|---------|----|-------------------|----|---------|----|------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM | AM | PM |
| SUN 7/2 | 2 | 3 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 2 | 0 | -1 | 0 | 0 | 0 | 0 |
| MON 7/3 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| TUES 7/4 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| WED 7/5 | 1 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |

| DAY | MGR | | CHANGES | | DELIVERY | | CHANGES | |
|------------|-----|----|---------|----|----------|----|---------|----|
| | AM | PM | AM | PM | AM | PM | AM | PM |
| SUN 7/2 | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 0 |
| MON 7/3 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| TUE 7/4 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| WED 7/5 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |

BLUE WATER GRILL
MONTHLY MANAGER PLANNING SCHEDULE

JULY

July 4th Weekend 2006 Notes

| | |
|--------------------------------|---|
| <u>Walk-in</u> | Mostly out of town walk-ins |
| <u>Payroll</u> | Later start, try to minimize doubles |
| <u>Change order</u> | Extra change |
| <u>Menu served</u> | Specials |
| <u>Additional notes</u> | 4 th of July fell on Tuesday, Sunday city was completely empty besides Sunday night got latish hit; don't cut too early. |
