

Emad Hanna

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From: [REDACTED]  
Sent: Thursday, July 29, 2010 11:11 AM  
To: [REDACTED]  
Cc: Emad Hanna; Rich Kahn  
Subject: Manuel-Salinas-7-29-10  
Attachments: Manuel-Salinas-7-29-10.pdf

Good Morning

Attached 2 invoices and backup for Manuel Salinas  
Project #392 - Lady K Engines \$7,462.50  
Project #393 - Big N Engines \$6,000.00

Total \$13,462.50

If this could be processed via check and Manuel will pick it up from FTC

If there are any questions or concerns please call

Warmest regards

OK  
Emad 7/29/10

Manuel Salinas

Est Bovoni St Thomas

00802

Lady k

5-26-2010: 7-4

5-27-2010: 7-4:45

5-28-2010: 7-4

5-30-2010: 7-4

6-1-2010: 7-4

6-2-2010:

Jeffrey,

Big N Engine summary

This was originally \$46,600 made up of the following:

Engines – \$46,000

Core Chg – \$ (20,000)

Shipping – \$7,500

Removal & Install – \$13,100

This is incorrect because what was missed here is we have to pay for the core charge up front so what really should have been presented to you is:

Engines - \$66,000 and everything else being the same would have brought the total to \$60,600

What I was able to do is get the engines for \$54,000 and the core credit would be \$ (18,000) a savings of \$4,000 and there is no customs cost so that would take \$1,000 off from the shipping total and the removal and install and repairs stays the same so therefore the total would be \$56,050 for Lady K.

If we were to refurbish our engines the only benefit we would get is not paying for the core charge up front so the cost would be basically the same however the bat would be down for 1 to 2 months this way vs. 1 week if we bought the refurbished and sent our engines back.

Please Note: one invoice outstanding - \$420,000 for exhaust parts.

## LSJ, LLC

## Job Estimates vs. Actuals Detail for 3393 - Big N Engines - #393

## All Transactions

	<u>Est. Cost</u>	<u>Act. Cost</u>	<u>(\$ Diff.</u>
Service			
Big N Engines			
Core credit	-18,000.00	0.00	18,000.00
Engine install and other repair	13,100.00	0.00	-13,100.00
Estimated shipping	6,500.00	2,772.50	-3,727.50
Refurbished engines	54,000.00	54,000.00	0.00
Total Big N Engines	<u>55,600.00</u>	<u>56,772.50</u>	<u>1,172.50</u>
Total Service	<u>55,600.00</u>	<u>56,772.50</u>	<u>1,172.50</u>
TOTAL	<u>55,600.00</u>	<u>56,772.50</u>	<u>1,172.50</u>